

Approved by

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The Executive Board of ARMECONOMBANK

Dated 05 April 2018

Chairman of the Executive Board

----- A. Khachatryan

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Terms and conditions included in Bulletin may have changed.

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INFORMATION BULLETIN ON COMMERCIAL LOANS

YEREVAN 2018

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INSTANT

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.				
Loan type	Commercial				
Loan currency	AMD , USD , EUR				
Loan amount	AMD 100.000-1.500.000 or equivalent currency				
Annual interest rate		Term	12 months	18 months	24 months
	Interest	AMD	16%	17%	18%
		USD	15%	16%	17%
		EUR	14%	15%	16%
Loan term	1-18 months for loans in AMD 100.000- 1.000.000 or in equivalent foreign currency 1-24 months for loans in AMD 1.000.001- 1.500.000 or in equivalent foreign currency				
Redemption frequency and procedure	Monthly- Non-equally (differential), or annuitant in case of loan and equally in case of credit line				
Security	<p>The guaranty of an individual (including sole entrepreneur) and/ or legal entity:</p> <ul style="list-style-type: none"> • For loans up to AMD 500.000 or equivalent foreign currency a guaranty of at least one individual is required, who should submit a document on income source. • For loans up to AMD 500.001-1.500.000 or equivalent foreign currency at least a guaranty of 2 individuals is required, and at least one of them should submit a document on income source. 				
Grant way	Cash and cashless via MasterCard Business or ArCa Business plastic cards				
Commission fee	Flat fee - 2%-of the loan amount				
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches				
Decision period	Up to 1 working day				
Borrowers' requirements	<ul style="list-style-type: none"> • Resident corporate entity. • Resident sole proprietor. 				
Negative decision grounds	<ul style="list-style-type: none"> • In case of defining the term of the business activity up to 6 months • At the moment of submitting an application about loan receipt, the borrowers has a loan in the amount of AMD 2.000.000 or equivalent foreign currency, which in not secured by real estate, gold/ gold items, monetary funds or vehicles. • At the moment of submitting an application on receiving a loan , the borrower has a loan exceeding AMD 15.000.000 or equivalent foreign currency 				

- The borrower has had loan liabilities classified as " non-performing" in the last 2 years preceding the submission of a loan application.
- During a year preceding the submission of a loan application the total amount of the recorded overdue days on borrower's loan liabilities exceed 20 days
- Non- credibility of the presented documents
- Unacceptable guaranty
- Not submitting the required documents within the set terms
- The customer's negative loan history
- Other reasons which according to the Bank's assessment may hamper the loan repayment.

Documents to be presented by legal entities

1. Application form on receiving a loan
2. Authority's decision on borrowing,
3. Tax code (copy); TIN.
4. Charter
5. Legal entity's State Register certificate with all its annexes
6. Passports of managers, founders
7. State Register statement on amendments/the statement is provided after making a positive decision on loan receipt/
8. In case of joint stock companies, a statement given by State Register on amendments, as well as statement on shareholders from Central Depository
9. Copy of financial reports for the latest 6 months, approved (sealed or stamped) by applicable tax authority.
10. Agreement of a rented property or ownership certificate,/if any/
11. * Point the note " Certified true copy", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assignee of the legal entity with the round seal of the latter.

Documents to be presented by sole entrepreneurs

1. Application form on receiving a loan
2. Tax code (copy); TIN
3. State Register Certificate of sole entrepreneurs with all annexes/if any/
4. Passport or ID
5. Copy of financial reports for the latest 6 months (sealed or stamped or in electronic form) approved by RA applicable tax authority with the notification on the receipt and registration of the statement in tax authorities.
6. Agreement on a rented property or ownership certificate,/if any/
7. * Point the note " Certified true copy", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or assignee of the legal entity with the round seal of the latter.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

