Approved by Resolution N 158/01-20.08.20 of The Executive Board of ARMECONOMBANK Dated 20 August 2020 Chairman of the Executive Board ------ A. Khachatryan

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INFORMATION BULLETIN ON COMMERCIAL AND AGRICULTURAL LOANS

YEREVAN 2020

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		<u>INST</u>	<u>4NT</u>			
Loan purpose	Loans provided for economic, commercial, service rendering, business					
	expansion and development purposes.					
Loan type	Commercial					
Loan currency		ID, USD, EUR (H	0		*	*
		redemption of f	oreign curre	ency loans the i	risk of whic	h shall be
		me by you)				
Loan amount	AN	ID 100.000-2.50			, ,	<u> </u>
Annual interest rate		Term	12 months	18 months	24 months	30 months
	et et	AMD	14%	15%	16%	17%
	Interect	USD	12%	13%	14%	15%
	T ₁	EUR	11%	12%	13%	14%
	Actual interest rate AMD 20-21.92% Foreign currency 16.47-19.49%					
Loan term	30 months					
Redemption frequency and	Monthly- Non-equally (differential), or annuitant in case of loan and			ase of loan and		
procedure	equally in case of credit line					
Security	 The guaranty of an individual (including sole entrepreneur) and/ or legal entity: For loans up to AMD 1.500.000 or equivalent foreign currency a guaranty of at least one individual is required, who should submit a document on income source. For loans from AMD 1.500.001 up to AMD 2.500.000 or equivalent foreign currency at least a guaranty of 2 individuals is required, and at least one of them should submit a document on income source. 					
Financing way	Cre	edit or credit line				
Grant way	Cashless via MasterCard Business or ArCa Business plastic cards (the money is transferred to the current account and can be withdrawn)					
Commission fee	Fla	t fee – 2.5 % of t	he loan amo	unt		
Withdrawal fee	Aľ	VID- 0.3%, minir	num AMD 1	.000		
		SD- 1%, minimu				
		JR- 0.5%,minim				
The loan arrangement is realized		MECONOMBA		ad office and b	oranches	
Decision period	Up	to 1 working da	У			
Borrowers' requirements		• Resident cor	porate entit	у.		

	Resident sole proprietor.
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding amount is imposed against the amounts (loan, interest, other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliability of submitted documents; Positive assessment of the analysis of the client's financial position Collateral and / or guarantee acceptable by the Bank.
Negative decision grounds	 In case of defining the term of the business activity up to 6 months At the moment of submitting an application to receive a loan, the borrower has a loan in the amount of AMD 2.000.000 or equivalent foreign currency, which is not secured by real estate, gold/ gold items, monetary funds or vehicles. At the moment of submitting an application on receiving a loan , the borrower has a loan burden exceeding AMD 15.000.000 or equivalent foreign currency The borrower has had loan liabilities classified as '' non-performing'' within 2 years preceding the submission of a loan application. During a year preceding the submission of a loan application the total amount of the overdue days on borrower's loan liabilities exceed 20 days Non- credibility of the presented documents Unacceptable guaranty Not submitting the required documents within the set terms The customer's negative loan history Other reasons which according to the Bank's assessment may hamper the loan repayment.
Documents to be presented by legal entities	 Application form on receiving a loan Authority's decision on borrowing, Tax code (copy); TIN. Charter Legal entity's State Register certificate with all its annexes Passports of managers, founders State Register statement on amendments/the statement is provided after making a positive decision on loan receipt/ In case of joint stock companies, a statement given by State Register on amendments, as well as statement on shareholders from Central Depository Copy of financial reports for the latest 6 months, approved (sealed or stamped) by applicable tax authority.

