Approved by
Resolution N 103/01-06.06.18
The Executive Board of ARMECONOMBANK
Dated 06 June 2018
Chairman of the Executive Board
------ A. Khachatryan

Publication date: 07 June 2018 Terms and conditions included in Bulletin may have changed. Tel: (37410)8686, (37410)51-09-10 (9104) - Information Desk

INFORMATION BULLETIN ON COMMERCIAL LOANS

YEREVAN 2018

1. Name: ARMENIAN ECONOMY DEVELOPMENT BANK OPEN JOINT-STOCK COMPANY

Address: 23/1 Amiryan Str., Yerevan 0002, Republic of Armenia

Electronic address: bank@aeb.am

Website: www.aeb.am

Telephone: (37410)8686, (37410)51-09-10 (9104)

Fax: (37410) 53-89-04

			<u>INSTA</u>	<u>VT</u>			
Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.						
Loan type	Commercial						
Loan currency	AMD, USD, EUR						
Loan amount	AMD 100.000-1.500.000 and equivalent foreign currency						
Annual interest rate							
			Term	12 months	18 months	24 months	
			AMD	16%	17%	18%	
		rest	USD	15%	16%	17%	
		Interest	EUR	14%	15%	16%	
Loan term						equivalent foreign curr	
Redemption frequency and procedure	12-24 months for loans in AMD 1.000.001- 1.500.000 or in equivalent foreign currency Monthly- Non-equally (differential), or annuitant in case of loan and equally in case of credit line						
Security	The guaranty of an individual (including sole entrepreneur) and/ or legal entity: For loans up to AMD 500.000 or equivalent foreign currency a guaranty of at least one individual is required, who should submit a document on income source. • For loans up to AMD 500.001-1.500.000 or equivalent foreign currency at least a guaranty of 2 individuals is required, and at least one of them should submit a document on income source.						
Grant way	Cash			sterCard Business	or ArCa Business	plastic cards	
Commission fee			3% of the loan a		01111041045111055	prastic cards	
The loan arrangement is realized				JSC Head office a	nd branches		
Decision period	Up to 1 working day						
Borrowers' requirements	Resident corporate entity.						
	•	R	esident sole pro	prietor.			
Negative decision grounds	 In case of defining the term of the business activity up to 6 months At the moment of submitting an application about loan receipt, the borrowers has a loan in the amount of AMD 2.000.000 or equivalent foreign currency, which in not secured by real estate, gold/ gold items, monetary funds or vehicles. At the moment of submitting an application on receiving a loan, the borrower has a loan exceeding AMD 15.000.000 or equivalent foreign currency The borrower has had loan liabilities classified as "non-performing" in the last 2 years preceding the submission of a loan application. During a year preceding the submission of a loan application the total amount of the recorded overdue days on borrower's loan liabilities exceed 20 days Non- credibility of the presented documents Unacceptable guaranty Not submitting the required documents within the set terms The customer's negative loan history Other reasons which according to the Bank's assessment may hamper the loan repayment. 						
Documents to be presented by legal entities	 Application form on receiving a loan Authority's decision on borrowing, Tax code (copy); TIN. 						

- 4. Charter
- 5. Legal entity's State Register certificate with all its annexes
- 6. Passports of managers, founders
- 7. State Register statement on amendments/the statement is provided after making a positive decision on loan receipt/
 - In case of joint stock companies, a statement given by State Register on amendments, as well as statement on shareholders from Central Depository
- 8. Copy of financial reports for the latest 6 months, approved (sealed or stamped) by applicable tax authority.
- 9. Agreement of a rented property or ownership certificate,/if any/
 - * Point the note "True with the original", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assignee of the legal entity with the round seal of the latter.

Documents to be presented by sole entrepreneurs

- 1. Application form on receiving a loan
- 2. Tax code (copy); TIN
- 3. State Register Certificate of sole entrepreneurs with all annexes/if any/
- 4. Passport or ID
- 5. Copy of financial reports for the latest 6 months (sealed or stamped or in electronic form) approved by RA applicable tax authority with the notification on the receipt and registration of the statement in tax authorities.
- 6. Agreement on a rented property or ownership certificate,/if any/
 - * Point the note "true with the original", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or assignee of the legal entity with the round seal of the latter.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

		<u>EASY</u>			
Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and				
T	development pur	poses.			
Loan type	Commercial	ID.			
Loan currency	AMD, USD, EU		14		
Loan amount	AMD 100.000-4	.000.000 or equiva	lent currency		
Annual interest rate	AMD Currency				
	Term	12-17 months	18-36 months	Term	12-17 months
	Interest rate	14%	16%	Interest rate	14%
	Currency	AMD	7		
	Term	12-36 months	-		
	Interest rate	12-15%			
Loan term	12-36 months	1			
Redemption frequency and procedure	Monthly, annual	lly- equally (annuit	tant), or non-equa	lly (differential)	
Security	At least the guaranty of 2 individuals				
Grant way	Cash and cashles	SS			
Commission fee		of the loan amoun		omen- 1% of the	loan amount

The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches				
Decision period	Up to 3 working days				
Borrowers' requirements	 Resident sole entrepreneur, Corporate entity. In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 				
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Unacceptable guaranty. Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 				
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). List of fixed assets (if necessary). Tax code (copy); TIN., Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary). 				
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary). 				