EASY

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.															
Loan type	Commercial															
Loan currency	AMD , USD , EUR															
Loan amount	AMD 100.000-4.000.000 or equivalent currency															
Annual interest rate	<table border="1"> <thead> <tr> <th></th> <th colspan="2">AMD</th> <th colspan="2">Foreign Currency</th> </tr> <tr> <th>Term</th> <th>12-17 months</th> <th>18-36 months</th> <th>12-17 months</th> <th>18-36 months</th> </tr> </thead> <tbody> <tr> <th>Interest</th> <td>16%</td> <td>18%</td> <td>15%</td> <td>17%</td> </tr> </tbody> </table>		AMD		Foreign Currency		Term	12-17 months	18-36 months	12-17 months	18-36 months	Interest	16%	18%	15%	17%
	AMD		Foreign Currency													
Term	12-17 months	18-36 months	12-17 months	18-36 months												
Interest	16%	18%	15%	17%												
Loan term	12-36 months															
Redemption frequency and procedure	Monthly, annually- equally (annuitant), or non-equally (differential)															
Security	At least the guaranty of 2 individuals															
Grant way	Cash and cashless															
Commission fee	<ul style="list-style-type: none"> • Flat fee • For AMD - 2.5% of the loan amount • For foreign currency - 2% of the loan amount 															
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches															
Decision period	Up to 3 working days															
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur, • Corporate entity. • In case of trade no less than 3 months prior. • In case of production and service field no less than 6 months. 															
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Unacceptable guaranty. • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment. 															
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). 3. 															

	<ol style="list-style-type: none"> 4. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 5. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 6. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 7. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 8. List of fixed assets (if necessary). 9. Tax code (copy); TIN., 10. Licenses (copy), if any. 11. Passport (copy), 12. Bank account statement (if necessary). 13. Statement of accounts receivable and payable (with breakdown if necessary).
<p>Documents to be presented by sole entrepreneurs</p>	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) 4. Licenses (copy), if any. 5. Passport (copy), 6. Bank account statement (if necessary). 7. Statement of accounts receivable and payable (with breakdown if necessary).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which goes not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For those customers who will provide agreement with "MEC Market" LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

EASY+

Loan type	Loans provided for economic, commercial, service rendering, business expansion and development purposes.															
Loan currency	Commercial															
Loan amount	AMD , USD , EUR															
Annual interest rate	AMD 100.000-6.000.000 or equivalent currency															
Loan type	<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th colspan="2">AMD</th> <th colspan="2">Currency</th> </tr> <tr> <th>Term</th> <th>12-24 months</th> <th>25-48 months</th> <th>12-24 months</th> <th>25-48 months</th> </tr> </thead> <tbody> <tr> <th>Interest</th> <td style="text-align: center;">16%</td> <td style="text-align: center;">17%</td> <td style="text-align: center;">15%</td> <td style="text-align: center;">16%</td> </tr> </tbody> </table>		AMD		Currency		Term	12-24 months	25-48 months	12-24 months	25-48 months	Interest	16%	17%	15%	16%
	AMD		Currency													
Term	12-24 months	25-48 months	12-24 months	25-48 months												
Interest	16%	17%	15%	16%												
Loan term	12-48 months															
Redemption frequency and procedure	<ul style="list-style-type: none"> Monthly, Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 															
Security	At least the guaranty of 2 persons and collateral of real estate or chattels, moreover the appraised value of the evaluated estate should make at least 50% of the loan amount.															
Grant way	By cash Cashless															
Commission fee	Flat fee - 1% of the loan amount															
Security	<ul style="list-style-type: none"> The insurance of a real estate is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter, which may vary from 0.15 to 0.2 % based on a pledge type. Car insurance is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter. The tariffs vary from 2.5-3% of the contractual amount. <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>															
Pledged estate appraisal	Is realized by any assessment organization licensed by RA legislation, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.															
Expenses related to pledge arrangement	<p>All the expenses related to related to pledge arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower</p> <ul style="list-style-type: none"> All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower In case of the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate - AMD 27.000-100.000 															
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches															
Decision period	Up to 3 working days															
Borrowers' requirements	<ul style="list-style-type: none"> Resident sole entrepreneur, 															

- Corporate entity.
- In case of trade no less than 3 months prior.
- In case of production and service field no less than 6 months.

Negative decision grounds

- Negative assessment of the customer's financial condition.
- Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.
- Non-credibility of the presented documents.
- Unacceptable guaranty.
- Not presenting the required documents within the predefined timeframe.
- Negative conclusion of the loan register.
- Other basic reasons which according to the Bank assessment will hamper the loan repayment.