	 9. Agreement of a rented property or ownership certificate,/if any/ * The statements shall be marked with "True copy of the original" note. Sign the statement and indicate the month and the date. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assignee of the legal entity with the latter's round seal. 10. Other documents. 		
Documents to be presented by	1. Application form on receiving a loan		
sole entrepreneurs	2. Tax code (copy); TIN		
	3. State Register Certificate of sole entrepreneurs with all		
	annexes/if any/		
	4. Passport or ID		
	5. Copy of financial reports for the latest 6 months (sealed or		
	stamped or in electronic form) approved by RA applicable tax		
	authority with the notification on the receipt and registration of		
	the statement in tax authorities.		
	6. Agreement on a rented property or ownership certificate,/if any/		
	* The statements shall be marked with "True copy of the original" note.		
	Sign the statement and indicate the month and the date. If the		
	borrower is a legal entity, the aforementioned statements shall be		
	signed by the manager or assignee of the legal entity with the round		
	seal of the latter.		
	7. Other documents.		

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

The interests are calculated on the loan balance.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you.

Attention!

Due to various circumstances, additional documents and information may be required.

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - www.aeb.am/media/2020/04/3717.pdf

Attention!

To get acquainted with the tarrifs and previleges of MasterCard Business and ArCa Business plastic cards please visit the following link:

https://www.aeb.am/hy/master card business/, https://www.aeb.am/hy/arca business/

Loan purpose	1	led for econom		al, service rend	lering, busines		
	expansion and development purposes.						
Loan type	Commercial						
Loan currency		EUR (Exchange		\$	*		
	-	ion of foreign c	urrency loans	s the risk of wl	nich shall be		
	borne by you						
Loan amount	AMD 2.500.0	001-6.000.000 0	or equivalent	currency			
Annual interest rate							
		AMD Current			irrency		
	Term	12-23	24-48	12-23	24-48		
		months	months	months	months		
	Rate	14%	16%	12%	14%		
	Actual intere	est rate	·				
	AMD- 17.39	-20.71%					
	Foreign curre	ency- 13.87-16	.77%				
	Ũ	•					
	Loans within	the framewor	k of < <wome< td=""><td>en in business></td><td>> project</td></wome<>	en in business>	> project		
	Currency	AMD			± /		
	Term	12-36					
		months					
	Rate*	12-15%					
	Actual interest rate 13.47-19.53%						
		Actual interest rate 15.47-19.55%					
	* The maximum interest rate for tourism companies -14 %:						
	Actual interest rate 13.47-18.34%						
	GAF project						
	Currency	AMD					
	Term	12-48					
		months					
	Rate	12.9%					
		est rate 13.69 %					
	Actual Intere	est tate 15.07 /(5				
	GAF SME project loans for business women						
	Currency	AMD					
	Term	12-48					
		months					
	Rate	12.5%					
	Annual inter	est rate 13.24%	6				
Loan term	12-48 month	19					
Redemption frequency and		nually- equally	v (annuitant)	or non-equall	v (differential)		
procedure	ivionitity, all	indany equally	y (aminuntaint),	or non equali	y (unicicilitial)		
Withdrawal fee	AMD 0.204	movimum AN	J000				
withdrawal ree	AMD- 0.3%, maximum AMD 1000 USD- 1%, maximum AMD 1000						
	EUR- 0.5%, maximum AMD 1000						
Somiter							
Security Grant way	At least the g	guaranty of 2 in money is trans	ndividuals	011/2/07/1	nt and our h		

Commission fee	• For AMD - 2% of the loan amount
	• Within the framework of "Women in business" program -1% of
	the loan amount
	• For foreign currency – flat fee in 1% of the loan amount
	• No commission fee is charged for loans to business women under
	the GAF and the GAF SME Project.
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	• Resident sole entrepreneur,
	Corporate entity
	Term of activity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
Positive decision grounds	 Positive credit history (if available);
	 Reliability of submitted documents;
	 Positive evaluation of the client's financial position analysis
	• Availability of collateral and / or collateral acceptable to the
	Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	• Non-credibility of the presented documents.
	Unacceptable guaranty.
	• Not presenting the required documents within the predefined
	timeframe.
	• Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment
	will hamper the loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more - AMD 5.000
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
-	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate

The documents listed in paragraph 2 are not required for corporate

	 entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. List of fixed assets (if necessary). 7. Tax code (copy); TIN., 8. Licenses (copy), if any. 9. Passport (copy), 10. Bank account statement (if necessary). 11. Statement of accounts receivable and payable (with breakdown if necessary).
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary). Other documents.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons **Attention!**

For the customers who will submit an acting agreement with "METS Market" LLC for "Yerevan" fair rented pavilions, preferential terms will be defined: 16% annual interest rate for AMD loans, 13% for USD loans.