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which goes not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For those customers who will provide agreement with "MEC Market" LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

		EASY+				
Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.					
Loan type	Commercial					
Loan currency	AMD, USD, EUR					
Loan amount	AMD 100.000-6.000.000 or equivalent currency					
Annual interest rate						
		A	MD	Currency		
	Term	12-24 months	25-48 months	Term	12-24 months	
	Interest	14%	15%	Interest	14%	
	Business wome	en's loans are provi	ded			
	Currency	AMD				
	Term	12-48 months				
	Interest rate	12-15%				
Loan term	12-48 months	12 13/0				
Redemption frequency and procedure	+	alv. Faugily (annuits	ant) or non-equal	v (differential)		
redemption requestey and procedure	 Monthly, Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 					
Security	At least the guaranty of 2 persons and collateral of real estate or chattels, moreover the appraised value of the evaluated estate should make at least 50% of the loan amount.					
Grant way	By cash Cashless					
Commission fee		f the loan amount, for				
Guaranty	 The insurance of a real estate is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter, which may vary from 0.15 to 0.2 % based on a pledge type. Car insurance is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter. The tariffs vary from 2.5-3% of the contractual amount. The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. 					
Pledged estate appraisal	Is realized by any assessment organization licensed by RA legislation, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.					
Expenses related to pledge formation	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower In case of the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate - AMD 27.000-100.000					
The loan arrangement is realized	ARMECONON	MBANK OJSC Head	d office and branc	hes		
Decision period	Up to 3 working					
Borrowers' requirements	CorpoIn case	ent sole entrepreneurate entity. e of trade no less that e of production and	nn 3 months prior.		s.	
Negative decision grounds	• Insuffi the loa	ive assessment of the icient profitability of the present purpose.	of the presented p	roject, insufficion	ent argumentation of	

Unacceptable guaranty. Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by legal entities mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision). 1. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by sole mandatory or a statement given by Unified State Register (the latter may not be entrepreneurs required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan 8. In case of collateral owned by individual, certificate of marriage (divorce, death

Attention! If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent,

Bank account statement (if necessary).

10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

of spouse).

a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention! As an additional loan security means, the Bank may also require the guaranty of one or more persons

For those customers who will provide agreement with "MEC MARKET" LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

"MEC TONAVACHAR" LLC

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

<u>DEGRESSIVE EASY</u>		
Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.	
Loan type	Commercial	
Loan currency	AMD, USD, EUR	
Loan amount	AMD 100.000-2.000.000 or equivalent foreign currency	
Annual interest rate	AMD - 24% Foreign currency - 22% Attention! Each month the annual interest rate decreases by 1%	
Loan term	1-18 months	
Redemption frequency and procedure	Monthly- Equally	
Security	At least a guaranty of 2 individuals	
Grant way	Cash and cashless	
Commission fee	 In case of AMD - flat fee in the amount of 2.5 % In case of USD - flat fee in the amount of 2% 	
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches	
Decision period	Up to 3 working days	
Borrowers' requirements	 Resident sole entrepreneur. Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 	
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Unacceptable guaranty. Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 	
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). List of fixed assets (if necessary). Tax code (copy); TIN., Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary). 	

Documents to be presented by sole entrepreneurs	1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
	 Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Licenses (copy), if any.
	5. Passport (copy),6. Bank account statement (if necessary).7. Statement of accounts receivable and payable (with breakdown if necessary)

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

	<u>ECOEASY</u>		
T	Dominishment of fived agests		
Loan purpose	Replenishment of fixed assets Commercial		
Loan type	AMD		
Loan currency	AMD 1.000.000-4.000.000		
Loan currency			
Annual interest rate	Minimum 11%, Maximum 12%		
Loan term	6-36 months		
Redemption frequency and procedure	Monthly - Equally (annuitant), or Non-equally (differential),		
Consists	At least a guaranty of 2 individuals		
Security Grant way	By cash and cashless		
Grant way Commission fee			
	Flat fee in the amount of 2%-h		
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches		
Decision period	Up to 3 three working days		
Borrowers' requirements	Resident sole entrepreneur.		
	Corporate entity		
	In case of trade no less than 3 months prior.		
	In case of production and service field no less than 6 months.		
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Unacceptable guarantors Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 		
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the 		

given information electronically in defined order)