Documents to be presented by legal entities

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).
3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.
4. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
6. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
8. List of fixed assets (if necessary).
9. Tax code (copy); TIN.,
10. Licenses (copy), if any.
11. Passport (copy),
12. Documents supporting the ownership right to the property offered as loan security.
13. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
14. Bank account statement (if necessary).
15. Statement of accounts receivable and payable (with breakdown if necessary)
16. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
5. Licenses (copy), if any.
6. Passport (copy),
7. Documents supporting the ownership right to the property offered as loan security.
8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
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Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 3% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For those customers who will provide agreement with "MEC MARKET " LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

DEGRESSIVE EASY

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.
Loan type	Commercial
Loan currency	AMD USD EUR
Loan amount	AMD 100.000-2.000.000 or equivalent foreign currency
Annual interest rate	AMD - 24% Foreign currency - 22% Attention! Each month the annual interest rate decreases by 1%
Loan term	1-18 months
Redemption frequency and procedure	Monthly- Equally
Security	At least a guaranty of 2 individuals

Grant way	Cash and cashless
Commission fee	<ul style="list-style-type: none"> • In case of AMD - flat fee in the amount of 2.5 % • In case of USD - flat fee in the amount of 2%
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity • In case of trade no less than 3 months prior. • In case of production and service field no less than 6 months.
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Unacceptable guaranty. • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). <p>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.</p> <ol style="list-style-type: none"> 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. List of fixed assets (if necessary). 7. Tax code (copy); TIN., 8. Licenses (copy), if any. 9. Passport (copy), 10. Bank account statement (if necessary). 11. Statement of accounts receivable and payable (with breakdown if necessary).
Documents to be presented by sole entrepreneurs	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register

(the latter may not be required if the Bank receives the given information electronically in defined order).

2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Licenses (copy), if any.
5. Passport (copy),
6. Bank account statement (if necessary).
7. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

ECO EASY

Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan currency	AMD 1.000.000-4.000.000
Annual interest rate	Minimum 11%, Maximum 12%
Loan term	6-36 months
Redemption frequency and procedure	Monthly - Equally (annuitant), or Non-equally (differential),
Security	At least a guaranty of 2 individuals
Grant way	By cash and cashless
Commission fee	Flat fee in the amount of 2%-h
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 three working days
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Unacceptable guarantors • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.

Documents to be presented by legal entities

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.

3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
6. List of fixed assets (if necessary).
7. Tax code (copy); TIN.,
8. Licenses (copy), if any.
9. Passport (copy),
10. Bank account statement (if necessary).
11. Statement of accounts receivable and payable (with breakdown if necessary)

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
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Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

ECO EASY+

Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 1.000.000-6.000.000
Annual interest rate	Minimum 11%, Maximum 12%
Loan term	6-48 months
Redemption frequency and procedure	<ul style="list-style-type: none"> • Monthly- Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	At least the guaranty of 2 persons and collateral of real estate or chattels. The appraised value of the evaluated estate should make at least 50% of the loan amount.
Grant way	Cash or cashless
Commission fee	Flat fee 1.5% of the loan amount
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.
Collateral arrangement expenses	<p>All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower.</p> <ul style="list-style-type: none"> • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • A unitary reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity <p>In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.</p>
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Unacceptable guaranty. • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive authority is

entities

mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).

2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).
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7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
8. List of fixed assets (if necessary).
9. Tax code (copy); TIN.,
10. Licenses (copy), if any.
11. Passport (copy)
12. Documents supporting the ownership right to the property offered as loan security.
13. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
14. Bank account statement (if necessary).
15. Statement of accounts receivable and payable (with breakdown if necessary)
16. Statement on ban from Real Estate Cadastre Department (after lending decision).
- 17.

18.

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
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3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
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9. Bank account statement (if necessary).
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 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

ECOLOAN

Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 1.000.000-500.000.000
Annual interest rate	11%
Loan term	1-60 months
Loan redemption frequency and procedure	<ul style="list-style-type: none"> • Monthly- Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 75 %
Grant way	Cash and cashless, flat fee and by stages
Commission fee	Flat fee 0.5% of the loan amount, but no more than AMD 100.000
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>
Real estate appraisal	<p>Any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariffs may vary from:</p> <ul style="list-style-type: none"> • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral arrangement (notarization,

	<p>registration of the real estate in subdivisions of Cadastral territory) is made by the borrower</p> <ul style="list-style-type: none"> • In case of the pledged vehicle - notary fee AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	<p>For large loans - up to 25 working days, For medium, small and micro loans - up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</p>
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity <p>In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.</p>
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Insufficient liquidity of loan security • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. . Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). 3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 4. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 6. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory

for loans exceeding AMD 10 mln or foreign currency equivalent thereof).