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are envisaged: 15% annual interest rate for AMD loans, 13% for USD loans.

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro (1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <u>www.aeb.am/media/2020/04/3717.pdf</u>

		<u>EASY+</u>			
Loan purpose	Loans provi	Loans provided for economic, commercial, service rendering, business			
	expansion a	nd developmer	nt purposes.		-
Loan type	Commercial				
Loan currency	AMD, USD	AMD, USD, EUR (Exchange rate fluctuations may have an impact on			e an impact on
·		tion of foreign		•	_
	borne by yo	-	·		
Loan amount	AMD 5.000	.001-8.000.000	or equivalent	currency	
Annual interest rate				*	
		I	AMD	Cu	Irrency
	term	12-23	24-60	12-23	24-60
		months	months	months	months
	Rate	14%	15%	12%	13%
	Rate	* The maximum interest rate for the companies engaged in tourism -			
	GAF projec Currency	t AMD			
	Term	12-60			
		months			
	Rate	12.9%			
	GAF SME p	project loans for	business won	nen	
	Currency	AMD			
	Term	12-60			

months

	Rate 12.5%			
Loan term	12-60 months			
Redemption frequency and procedure	 Monthly, Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 			
Security	At least the guaranty of 2 persons and collateral of real estate or chattels, moreover the appraised value of the evaluated estate should make at least 50% of the loan amount.			
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)			
Commission fee	Flat fee - 1% of the loan amount Within the framework of "Women in business" project - 0.5% No commission fee will be charged for the loans granted to business women under the GAF and the GAF SME Project.			
Withdrawal fee	AMD- 0.3%, minimum AMD 1000 USD- 1%, minimum AMD 1000 EUR- 0.5%, minimum AMD 1000			
Guaranty	 The insurance of a real estate is realized on the account of the customer by the insurance company licensed by RA legislation and cooperating with the Bank according to the tariff defined by the latter, which may vary from 0.15 to 0.2 % based on a pledge type. Car insurance is realized on the account of the customer by the insurance company having permission (license) from RA CB according to the tariff defined by the latter. The tariffs vary from 2.5-3% of the contractual amount. 			
	The minimum of the pledged estate assessed value and loan amount is			
Pledged estate appraisal	taken as a basis for the insurance.Is realized by any assessment organization licensed by RA legislation,according to the tariff determined by the latter, which varies from:In case of car - AMD 15.000- 20.000In case of real estate – AMD 20.000 -200.000			
Expenses related to the arrangement of pledge	 All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower Pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) - AMD 5.00 Pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate - AMD 27.000-100.000 			
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches			
Decision period	Up to 3 working days			
Borrowers' requirements	 Resident sole entrepreneur, Corporate entity. Term of activity 			

	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months
	preceding
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan, interest,
	other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
-	1- 3 months - AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more- AMD 5.000
Positive decision grounds	Positive credit history (if available);
0	Reliability of submitted documents;
	• Positive assessment of the client's financial position
	 Availability of collateral and / or guaranty acceptable to the
	Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.
regative decision grounds	
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	• Unacceptable guaranty.
	• Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment
	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director.
	3. Charter (reviewed) (the document may not be required if the
	Bank receives the given information electronically in defined
	order)
	4. Authority's decision on borrowing, and pledging property
	(necessary if the information listed in paragraph 2 is required).
	 Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax
	Increasing, approved (scaled of stamped) by applicable tax

	 authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Statement on ban from Real Estate Cadastre Department (after lending decision). 16. Other documents.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
sole entrepreneurs	 authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan security. 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Statement on ban from Real Estate Cadastre Department (after lending decision). 12. Other documents.

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

As an additional loan security means, the Bank may also require the guaranty of one or more persons **Attention**!

The customers submitting an agreement with "MEC MARKET" LLC for "Yerevan" fair rented pavilions will be granted with preferential terms: 16% for AMD loans, 13% for USD loans.