4. Authority's decision on borrowing, and pledging property (necessary if the

	 information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. List of fixed assets (if necessary). 7. Tax code (copy); TIN., 8. Licenses (copy), if any. 9. Passport (copy), 10. Bank account statement (if necessary). 11. Statement of accounts receivable and payable (with breakdown if necessary)
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary)

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

Borrowers' requirements

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

	ECOEASY+
Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 1.000.000-6.000.000
Annual interest rate	Minimum 11%, Maximum 12%
Loan term	6-48 months
Redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	At least the guaranty of 2 persons and collateral of real estate or chattels. The appraised value of the evaluated estate should make at least 50% of the loan amount.
Grant way	Cash or cashless
Commission fee	Flat fee 1.5% of the loan amount
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the pledged estate assessed value and loan amount is taken as a basis
	for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.
Collateral arrangement expenses	All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower. • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • A unitary reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
·	

Resident sole entrepreneur.

Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. Negative decision grounds Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Unacceptable guaranty. Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented by legal Copy of State Register certificate, transcript on the executive authority is entities mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy) 11. Documents supporting the ownership right to the property offered as loan 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) Copy of State Register certificate, transcript on the executive authority is Documents to be presented by sole entrepreneurs mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN., 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary)

11. Statement on ban from Real Estate Cadastre Department (after lending decision).

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

	<u>ECOLOAN</u>
Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 1.000.000-500.000.000
Annual interest rate	11%
Loan term	1-60 months
Loan redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 75 %
Grant way	Cash and cashless, flat fee and by stages
Guaranty	Flat fee 0.5% of the loan amount, but no more than AMD 100.000
Security	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal	 Any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariffs may vary from: In case of car - AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	 All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower In case of the pledged vehicle notary fee - AMD 000 ∠∠ ηριμί, RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans - up to 25 working days, For medium, small and micro loans - up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	 Resident sole entrepreneur. Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation o the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.

loan repayment.

Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

COMMERCIAL LOAN

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.
I can type	Migra language to 6 mln AMD or other aguivalent gurrangy

Micro loans: up to 6 mln. AMD or other equivalent currency,
Small loans: from 6 mln. to 33 mln. AMD or other equivalent currency,

	Medium loans: from 33 mln. to 200 mln. AMD or other equivalent currency, Large loansy from 200 mln. to more AMD or other equivalent currency.			
I oan currency	Large loans: from 200 mln. to more AMD or other equivalent currency. AMD USD FUR			
Loan amount	AMD, USD, EUR Minimum AMD 100.000 or equivalent currency The provided loan amount is conditioned and connected with: Loan purpose Customer's creditworthiness Loan security proposed by the customer, Loan risk assessment, Normative field requirements determined by the RA Central Bank and international agreements.			
Annual interest rate	AMD - starting from 14% (For loans provided within the framework of GAF project - 12%), Other currency - 11% AMD - maximum 10.5%, if the company carries out activities in the fields of agricultural processing and tourism (within the framework of EIB) For businesswomen-11-13%			
Loan term	Minimum term - 1 months, maximum tenor: Maximum 10 years for large and medium loans Maximum 7 years for small and micro loans 7.5 years within the framework of EIB project			
Loan redemption frequency and procedure	 Monthly - Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 			
Security	Movable or Real estate Other security means acceptable by the Bank.			
Loan to pledge value ratio	Maximum 75%			
Grant way	Cashless			
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. 			
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000			
Collateral arrangement expenses	 All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower In case of the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-100.000 			
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches			
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)			
Borrowers' requirements	 Resident sole entrepreneur. Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 			
Negative decision period	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. 			

Pollution or damage to the environment caused by customer's activity. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by legal mandatory or a statement given by Unified State Register (the latter may not be entities required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision) Documents to be presented by sole Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be entrepreneurs required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any.