8. List of fixed assets (if necessary).
9. Tax code (copy); TIN.,
10. Licenses (copy), if any.
11. Passport (copy),
12. Documents supporting the ownership right to the property offered as loan security.
13. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
14. Bank account statement (if necessary).
15. Statement of accounts receivable and payable (with breakdown if necessary)
16. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
5. Licenses (copy), if any.
6. Passport (copy),
7. Documents supporting the ownership right to the property offered as loan security.
8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
9. Bank account statement (if necessary).
10. Statement of accounts receivable and payable (with breakdown if necessary)
11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.
Loan type	<ul style="list-style-type: none"> • Micro loans: up to 6 mln. AMD or other equivalent currency, • Small loans: from 6 mln. to 33 mln. AMD or other equivalent currency, • Medium loans: from 33 mln. to 200 mln. AMD or other equivalent currency, • Large loans: from 200 mln. to more AMD or other equivalent currency.
Loan currency	AMD, USD , EUR
Loan amount	<p>Minimum AMD 100.000 or equivalent currency</p> <p>The provided loan amount is conditioned and connected with:</p> <p>Loan purpose</p> <p>Customer's creditworthiness</p> <p>Loan security proposed by the customer,</p> <p>Loan risk assessment,</p> <p>Normative field requirements determined by the RA Central Bank and international agreements.</p>
Annual interest rate	<p>AMD - starting from 14% (For loans provided within the framework of GAF project - 12%),</p> <p>Other currency - 11%</p> <p>AMD – maximum 10.5%, if the company carries out activities in the fields of agricultural processing and tourism (within the framework of EIB)</p>
Loan term	<p>Minimum term - 1 months, maximum tenor:</p> <ul style="list-style-type: none"> • Maximum 10 years for large and medium loans • Maximum 7 years for small and micro loans • 7.5 years within the framework of EIB project
Loan redemption frequency and procedure	<ul style="list-style-type: none"> • Monthly - Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	<p>Movable or Real estate</p> <p>Other security means acceptable by the Bank.</p>
Loan to pledge value ratio	Maximum 75%
Grant way	Cashless
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount • The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal	<p>Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:</p> <p>In case of car - AMD 15.000-20.000</p> <p>In case of real estate - AMD 20.000-200.000</p> <ul style="list-style-type: none"> •
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the

	<p>borrower</p> <ul style="list-style-type: none"> • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	<p>For large loans up to 25 working days</p> <p>For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</p>
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity <p>In case of trade no less than 3 months prior.</p> <p>In case of production and service field no less than 6 months.</p>
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Insufficient liquidity of the loan security • Not presenting the required documents within the predefined timeframe. • Pollution or damage to the environment caused by customer's activity. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). <p>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.</p> <ol style="list-style-type: none"> 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to

	<p>State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).</p> <ol style="list-style-type: none"> 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision)
<p>Documents to be presented by sole entrepreneurs</p>	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan security. 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Special terms are defined for the commercial loans provided to agro-processing industry:

- **Loan pupos - purchase of fruits and vegetables and /or grape**
- **Loan amount – maximum AMD 150 men.**
- **Annual interest rate- 12%, 9% of which is subsidized**
- **Loan term- maximum 12 months,**
- **Grace period- maximum 2 months, but no more than 3 months,**
- **Grant way – Cashless, by transferring to the seller's bank account**

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

COMMERCIAL CREDIT LINE

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR
Loan amount	Minimum AMD 100.000 or equivalent foreign currency The maximum amount of the loan to be provided is conditioned by the following: <ul style="list-style-type: none">• Loan purpose• Customer's creditworthiness• Loan security proposed by the customer,• Loan risk assessment,• Normative field requirements determined by the RA Central Bank and international agreements.
Annual interest rate	AMD- 16% , USD - 14% , EUR - 13%
Percentage of unused part	1%
Loan term	1-60 months
Loan redemption frequency and procedure	<ul style="list-style-type: none">• Monthly - Equally (annuitant), or non-equally (differential),• It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 75%
Grant way	Cashless
Guaranty	<ul style="list-style-type: none">• Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type• Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Appraisal of pledged property	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: <ul style="list-style-type: none">• In case of car - AMD 15.000-20.000• In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower <ul style="list-style-type: none">• In case of the pledged vehicle notary fee - AMD 12.000• RA Police Fee (barrage and pledge of real estate) - AMD 5.00• In case of pledged real estate notary fee - AMD 16.000-25.000• Joint reference (on restrictions against real estate) - AMD 10.000• Certificate on the registration of right to real estate- AMD 27.000-

	100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Resident corporate entity <p>In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.</p>
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Insufficient liquidity of the loan security • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). <p>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.</p> <ol style="list-style-type: none"> 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).