Attention!

Preferential terms are defined for the customers who are engaged in the production of shoes and half ready goods: 15% annual interest rate for AMD loans, 13% for USD loans.

Attention!

Interest is calculated on the loan balance.

Attention!

	<u>DEGRESSIVE EASY</u>
Loan purpose	Loans provided for economic, commercial, service rendering, business
	expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on
	the redemption of foreign currency loans the risk of which shall be
	borne by you)
Loan amount	AMD 100.000-2.000.000 or equivalent foreign currency
Annual interest rate	AMD - 24%
	Foreign currency - 22%
	Attention! Each month the annual interest rate decreases by 1%
	Actual interest rate
	AMD-23.05-23.93%
	Foreign currency- 20.59-21.45%
Loan term	18 months
Redemption frequency and	Monthly- Equally
procedure	
Security	At least guaranty of 2 individuals
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
Commission fee	Flat fee in the amount of 1.6%
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 1%, minimum AMD 1000
	EUR- 0.5%, minimum AMD 1000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur.
~	Corporate entity
	Term of the activity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, and other payments) is imposed.

Statement provision	Up to Imonth transactions, free of charge
Statement provision	Up to 1month transactions- free of charge 1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	Positive credit history (if available);
	 Reliability of the submitted documents;
	 Positive assessment of the client's financial position analysis
	• A collateral and / or a guaranty acceptable by the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.
0 0	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	• Non-credibility of the presented documents.
	Unacceptable guaranty.
	• Not presenting the required documents within the predefined
	timeframe.
	Customer's negative loan history
	• Other basic reasons which according to the Bank assessment
	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director.
	3. Charter (reviewed) (the document may not be required if the
	Bank receives the given information electronically in defined
	order)
	4. Authority's decision on borrowing, and pledging property
	(necessary if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax
	authority (copy).
	6. List of fixed assets (if necessary).
	7. Tax code (copy); TIN.,
	8. Licenses (copy), if any.
	9. Passport (copy),
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown

	if necessary). 12. Other documents.
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Licenses (copy), if any. Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary) Other documents.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to micro commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro (1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

<u>ECOEASY</u>	
Loan purpose	Replenishment of fixed assets
Loan type	Commercial
Loan currency	AMD
Loan currency	AMD 2.500.001 -6.000.000
Annual interest rate	10.75%
	Actual interest rate 11.13-12.34%

Loan term	12-48 months
Redemption frequency and	Monthly - Equally (annuitant), or
procedure	Non-equally (differential),
Security	At least guaranty of 2 individuals
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
Withdrawal fee	0.3%, minimum AMD 1000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 three working days
Requirements to borrower	Resident sole entrepreneur.
	Corporate entity
	Term of the activity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan, interest,
	other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	 Positive credit history (if available);
	Reliability of the submitted documents;
	• Positive assessment of the client's financial condition
	Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	• Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	Unacceptable guarantors
	• Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment
D () () () () ()	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information

	electronically in defined order). The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the director.
	 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax authority (copy).
	6. List of fixed assets (if necessary).
	7. Tax code (copy); TIN.,
	8. Licenses (copy), if any.
	9. Passport (copy),10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown
	if necessary)
	12. Other documents.
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN.
	 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	 4. Licenses (copy), if any. 5. Passport (copy),
	 Bank account statement (if necessary).
	7. Statement of accounts receivable and payable (with breakdown if necessary)8. Other documents.
	o. Other documents.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention!**

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

<u>ECOEASY+</u>	
Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 5.000.001-8.000.000
Annual interest rate	10.75%
Loan term	12-60 months
Redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	At least guaranty of 2 persons and collateral of real estate or chattels. The appraised value of the evaluated estate should make at least 50% of the loan amount.
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)
Withdrawal fee	0.3%, minimum AMD 1000
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating with the Bank, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, at the tariff determined by the latter. In case of vehicle – 15.00 -20.000 In case of real estate – 20.00- 200.000
Collateral arrangement expenses	 All the expenses regarding the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne the borrower. Pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 Pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000

Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	• Resident sole entrepreneur.
	Corporate entity
	Term of activity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan, interest,
	other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
	1-3 months- AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	 Positive credit history (if available);
	 Reliability of the submitted documents;
	 Positive assessment of the client's financial condition
	 Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	• Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	 Non-credibility of the presented documents.
	Unacceptable guaranty.
	• Not presenting the required documents within the predefined
	timeframe.
	• Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment
	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director.
	3. Charter (reviewed) (the document may not be required if the
	Bank receives the given information electronically in defined
	order)
	4. Authority's decision on borrowing, and pledging property

Documents to be presented by sole entrepreneurs	 (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy) 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement on ban from Real Estate Cadastre Department (after lending decision). 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN., 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy). 7. Documents supporting the ownership right to the property offered as loan security. 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank accounts tatement (if necessary). 10. Statement on statement (if necessary). 11. Statement on ban from Real Estate Cadastre Dep
	11. Statement on ban from Real Estate Cadastre Department (after
	lending decision). 12. Other documents.
Attention!	12. Other documento.

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment

schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention**!

Interest is calculated on the loan balance.

Attention!

ECOLOAN	
Loan purpose	Replenishment of energy efficient fixed assets
Loan type	Commercial
Loan currency	AMD
Loan amount	AMD 5.000.001-500.000.000
Annual interest rate	10-10.5%
Loan term	24-60 months
Loan redemption frequency and	• Monthly- Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule
	depending on the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum -80 %
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
	Flat fee or by stages
Withdrawal fee	0.3%, minimum AMD 1000
Security	 Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance.
Real estate appraisal	 Any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariffs may vary from: In case of car - AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	 All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) are paid by the borrower the pledged vehicle notary fee - AMD 12.000 , RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 Pledged real estate notary fee - AMD 16.000-25.000

	 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans - up to 25 working days, For medium, small and micro loans - up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	 Resident sole entrepreneur. Corporate entity <i>Term of activity</i> In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge 1- 3 months -AMD 1.500 3- 12 months -AMD 2.500 12 months and more- AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliability of the submitted documents; Positive evaluation of the client's financial condition Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2 are not required for corporate

	entities in case where the decision on borrowing may be made by the
	director.
	 Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on horrowing, and pladsing property.
	 Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax
	authority (copy).6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant
	location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy),
	11. Documents supporting the ownership right to the property
	offered as loan security.
	 In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	13. Bank account statement (if necessary).
	14. Statement of accounts receivable and payable (with breakdown
	if necessary)
	15. Statement on ban from Real Estate Cadastre Department (after
	lending decision)
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
	2. Tax code (copy); TIN.
	 Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	 Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	5. Licenses (copy), if any.
	6. Passport (copy),
	7. Documents supporting the ownership right to the property offered as loan security.
	 In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown if necessary)

12. Other documents.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

	<u>COMMERCIAL LOAN</u>
Loan purpose	Loans provided for economic, commercial, service rendering, business
	expansion and development purposes.
Loan type	 Micro loans: up to AMD 6 mln. or equivalent foreign currency, Small loans: from AMD 6 mln. to AMD 33 mln. or equivalent foreign currency, Medium loans: from AMD 33 mln. to AMD 200 mln. or other equivalent currency, Large loans: from AMD 200 mln. and more or other equivalent currency.
Loan currency	AMD, USD , EUR (Exchange rate fluctuations may have an impact on
	the redemption of loans denominated in foreign currency)
Loan amount	 Minimum AMD 5,000.001 or equivalent foreign currency Within the framework of EIB project minimum - AMD 20.000.000 The provided loan amount is conditioned and connected with: Loan purpose Customer's creditworthiness Loan security proposed by the customer, Loan risk assessment, Normative field requirements determined by the RA Central Bank and international agreements. Within the framework of GAF SME project for business women - maximum AMD 160.000.000
Annual interest rate	 AMD loans ✓ 12-17% ✓ For the loans provided within the framework of GAF project – 11-12.9%, USD – 9-14% EUR- 8-13% Within the framework of EIB AMD – maximum 9.5%, if the company carries out activities in the