- 6. Passport (copy),
- o. Fassport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Special terms are defined for the commercial loans provided to agro-processing industry:

- Loan pupos purchase of fruits and vegetables and /or grape
- Loan amount maximum AMD 150 men.
- Annual interest rate- 12%, 9% of which is subsidized
- Loan term- maximum 12 months,
- Grace period- maximum 2 months, but no more than 3 months,
- Grant way Cashless, by transferring to the seller's bank account

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

	COMMERCIAL CREDIT LINE
T	Tid-d fii-1idi biid
Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR
Loan amount	Minimum AMD 100.000 or equivalent foreign currency
	The maximum amount of the loan to be provided is conditioned by the following:
	Loan purpose
	• Customer's creditworthiness
	 Loan security proposed by the customer,
	• Loan risk assessment,
	Normative field requirements determined by the RA Central Bank and
	international agreements.
Annual interest rate	AMD- 16%,
	USD - 14%,
D	EUR - 13%
Percentage of unused part	1%
Loan term Loan redemption frequency and	1-60 months
procedure	 Monthly - Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the
procedure	peculiarities of the financed activity.
	pecularities of the intalleed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 75%
Grant way	Cashless
Guaranty	• Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type
	• Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the pledged estate assessed value and loan amount is taken as a basis
	for the insurance.
Appraisal of pledged property	Is realized by any assessment organization licensed by RA legislation and cooperating
	with the Bank, according to the tariff determined by the latter, which may vary from:
	• In case of car - AMD 15.000-20.000
	• In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower
	In case of the pledged vehicle notary fee - AMD 12.000
	• RA Police Fee (barrage and pledge of real estate) - AMD 5.00
	• In case of pledged real estate notary fee - AMD 16.000-25.000
	 Joint reference (on restrictions against real estate) - AMD 10.000
	 Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of collateral the
	loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
20110 HOLD TOMBUTUOTION	Resident corporate entity
	In case of trade no less than 3 months prior.
	In case of production and service field no less than 6 months

In case of production and service field no less than 6 months.

Negative decision grounds Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented by legal 1. Copy of State Register certificate, transcript on the executive authority is entities mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision) Copy of State Register certificate, transcript on the executive authority is Documents to be presented by sole mandatory or a statement given by Unified State Register (the latter may not be entrepreneurs required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary).

Attention!

10. Statement of accounts receivable and payable (with breakdown if necessary)11. Statement on ban from Real Estate Cadastre Department (after lending decision)

LOANS PROVIDED FOR AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION)

Loan purpose	Loans provided for the expansion and development of agricultural activities					
Loan type	Agricultural					
Loan currency	AMD, USD					
Loan amount	Minimum AMD 100.000 or equivalent currency					
	 The loan amount is conditioned by and related to: 					
	• Purpose of the loan					
	• Customer's creditworthiness,					
	 Loan security offered by customer, 					
	 Loan risk assessment, 					
	 Regulatory requirements set by Central Bank of RA and by international agreements. 					
Annual interest rate	Minimum 15% for AMD loans					
	Minimum 13% for USD loans					
Loan term	1-60 months					
Grace period	Maximum 9 months					
Commission fee	Flat fee					
	1% of the loan amount, but no more than AMD 100.000					
Loan redemption frequency and	 Monthly- Equally (annuitant), or non-equally (differential), 					
procedure	• It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.					
Security	Chattels or real estate					
•	Other pledge acceptable by the Bank					
Loan to pledge value ratio	Maximum - 60%					
Grant way	By cash or cashless					
Guaranty	• Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from					
	0.15-0.2% based on collateral type					
	• Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary					
	from 2.5-3 % of the loan amount					
	The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.					
Real estate appraisal						
Real estate applaisal	 Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: 					
	• In case of car - AMD 15.000-20.000					
	• In case of real estate - AMD 20.000-200.000					
Collateral formation expenses	All the expenses related to the collateral formation (notarization, registration of					
•	the real estate in subdivisions of Cadastral territory) is made by the borrower					
	• In case of the pledged vehicle notary fee - AMD 12.000					
	RA Police Fee (barrage and for pledge of real estate) - AMD 5.00					
	• In case of pledged real estate notary fee - AMD 16.000-25.000					
	Joint reference (on restrictions against real estate) - AMD 10.000					
	Certificate on the registration of right to real estate- AMD 27.000-100.000					
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches					
Decision period	For large loans up to 25 working days					
•	For medium, small and micro loans up to 20 working days (in case of collateral the					
	loan is provided within 2 working days following the receipt of registration right over the pledge)					
Borrowers' requirements	 Resident sole entrepreneur. Resident corporate entity 					
Negative decision grounds						
MeRaniae decision Stonnas	Negative assessment of the customer's financial condition. Insufficient profitchility of the presented project insufficient excumentation of					
	 Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. 					
	 Non-credibility of the presented documents. 					

Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 1. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by legal entities mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision) 1. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by sole mandatory or a statement given by Unified State Register (the latter may not be entrepreneurs required if the Bank receives the given information electronically in defined order). 2. List of fixed assets (if necessary) 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy),

- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT

Loan purpose	For HES construction and rearmament					
Loan type	Commercial					
Loan currency	AMD, USD					
Loan amount	The loan amount is conditioned by and related to: Purpose of the loan Customer's creditworthiness, Loan security offered by customer, Loan risk assessment, Regulatory requirements set by Central Bank of RA and by international agreements.					
Annual interest rate	In case of AMD maximum 10.5% In case of foreign currency maximum 5.5%					
Loan term	Minimum - 1 month Maximum - 12 years					
Loan redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 					
Security	Chattels or real estate Other pledge acceptable by the Bank					
Loan to pledge value ratio	Maximum - 75%					
Grant way	By Cash or					
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount 					
	The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.					
Real estate appraisal	 Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: In case of car – AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000 					
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower • In case of the pledged vehicle notary fee - AMD 12000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000					
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches					
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)					
Borrowers' requirements	 Resident sole entrepreneur. Resident corporate entity Which have another income source apart from HES to be constructed 					
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. 					
Documents to be presented by legal entities	Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).					

2. State Register statement on participants, replacement of the director, and amendments to charter. In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.(the document may not be required if the Bank receives the given information electronically in defined order).

The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director;

- 3. Charter (reviewed),
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required),
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 6. List of fixed assets (if necessary);
- 7. Tax code (copy); TIN;
- 8. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 9. Statement of accounts receivable and payable (with breakdown if necessary):
- 10. Documents supporting the ownership right to the property offered as loan security;
- 11. Licenses (copy);
- 12. Passport (copy);
- 13. In case of pledging real estate, ownership certificate (copy);
- 14. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 15. Bank account statement (if necessary);
- 16. Copies of construction, water usage and other necessary permissions
- 17. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 18. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 5. Licenses (copy);
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Copies of construction, water usage and other necessary permissions
- 12. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 13. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

The Bank finances max. 70% of the project.

LOANS PROVIDED FOR TRADE PROMOTION

Loan purpose	Trade promotion					
Loan type	Commercial					
Loan currency	USD					
	EUR					
Loan amount	Minimum USD 10.000 or equivalent EUR					
	Maximum amount of the loan is conditioned by:					
	Purpose of the loan					
	Customer's creditworthiness,					
	 Loan security offered by customer, 					
	 Loan risk assessment, 					
	 Regulatory requirements set by Central Bank of RA and by international 					
	agreements.					
Annual interest rate	6.5%-9%					
Loan term	1-36 months					
Loan redemption frequency and	 Monthly- Equally (annuitant), or non-equally (differential), 					
procedure	• It is possible to define a loan repayment flexible schedule depending on the					
	peculiarities of the financed activity.					
Security	Chattels or real estate					
•	Other pledge acceptable by the Bank					
Loan to pledge value ratio	Maximum 75%					
Grant way	Cashless					
Guaranty	Real estate security is made by the customer at the insurance company licensed					
· · · · · · · · · · · · · · · · · · ·	by RA CB, according to the tariff determined by the latter. The tariffs vary					
	from 0.15-0.2% based on collateral type					
	• Insurance for cars is made by the customer at the insurance company licensed					
	by RA CB, according to the tariff determined by the latter. The tariffs vary					
	from 2.5-3 % of the loan amount					
	The minimum of the pledged estate assessed value and loan amount is taken as a basis					
	for the insurance.					
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating					
11	with the Bank, according to the tariff determined by the latter, which may vary from:					
	• In case of car - AMD 15.000-20.000					
	• In case of real estate - AMD 20.000-200.000					
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real					
5 1	estate in subdivisions of Cadastral territory) is made by the borrower:					
	 In case of the pledged vehicle notary fee - AMD 12.000 					
	 RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 					
	• In case of pledged real estate notary fee - AMD 16.000-25.000					
	• Joint reference (on restrictions against real estate) - AMD 10.000					
	Certificate on the registration of right to real estate- AMD 27.000-100.000					
Loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches					
Decision period	For large loans up to 25 working days					
	For medium, small and micro loans up to 20 working days (in case of collateral the					
	loan is provided within 2 working days following the receipt of registration right over the					
	pledge)					
Borrowers' requirements	Resident sole entrepreneur.					
- · · · · · · · · · · · · · · · · ·	Corporate entity					
	Corporate times					
	In case of trade no less than 3 months prior.					
	In case of production and service field no less than 6 months.					
	1					
Negative decision periods	Negative assessment of the customer's financial condition.					
	Insufficient profitability of the presented project, insufficient argumentation of					
	the loan purpose					
	Non-credibility of the presented documents.					
	 Insufficient liquidity of loan security. 					
	Not presenting the required documents within the predefined timeframe					
	 Pollution or damage to the environment caused by customer's activity. 					
	 Customer's negative credit history 					
	Other reasons which according to the Bank assessment will hamper the loan					
Documents to be presented by legal	repayment. 1. Copy of State Register certificate, transcript on the executive authority is					

entities

- mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director;