13. Bank account statement (if necessary).
14. Statement of accounts receivable and payable (with breakdown if necessary)
15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
5. Licenses (copy), if any.
6. Passport (copy),
7. Documents supporting the ownership right to the property offered as loan security.
8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
9. Bank account statement (if necessary).
10. Statement of accounts receivable and payable (with breakdown if necessary)
11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Loan purpose	Loans provided for the expansion and development of agricultural activities
Loan type	Agricultural
Loan currency	AMD, USD
Loan amount	<p>Minimum AMD 100.000 or equivalent currency</p> <ul style="list-style-type: none"> • The loan amount is conditioned by and related to: • Purpose of the loan • Customer's creditworthiness, • Loan security offered by customer, • Loan risk assessment, • Regulatory requirements set by Central Bank of RA and by international agreements.
Loan amount	<p>Minimum 15% for AMD loans</p> <p>Minimum 13% for USD loans</p>
Loan amount	1-60 ամիս
Annual interest rate	Maximum - 9 months
Loan term	1% of the loan amount, but no more than AMD 100.000
Grace period	<ul style="list-style-type: none"> • Monthly- Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	<p>Chattels or real estate</p> <p>Other pledge acceptable by the Bank</p>
Loan to pledge value ratio	Maximum - 60%
Grant way	By cash or cashless
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>
Real estate appraisal	<p>Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:</p> <ul style="list-style-type: none"> • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	<p>All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower</p> <ul style="list-style-type: none"> • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	<p>For large loans up to 25 working days</p> <p>For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</p>

Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Resident corporate entity
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. • Non-credibility of the presented documents. • Insufficient liquidity of the loan security • Not presenting the required documents within the predefined timeframe. • Negative conclusion of the loan register. • Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). <p>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.</p> <ol style="list-style-type: none"> 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision)
Documents to be presented by sole entrepreneurs	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given

- information electronically in defined order).
2. List of fixed assets (if necessary)
 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
 5. Licenses (copy), if any.
 6. Passport (copy),
 7. Documents supporting the ownership right to the property offered as loan security.
 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
 9. Bank account statement (if necessary).
 10. Statement of accounts receivable and payable (with breakdown if necessary)
 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT

Loan purpose	For HES construction and rearmament
Loan type	Commercial
Loan currency	AMD, USD
Loan amount	The loan amount is conditioned by and related to: <ul style="list-style-type: none"> • Purpose of the loan • Customer's creditworthiness, • Loan security offered by customer, • Loan risk assessment, • Regulatory requirements set by Central Bank of RA and by international agreements.
Annual interest rate	<ul style="list-style-type: none"> • In case of AMD maximum 10.5% • In case of foreign currency maximum 5.5%
Loan term	Minimum - 1 month Maximum - 12 years
Loan redemption frequency and procedure	<ul style="list-style-type: none"> • Monthly- Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Chattels or real estate Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 75%
Grant way	By Cash or cashless
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined

	<p>by the latter. The tariffs vary from 0.15-0.2% based on collateral type</p> <ul style="list-style-type: none"> Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>
Real estate appraisal	<p>Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from:</p> <ul style="list-style-type: none"> In case of car – AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	<p>All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower</p> <ul style="list-style-type: none"> In case of the pledged vehicle notary fee - AMD 12000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-100.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	<p>For large loans up to 25 working days</p> <p>For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</p>
Borrowers' requirements	<ul style="list-style-type: none"> Resident sole entrepreneur. Resident corporate entity <p>Which have another income source apart from HES to be constructed</p>
Negative decision grounds	<ul style="list-style-type: none"> Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter. In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.(the document may not be required if the Bank receives the given information electronically in defined order). <p>The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the</p>

director;

3. Charter (reviewed), (the document may not be required if the Bank receives the given information electronically in defined order).
4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required),
5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
7. List of fixed assets (if necessary);
8. Tax code (copy); TIN;
9. Licenses (copy);
10. Passport (copy);
11. Documents supporting the ownership right to the property offered as loan security;
12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
13. Bank account statement (if necessary);
14. Statement of accounts receivable and payable (with breakdown if necessary):
15. Copies of construction, water usage and other necessary permissions
16. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
17. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
2. Tax code (copy); TIN;
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
4. Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
5. Licenses (copy);
6. Passport (copy);
7. Documents supporting the ownership right to the property offered as loan security;
8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
9. Bank account statement (if necessary).
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Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

The Bank finances max.70% of the project.