	fields of agricultural processing and tourism
	Loans to business women
	AMD - 11-13%,
	* The maximum interest rate for companies engaged in tourism is 12%.
	AMD loans provided under GAF SME project for business women -
	AMD 11-12.5%.
Loan term	24-60 months, moreover:
	• Within the framework of EIB project -24-90 months
	• Within the project for business women- 1-60 months,
Commission fee	Not defined
Withdrawal fee	AMD- 0.3%, minimum AMD 1000
	USD- 1%, minimum AMD 1000
	EUR- 0.5%, minimum AMD 1000
Loan redemption frequency and	• Monthly - Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule
1	depending on the peculiarities of the financed activity.
Security	Movable or Real estate
,	Other security means acceptable by the Bank.
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless (the money is transferred to the current account and can be
	withdrawn)
Guaranty	• Real estate security is made by the customer at the insurance
	company licensed by RA CB and cooperating by the Bank,
	according to the tariff determined by the latter. The tariffs vary
	from 0.15-0.2% based on collateral type
	 Insurance for cars is made by the customer at the insurance
	company licensed by RA CB at the tariff determined by the
	latter. The tariffs vary from 2.5-3 % of the loan amount
	The maximum of the pledged estate assessed value and the minimum of
	the loan amount are taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation
itear estate appraisar	and cooperating with the Bank at the tariff set by the latter, which may
	vary from:
	• In case of car - AMD 15.000-20.000
	 In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the arrangement of collateral (notarization,
Conaterar arrangement expenses	registration of the real estate in subdivisions of Cadastral territory)
	shall be borne by the borrower
	 the pledged vehicle notary fee - AMD 12.000
	 RA Police Fee (barrage and for pledge of real estate) - AMD
	5.00
	 pledged real estate notary fee - AMD 16.000-25.000
	 joint reference (on restrictions against real estate) - AMD
	10.000
	• certificate on the registration of right over real estate- AMD 27.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches

N	
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the
	receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity
	Term of activity
	• In case of trade no less than 3 months prior.
	• In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the
	outstanding amount is imposed against the amounts (loan, interest,
	other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
	1-3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more - AMD 5.000
Positive decision grounds	Positive credit history (if available);
	Reliability of the submitted documents;
	Positive assessment of the client's financial condition
	Collateral and / or guarantee acceptable by the Bank.
Negative decision period	• Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	• Non-credibility of the presented documents.
	• Insufficient liquidity of the loan security
	• Not presenting the required documents within the predefined
	timeframe.
	• Pollution or damage to the environment caused by customer's
	activity.
	Negative conclusion of the loan register. Other basic research which according to the Basic research.
	• Other basic reasons which according to the Bank assessment
De sum ente te la sum ente i las	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the director, and amondments to charter (the information may not
	director, and amendments to charter (the information may not be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director.
	director.

	 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).6. Statement of settlements with State budget or statement on
	liabilities to State budget from the tax authority of relevantlocation (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,9. Licenses (copy), if any.
	10. Passport (copy), 11. Documents supporting the ownership right to the property
	offered as loan security
	12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	13. Bank account statement (if necessary).14. Statement of accounts receivable and payable (with breakdown
	if necessary)
	15. Statement on ban from Real Estate Cadastre Department (after lending decision)
	16. Other documents.
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	 Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	5. Licenses (copy), if any.
	6. Passport (copy),7. Documents supporting the ownership right to the property
	offered as loan security.
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).9. Bank account statement (if necessary).
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

COMMERCIAL CREDIT LINE	
Loan purpose	Loans provided for economic, commercial, service rendering, business
	expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR (Exchange rate fluctuations may have an impact on
	the redemption of the loans denominated in foreign currency, the risk
	of which shall be borne by you)
Loan amount	Minimum AMD 5.000.001 or equivalent foreign currency
	The maximum amount of the loan to be provided is conditioned by
	the following:
	Loan purpose
	Customer's creditworthiness
	 Loan security proposed by the customer,
	• Loan risk assessment,
	• Normative field requirements determined by the RA Central
	Bank and international agreements.
Annual interest rate	AMD- 13 -17% ,
	USD- 10-14%,
	EUR- 9-13%
	AMD loans for Business women - 13-15%*,
	* The maximum interest rate for companies engaged in tourism is set at
	14%.
Percentage of unused part	1%
Loan term	12-36 months, moreover
	• Within women in business project - 1-36 months
Commission fee	Not defined
Loan redemption frequency and	• Monthly - Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule
	depending on the peculiarities of the financed activity.

Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating with the Bank at the tariff set by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The maximum of the pledged estate assessed value and the minimum of the loan amount are taken as a basis for the insurance.
Appraisal of pledged property	 Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank at the tariff determined by the latter, which may vary from: In case of car - AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	 All the expenses related to the arrangement of the collateral (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) -AMD 5.000 pledged real estate notary fee - AMD 16.000-25.000 joint reference (on restrictions against real estate) - AMD 10.000 certificate on the registration of right to real estate - AMD 27.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	 Resident sole entrepreneur. Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. ✓ In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding amount is imposed against the amounts (loan, interest, other fees) not paid within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge 1- 3 months - AMD 1.500 3- 12 months - AMD 2.500 12 months and more - AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial condition

Negative decision grounds	 Collateral and / or guarantee acceptable by the Bank. Negative assessment of the customer's financial condition.
regative decision grounds	
	• Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.
	 Non-credibility of the presented documents. Insufficient liquidity of the leap counity.
	Insufficient liquidity of the loan security
	• Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment
	will hamper the loan repayment.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the information may not
	be required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter (the information
	may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director.
	3. Charter (reviewed) (the document may not be required if the
	Bank receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax
	authority (copy).
	6. Statement of settlements with State budget or statement on
	liabilities to State budget from the tax authority of relevant
	location (mandatory for loans exceeding AMD 10 mln or foreign
	currency equivalent thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy),
	11. Documents supporting the ownership right to the property
	offered as loan security.
	IZ. In case of conateral owned by individual, certificate of inarriage
	12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).

	14. Statement of accounts receivable and payable (with breakdown if necessary)15. Statement on ban from Real Estate Cadastre Department (after lending decision)16. Other documents.
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
sole entrepreneurs	authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	 Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
	5.Licenses (copy), if any.
	6.Passport (copy),
	7.Documents supporting the ownership right to the property offered as loan security.
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	9.Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown if necessary)
	11. Statement on ban from Real Estate Cadastre Department (after lending decision)12. Other documents.

If an early repayment is made without the Bank's written consent, a penalty in the amount of 5% of the initial credit line limit is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

Due to various circumstances, additional documents and information may be required. **Attention!**

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

Loan purpose	Loans rendered for the expansion and development of agricultural
	activities
Loan type	Agricultural
Loan currency	AMD, USD, EUR / exchange rate fluctuations may have an impact on
	the redemption of loans in foreign currency, the risk of which shall be
	borne by you/
Loan amount	Minimum AMD 1.500.000 or equivalent foreign currency.
	The maximum amount of the loan to be provided is conditioned by the
	following:
	• Loan purpose
	Customer's creditworthiness
	Loan security proposed by the customer,
	• Loan risk assessment,
	Normative field requirements determined by the RA Central Bank
	and international agreements.
Annual interest rate	AMD- 14%
	Actual interest rate 16.27-23.36% (up to AMD 5 mln. loan)
	USD- 12%
	Actual interest rate 13.95-20.84% (in case of USD loans equivalent to
	AMD 5 mln.)
Loan term	24-60 months
Grace period	Maximum 9 months
Commission fee	Flat fee
	1% of the loan amount, but no more than AMD 100.000
Withdrawal fee	AMD-0.3%, minimum AMD 1000
	USD- 1%, minimum AMD 1000
	EUR- 0.5%, minimum AMD 1000
Loan redemption frequency and	• Monthly- Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule
	depending on the peculiarities of the financed activity.
Security	Chattels or real estate
-	Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 60%
Grant way	Cashless (the money is transferred to the current account and can be
4	withdrawn)

Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating by the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance.
Real estate appraisal	 Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: In case of car - AMD 15.000-20.000
	 In case of real estate - AMD 20.000-200.000
Collateral formation expenses	 All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 pledged real estate notary fee - AMD 15.000 joint reference (on restrictions against real estate) - AMD 10.000 certificate on the registration of right to real estate- AMD 27.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	 Resident sole entrepreneur. Resident corporate entity Resident individual
Positive decision grounds	 Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial condition Collateral and / or guarantee acceptable by the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.