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).
- 16. Agreement (copy) with supplier and invoice for import of goods.
- 17. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses(if any) (copy),
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Agreement (copy) with supplier and invoice for import of goods.
- 12. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

LOANS GRANTED FOR EXPORT FINANCING

Loan purpose	Export financing
Loan type	Commercial
Loan currency	USD
•	EUR
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but no more than the
	insurance money after being reduced by non-refundable amount.
	Minimum loan amount- foreign currency equivalent to AMD 100.000
Annual interest rate	7%-9%
Loan term	The maximum term of the loan - the repayment term of the receivables plus 180
	calendar days, but no more than 12 months
	Minimum term - 1 months
Loan redemption frequency and	Redemption of the Principle- at the end of the deadline
procedure	Redemption of interests - monthly
Security	 Accounts receivable as collateral
	Guaranty of founders
Loan to pledge value ratio	Maximum - 90%
Grant way	Cashless
Guaranty	The insurance is realized by EXPORT INSURANCE AGENCY OF ARMENIA ICJSC.
•	The tariffs range from 6-15% of the invoice of the export.
The loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of collateral the
	loan is provided within 2 working days following the receipt of registration right over the
	pledge).
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
	*
Negative decision grounds	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient argumentation of
	the loan purpose
	Non-credibility of the presented documents.
	• Insufficient liquidity of loan security.
	Not presenting the required documents within the predefined timeframe
	Pollution or damage to the environment caused by customer's activit
	Customer's negative credit history
	Other reasons which according to the Bank assessment will hamper the loan
	repayment.
	Topus monu.
Documents to be presented by legal	1 Copy of State Register certificate, transcript on the executive authority is
entities	mandatory.(the document may not be required if the Bank receives the given
	information electronically in defined order)
	2. 2. State Register statement on participants, replacement of the director, and
	amendments to charter (the document may not be required if the Bank receives
	the given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository of Armenia
	OJSC and State Register statement on replacement of the director, and
	amendments to charter.
	3. The documents listed in paragraph 2.1 are not required for corporate entities
	in case where the decision on borrowing may be made by the director
	4. 3. Charter (reviewed).(this document may not be required if the Bank receives
	the given information electronically in defined order)
	5. 4. Authority's decision on borrowing, and pledging property (necessary if the
	information listed in paragraph 2 is required).
	6. Set of financial reports for the latest accounting period. If necessary, approved
	(sealed or stamped) by applicable tax authority (copy).
	7. Statement of settlements with State budget or statement on liabilities to State
	budget from the tax authority of relevant location (mandatory for loans
	exceeding AMD 10 mln or foreign currency equivalent thereof)
	8. List of fixed assets (if necessary).
	9. Tax code (copy); TIN
	11. Passport (copy),
	 (sealed or stamped) by applicable tax authority (copy). 7. Statement of settlements with State budget or statement on liabilities to budget from the tax authority of relevant location (mandatory for exceeding AMD 10 mln or foreign currency equivalent thereof) 8. List of fixed assets (if necessary). 9. Tax code (copy); TIN 10. Licenses (if any), (copy),

- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Export invoice 15. Statement of accounts receivable and payable (with breakdown if necessary) 16. Insurance certificate given by Export insurance agency of Armenia ICJSC Documents to be presented by legal Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given entities information electronically in defined order) 2. Tax code (copy); TIN 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) Statement of settlements with State budget or statement on liabilities to State
 - AMD 10 mln or foreign currency equivalent thereof)
 5. Licenses (if any), (copy),
 - 6. Passport (copy),
 - 7. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse)

budget from the tax authority of relevant location (mandatory for loans exceeding

- 8. Bank account statement (if necessary).
- 9. Export invoice
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Insurance certificate given by Export insurance agency of Armenia ICJSC

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons **Attention!**

Early loan repayment is allowed for which no fines and penalties are charged

COMMERCIAL LOAN GRANTED UNDER FUND COLLATERATION

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.							
Loan type	Commercial							
Loan currency	AMD and foreign currency							
Loan amount	AMD 10.000-25.000.000 or equivalent foreign currency							
Loan to pledge value ratio	Currency of pledged Loan currency							
	monetary funds	AM	D	USD	EUR	RUR		
	AMD		95%	80%	80%	-		
	USD		80%	95%	80%	-		
	EUR		80%	80%	95%	-		
	RUB		70%	-	-	95%		
Annual interest rate	Currency of			Loan c	urrency			
	pledged monetary funds	AMD		USD	EUR	RUR		
	monetary runds			D1 1 10 11				
	Pledged funds' interest rate plus							
	AMD USD	+4°		+2% +4%	+2% +4%	-		
					+4%	-		
	RUR	+4%, m		-	-	+4%		
Loan term	30-1095 days							
Loan redemption frequency and procedure	Principal loan amount repayments are maid monthly or at the end of the deadline. Loan interest repayments are maid monthly or in advance.							
Security	Term bank deposits,							
,	Customer's current account funds.							
Grant way	By cash and cashless							
Loan arrangement is realized	"ARMECONOM	BANK" (JSC hea	ad office and bran	ches			
Decision period	Up to 2 banking d	lays						
Borrowers' requirements	Resident	sole entre	epreneur					
-	Registered corporate entity							
	Has monetary funds/ term deposits in the Bank							
	•	•		-				