LOANS PROVIDED FOR TRADE PROMOTION

Loan purpose	Trade promotion
Loan type	Commercial
Loan currency	USD EUR
Loan amount	Minimum USD 10.000 or equivalent EUR Maximum amount of the loan is conditioned by : <ul style="list-style-type: none"> • Purpose of the loan • Customer's creditworthiness, • Loan security offered by customer, • Loan risk assessment, • Regulatory requirements set by Central Bank of RA and by international agreements.
Annual interest rate	6.5%-9%
Loan term	1-36 months
Loan redemption frequency and procedure	<ul style="list-style-type: none"> • Monthly- Equally (annuitant), or non-equally (differential), • It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Chattels or real estate Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 75%
Grant way	Cashless
Guaranty	<ul style="list-style-type: none"> • Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type • Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount <p>The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.</p>
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: <ul style="list-style-type: none"> • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000

Collateral arrangement expenses	<p>All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower:</p> <ul style="list-style-type: none"> • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	<p>For large loans up to 25 working days</p> <p>For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)</p>
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Corporate entity <p>In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.</p>
Negative decision periods	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose • Non-credibility of the presented documents. • Insufficient liquidity of loan security. • Not presenting the required documents within the predefined timeframe • Pollution or damage to the environment caused by customer's activity. • Customer's negative credit history • Other reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). <p>The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director;</p> <ol style="list-style-type: none"> 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities

to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).

7. List of fixed assets (if necessary).
8. Tax code (copy); TIN.,
9. Licenses (copy), if any.
10. Passport (copy),
11. Documents supporting the ownership right to the property offered as loan security.
12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
13. Bank account statement (if necessary).
14. Statement of accounts receivable and payable (with breakdown if necessary)
15. Agreement (copy) with supplier and invoice for import of goods.
16. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
2. Tax code (copy); TIN.
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
5. Licenses(if any) (copy),
6. Passport (copy),
7. Documents supporting the ownership right to the property offered as loan security,
8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
9. Bank account statement (if necessary).
10. Statement of accounts receivable and payable (with breakdown if necessary)
11. Agreement (copy) with supplier and invoice for import of goods.
12. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

LOANS GRANTED FOR EXPORT FINANCING

Loan type	Commercial
Loan currency	USD EUR
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but no more than the insurance money after being reduced by non-refundable amount. Minimum loan amount- foreign currency equivalent to AMD 100.000
Annual interest rate	7%-9%
Loan term	The maximum term of the loan - the repayment term of the receivables plus 180 calendar days, but no more than 12 months Minimum term - 1 months
Loan redemption frequency and procedure	Redemption of the Principle- at the end of the deadline Redemption of interests - monthly
Security	<ul style="list-style-type: none"> • Accounts receivable as collateral • Guaranty of founders
Loan to pledge value ratio	Maximum - 90%
Grant way	Cashless
Guaranty	The insurance is realized by EXPORT INSURANCE AGENCY OF ARMENIA ICJSC. The tariffs range from 6-15% of the invoice of the export.
The loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge).
Borrowers' requirements	<ul style="list-style-type: none"> • Resident sole entrepreneur. • Resident corporate entity <p>In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.</p>
Negative decision grounds	<ul style="list-style-type: none"> • Negative assessment of the customer's financial condition. • Insufficient profitability of the presented project, insufficient argumentation of the loan purpose • Non-credibility of the presented documents. • Insufficient liquidity of loan security. • Not presenting the required documents within the predefined timeframe • Pollution or damage to the environment caused by customer's activit • Customer's negative credit history • Other reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	<ol style="list-style-type: none"> 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) 2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. <p>The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director</p>

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4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
7. List of fixed assets (if necessary).
8. Tax code (copy); TIN
9. Licenses (if any), (copy),
10. Passport (copy),
11. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
12. Bank account statement (if necessary).
13. Export invoice
14. Statement of accounts receivable and payable (with breakdown if necessary)
15. Insurance certificate given by Export insurance agency of Armenia ICJSC