Negative decision grounds	 Customer's negative credit history. Other reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order) State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director Charter (reviewed). (this document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Tax code (copy); TIN Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary)
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order) Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary)

In case of AMD loans granted under foreign currency funds collateration average exchange rate of the given currency formed at exchange market and published by RA CB as of the date of the loan provision is taken into consideration.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged.

COMMERCIAL LOAN/ CREDIT LINE PROVIDED BY ACCOUNT TURNOVER

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and				
	development purposes.				
Loan type	Commercial				
Loan currency	AMD				
	Foreign currency				
Loan amount	AMD 100.000-3.000.000 or equivalent currency, moreover the maximum amount of the loan may amount to maximum 30% of the customer's bank account turnover implemented in the last year (if the account opening date is less than a year, then the calculation is made for the given period). Furthermore, while calculating the turnover of the account the loans, borrowings, as well as other such kind of debts credited to the				
	customer's account will not be taken into account.				
Annual interest rate					
	Loan Credit line				

			Term	6-12	13-18	19-24	6-12	13-18	19-24	
			AMD	months	months	months	months	months	months	
		res	AMD	17%	18%	19%	18%	19%	20%	
		Interes	USD	15%	16%	17%	16%	17%	18%	
T con towns	EUR 13% 14% 15% 14% 15% 15% 15%							15%		
Loan term Commission fee		Flat fee - 1% of the loan amount								
The interest of the unused part		Annual 1% is calculated against the unused part of the loan								
Loan redemption frequency and		Annual 1% is calculated against the unused part of the loan In case of loans - monthly- equally (annuitant), or non-equally (differential),								
procedure			of credit line:	ily equalify	(umiaitant),	or non equ	any (anno	reman),		
•		•	monthly- equal	lly (annuita	nt), or non-e	qually (diff	ferential),			
		 interest - monthly, the principle -equally for the last 6 months 								
Security		Cash facilities available on the customer's account and at least the guaranty of 2 individuals							2	
Grant way	_		and cashless							
Loan arrangement is realized			CONOMBANK	OJSC Head	d office and	branches				
Decision period	_		working days							
Borrowers' requirements		•	Resident sole e	ntrepreneui	·s					
-		•	Resident legal							
		•	Has a constant	income sou	rce acceptal	ole by the E	Bank			
Negative decision grounds		•	Customer's neg	gative credi	t history.					
		•	Other reasons	which acco	ording to the	e Bank ass	sessment v	vill hampe	er the loan	
Documents to be presented by legal		1.	repayment. Copy of State	Register	certificate	transcrint	on the ev	recutive a	uthority is	
entities		1.	mandatory.(the							
			information ele						8-1	
		2.	State Register							
			amendments to charter (the document may not be required if the Bank receives							
			the given info							
			companies, sta							
	OJSC and State Register statement on replacement of the director, and amendments to charter. 3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director 4. Charter (reviewed).(this document may not be required if the Bank receives the							ector, and		
								ate entities		
	given information electronically in defined order) 5. Authoritals design on homographic and pladeing property (passessmy if the									
	5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required)							sary ii tile		
	information listed in paragraph 2 is required). 6. Set of financial reports for the latest accounting period. If necessary, approved							. approved		
	(sealed or stamped) by applicable tax authority (copy).						, -PP			
		7.	Statement of s	settlements	with State 1	oudget or s	statement o			
			budget from		-		,	-	for loans	
	exceeding AMD 10 mln or foreign currency equivalent thereof) 8. Tax code (copy); TIN 9. Licenses (if any), (copy), 10. Passport (copy), 11. Bank account statement (if necessary)									
		12.	Statement of a	ccounts rec	eivable and	payable (w	ith breakd	own if nec	essary)	
Documents to be presented by sole		1.	Copy of State	Register	certificate	transcript	on the ex	recutive a	uthority is	
entrepreneurs		1.	mandatory.(the							
•			information ele						Č	
		2.	Tax code (cor	· ·						
		3.	Set of financia					necessary	, approved	
(sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on li							an liabiliti	es to State		
		4.								
	budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)							201 104115		
		5.	Licenses (if an		. 3 31	2 - 1-1-		,		
		6.	Passport (copy	7),						
	_		Bank account s			1 (• 6	`	
	8. Statement of accounts receivable and payable (with breakdown if necessary)							y)		

As an additional loan security means, the Bank may also require the guaranty of one or more persons:

GENERAL INFORMATION

- 1. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS:
- 0.13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 0.13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 2. IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:
- COURT COSTS (IF ANY);
- COLLATERAL SALE COSTS (IF ANY);
- ACCRUED PENALTY;
- ACCRUED INTEREST;
- INSURANCE COSTS (IF ANY);
- LOAN PRINCIPAL.
- 3. PROPERTY (PLEDGED) MAY BE CONFISCATED BY LAW IN THE PRESCRIBED MANNER.
- 4. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).
- 5. THE INFORMATION ABOUT THE BORROWER WILL BE RECORDED IN THE LOAN REGISTER IN THE ORDER DEFINED BY THE LAW. BAD CREDIT HISTORY MAY PREVENT THE BORROWER FROM RECEIVING OTHER LOANS IN THE FUTURE.

6. ATTENTION!

INTERESTS ARE CALCULATED ON THE LOAN BALANCE. LOAN INTERESTS ARE CALCULATED BASED ON THE NOMINAL INTEREST RATE. THE ACTUAL INTEREST RATE SHOWS HOW MUCH THE LOAN INTERESTS AND OTHER PAYMENTS WILL COST IN CASE OF PERFORMANCE IN DEFINED TERMS AND SIZES. THE ACTUAL ANNUAL INTEREST RATE CALCULATION PROCEDURE CAN BE FOUND ON THE BANK'S WEBSITE - www.acb.am.

7. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests as a number of days 30 days period was taken into account):

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

8. ATTENTION!

THE NOMINAL INTERESTS RATE MAY BE CHANGED BY THE BANK. THE INFORMATION ON THE CHANGES OF THE NOMINAL INTEREST RATE MAY BE FOUND ON www.aeb.am ADDRESS.

9. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.

10. The Bank applies no limits to loan amount; it will be conditioned by and related to:

- Purpose of loan;
- Customer's creditworthiness;
- Collateral offered by the customer;
- Loan risk assessment:
- Requirements of prudential standards provided by the Central Bank of Armenia.

11 ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:

- Customer account balance:
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
 - •Total number of cards issued for customer organization;
 - Income gained from customer;
 - Volume of transfers;
 - Size of deposits with the Bank;
 - Significant borrower;
 - Social considerations (medical organizations, educational institutions, etc.);
 - Being the head of such organization;
 - Other objective conditions.

12. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.

- The interest shall be paid within the dates indicated in Loan Agreement.
- -The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.
- -The calculated interest are paid exclusively in AMD irrespective to loan currency.
- 13. Repayment of Loans

Loans are repaid within the dates indicated in Loan Agreement.

- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments.
- In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.

 14. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if
 - The borrower has failed to make any payment required under Loan Agreement.
 - The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
 - · Any presentation, warranty, document, or information is materially incomplete.
 - By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.
 - The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.
 - The borrower interferes with monitoring.
 - · For other objective reasons.

15. The Bank may accept as collateral:

- · Real estate: land, houses, buildings, apartments;
- · Fixed assets;
- · Circulating assets;
- Motor vehicles;
- · Precious metals;
- · Treasury bills, foreign currency, stocks;
- · Property to be purchased and ownership right;
- Cash.
- 16. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
- 17. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.

- The Borrower should pay a penalty to the Bank at the rate of 0.13 percent of the overdue amount for any overdue amount of outstanding (loan, interest, other charges) within the time limit fixed by the contract. The sum of the penalties calculated and paid in accordance with this paragraph shall not exceed the amount of the loan debt outstanding at that time.
- The Borrower should pay interest to the Bank in the amount of double the bank interest rate set by the Central Bank of Armenia for the outstanding loan (part) of the term defined in the contract. The sum of accrued and unpaid interest accrued under this paragraph can not exceed the amount of outstanding loan debt at that time.
- From the 91st day of non-expired days, a 24% annual interest rate is applied to the balance of non-overdue loan (maturity loan). Overdue amounts and penalties imposed on them shall be reimbursed to the interest rate on the Loan Agreement from the next day to repay the interest thoroughly.
- 18. The Bank shall not accept the following items as a collateral;
- Non-circulating assets;
- · Separate parts of indivisible property
- · Leasing right;
- · Property already pledged;
- · Property owned by urban, rural, and local communities,
- 19. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral BORROWER Agreement and by Loan Agreement. 2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation. 3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding. 4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery confiscation PLEDGER. 5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's
 - liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.

 6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.