Documents to be presented by legal entities

1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
2. Tax code (copy); TIN
3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
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Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Loan purpose	Loans provided for economic, commercial, service rendering, business expansion and development purposes.				
Loan type	Commercial				
Loan currency	AMD and foreign currency				
Loan amount	AMD 10.000-25.000.000 or equivalent foreign currency				
Loan to pledge value ratio	Currency of pledged monetary funds	Loan currency			
		AMD	AMD	EUR	RUR
	AMD	95%	80%	80%	-
	USD	80%	95%	80%	-
	EUR	80%	80%	95%	-
RUR	70%	-	-	95%	
Annual interest rate	Currency of pledged monetary funds	Վարկի արժույթ			
		AMD	USD	EUR	RUR
		Pledged funds' interest rate plus			
	AMD	+4%	+2%	+2%	-
	USD	+4%, min 14%	+4%	+4%	-
	EUR	+4%, min 14%	+5%	+4%	-
	RUR	+4%, min 14%	-	-	+4%
Loan term	30-1095 days				
Loan redemption frequency and procedure	Principal loan amount repayments are made monthly or at the end of the deadline. Loan interest repayments are made monthly or in advance.				
Security	Term bank deposits, Customer's current account funds.				
Grant way	By cash and cashless				
Loan arrangement is realized	"ARMECONOMBANK" OJSC head office and branches				
Decision period	Up to 2 banking days				
Borrowers' requirements	<ul style="list-style-type: none"> Resident sole entrepreneur Registered corporate entity Has monetary funds/ term deposits in the Bank 				
Negative decision grounds	<ul style="list-style-type: none"> Customer's negative credit history. Other reasons which according to the Bank assessment will hamper the loan repayment. 				
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Attention!

In case of AMD loans granted under foreign currency funds collateralization average exchange rate of the given currency formed at exchange market and published by RA CB as of the date of the loan provision is taken into consideration.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

COMMERCIAL LOAN/ CREDIT LINE PROVIDED BY ACCOUNT TURNOVER

Loan purpose

| Loans provided for economic, commercial, service rendering, business

	expansion and development purposes.																																										
Loan type	Commercial																																										
Loan currency	AMD Foreign currency																																										
Loan amount	AMD 100.000-3.000.000 or equivalent currency, moreover the maximum amount of the loan may amount to maximum 30% of the customer's bank account turnover implemented in the last year (if the account opening date is less than a year, then the calculation is made for the given period). Furthermore, while calculating the turnover of the account the loans, borrowings, as well as other such kind of debts credited to the customer's account will not be taken into account.																																										
Annual interest rate	<table border="1"> <thead> <tr> <th colspan="2"></th> <th colspan="3">Loan</th> <th colspan="3">Credit line</th> </tr> <tr> <th colspan="2"></th> <th>Term</th> <th>6-12 months</th> <th>13-18 months</th> <th>19-24 months</th> <th>6-12 months</th> <th>13-18 months</th> <th>19-24 months</th> </tr> </thead> <tbody> <tr> <th rowspan="3">Interes</th> <th>AMD</th> <td></td> <td>17%</td> <td>18%</td> <td>19%</td> <td>18%</td> <td>19%</td> <td>20%</td> </tr> <tr> <th>USD</th> <td></td> <td>15%</td> <td>16%</td> <td>17%</td> <td>16%</td> <td>17%</td> <td>18%</td> </tr> <tr> <th>EUR</th> <td></td> <td>13%</td> <td>14%</td> <td>15%</td> <td>14%</td> <td>15%</td> <td>15%</td> </tr> </tbody> </table>			Loan			Credit line					Term	6-12 months	13-18 months	19-24 months	6-12 months	13-18 months	19-24 months	Interes	AMD		17%	18%	19%	18%	19%	20%	USD		15%	16%	17%	16%	17%	18%	EUR		13%	14%	15%	14%	15%	15%
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	EUR		13%	14%	15%	14%	15%	15%																																			
Loan term	6-24 months																																										
Commission fee	Flat fee - 1% of the loan amount																																										
The interest of the unused part	Annual 1% is calculated against the unused part of the loan																																										
Loan redemption frequency and procedure	In case of loans - monthly- equally (annuitant), or non-equally (differential), In case of credit line: <ul style="list-style-type: none"> monthly- equally (annuitant), or non-equally (differential), interest - monthly, the principle -equally for the last 6 months 																																										
Security	Cash facilities available on the customer's account and at least the guaranty of 2 individuals																																										
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Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

GENERAL INFORMATION

1. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS:

- **0.2% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY**
- **0.4% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY**

2. 2.IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:

- **COURT COSTS (IF ANY);**
- **COLLATERAL SALE COSTS (IF ANY);**
- **ACCRUED PENALTY;**
- **ACCRUED INTEREST;**
- **INSURANCE COSTS (IF ANY);**
- **LOAN PRINCIPAL.**

3. PROPERTY (PLEGDED) MAY BE CONFISCATED BY LAW IN THE PRESCRIBED MANNER.

4. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).

5. THE INFORMATION ABOUT THE BORROWER WILL BE RECORDED IN THE LOAN REGISTER IN THE ORDER DEFINED BY THE LAW. BAD CREDIT HISTORY MAY PREVENT THE BORROWER FROM RECEIVING OTHER LOANS IN THE FUTURE.

6. ATTENTION!

INTERESTS ARE CALCULATED ON THE LOAN BALANCE. LOAN INTERESTS ARE CALCULATED BASED ON THE NOMINAL INTEREST RATE. THE ACTUAL INTEREST RATE SHOWS HOW MUCH THE LOAN INTERESTS AND OTHER PAYMENTS WILL COST IN CASE OF PERFORMANCE IN DEFINED TERMS AND SIZES. THE ACTUAL ANNUAL INTEREST RATE CALCULATION PROCEDURE CAN BE FOUND ON THE BANK'S WEBSITE - www.aeb.am.

7. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests as a number of days 30 days period was taken into account):

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

8. ATTENTION!

THE NOMINAL INTERESTS RATE MAY BE CHANGED BY THE BANK. THE INFORMATION ON THE CHANGES OF THE NOMINAL INTEREST RATE MAY BE FOUND ON www.aeb.am ADDRESS.

9. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.

- *Purpose of loan;*
- *Customer's creditworthiness;*
- *Collateral offered by the customer;*
- *Loan risk assessment;*
- *Requirements of prudential standards provided by the Central Bank of Armenia.*

10. ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:

- *Customer account balance;*
- *Customer account turnover;*
- *Strategic importance of the customer for the Bank;*
- *Number of employees in customer organization;*
- *Total number of cards issued for customer organization;*
- *Total number of cards issued for customer organization;*
- *Income gained from customer;*
- *Volume of transfers;*
- *Size of deposits with the Bank;*
- *Significant borrower;*
- *Social considerations (medical organizations, educational institutions, etc.);*
- *• Social considerations (medical organizations, educational institutions, etc.);*
- *Being the head of such organization;*
- *Other objective conditions.*

12. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.

The interest shall be paid within the dates indicated in Loan Agreement.

-The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.

- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.

-The calculated interest are paid exclusively in AMD irrespective to loan currency.

13. Repayment of Loans

- *Loans are repaid within the dates indicated in Loan Agreement.*
- *Loans are repaid in the currency in which they were given.*
- *In case of loans in foreign currency, exchange rate fluctuations may affect loan payments.*
- *In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.*

14. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if

- *The borrower has failed to make any payment required under Loan Agreement.*

- *The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.*
- *Any presentation, warranty, document, or information is materially incomplete.*
- *By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.*
- *The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.*
- *The borrower interferes with monitoring.*
- *For other objective reasons.*

15. The Bank may accept as collateral:

- *Real estate: land, houses, buildings, apartments;*
- *Fixed assets;*
- *Circulating assets;*
- *Motor vehicles;*
- *Precious metals;*
- *Treasury bills, foreign currency, stocks;*
- *Property to be purchased and ownership right;*
- *Cash.*

16. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.

17. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.

From the date the loan becomes overdue, the interest rate indicated in the Loan Agreement and the interest rate for using the loan is calculated from such date to maturity date as per settlement rates set by the Central Bank of Armenia.

In case of non-repayment of interest amounts accrued on the loan in time, a penalty of 0.4% on the overdue amount will accrue for each overdue day.

In case of non-repayment of the loan or a part thereof in time, a penalty of 0.2% on the overdue amount will accrue for each overdue day.

Fines and penalties of loan given in foreign currency are paid in Armenian drams at average exchange rate of the day set by Central Bank of Armenia.

18. The Bank shall not accept the following items as a collateral;

- *Non-circulating assets;*
- *Separate parts of indivisible property*
- *Leasing right;*
- *Property already pledged;*
- *Property owned by urban, rural, and local communities,*

17. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement.

2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.

3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE

shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.

4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.

5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.

6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.