For each overdue day a penalty in 0.13% (daily) of the outstanding

Statement provision	payments) not within the terms set forth by the Agreement Up to 1month transactions- free of charge
Statement provision	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Documents to be presented by	1. Copy of State Register certificate, transcript on the executiv
Documents to be presented by legal entities	 authority is mandatory or a statement given by Unified Stat Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stoc companies, statement on shareholders from Central Depositor of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information
	electronically in defined order).
	The documents listed in paragraph 2 are not required for corpora
	entities in case where the decision on borrowing may be made by th
	director.
	3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in define order)
	 4. Authority's decision on borrowing, and pledging propert (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. necessary, approved (sealed or stamped) by applicable ta authority (copy).
	 6. Statement of settlements with State budget or statement of liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy),
	11. Documents supporting the ownership right to the proper offered as loan security.
	 12. In case of collateral owned by individual, certificate of marriag (divorce, death of spouse). 12. Double control of the control of the
	13. Bank account statement (if necessary).14. Statement of accounts receivable and payable (with breakdow if necessary)
	15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
sole entrepreneurs	authority is mandatory or a statement given by Unified State
	Register (the latter may not be required if the Bank receives the
	given information electronically in defined order).
	2. List of fixed assets (if necessary)
	3. Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax
	authority (copy).
	4. Statement of settlements with State budget or statement on
	liabilities to State budget from the tax authority of relevant
	location (mandatory for loans exceeding AMD 10 mln or foreign
	currency equivalent thereof).
	5. Licenses (copy), if any.
	6. Passport (copy),
	7. Documents supporting the ownership right to the property
	offered as loan security.
	8. In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse).
	9. Bank account statement (if necessary).
	10. Statement of accounts receivable and payable (with breakdown
	if necessary)
	11. Statement on ban from Real Estate Cadastre Department (after
	lending decision)
	12. Other documents.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

I OANS PRO	OVIDED FOR AGRICULTURAL PURPOSES (Partial or full interest rate subsidy)
Loan purpose	Loans for agro processing sector for agricultural raw materials procurement
	• Loans for the development of cattle breeding
	Loans for sheep and goat breeding
	Loans for the creation of intensive gardens
	• Loans for the investment of modern irrigation systems
	• Loans for the investment of hail protection nets
	Loans to the agricultural sector
Loan type	Agricultural
Loan currency	AMD, USD
Loan minimum and	Procurement of raw materials - AMD 1.500.000- 3.000.000.000
maximum amount	Development of cattle breeding - AMD 1.500.000-300.000.000
	Sheep and goat breeding – AMD 500.000-900.000.000 or equivalent
	foreign currency
	Creation of intensive gardens – minimum AMD 5.000.001, maximum:
	a. In case of a garden being created by a contractor:
	Vineyard: AMD 1,080 mln. (maximum AMD 10,8 mln. per hectare), with hail
	protection net- AMD 1,440 mln. (maximum AMD 14,4 mln. for 1 ha)
	- Intensive orchards: AMD 1,870 mln (maxiumum 18,7 mln. per hectare),
	with hail protection net- AMD 2,480 mln. (maximum AMD 24,8 mln per hectar)
	- Berry garden: AMD 2,320 mln. (maximum AMD 2,320 mln. per hectare), hail
	protection net in not envisaged
	b.In case a garden is being created by the beneficiary
	- Vineyard: AMD 860 mln. (maximum AMD 8,6 mln. per hectare), with hail
	protection net – AMD 1,150 mln. (maximum AMD 11,5 mln. for 1 ha)
	- Intensive orchards: AMD 149 mln. (maximum AMD 1,490 mln. per
	hectare), with hail protection net- AMD 1,980 mln. (maximum AMD 19,8 mln.
	per hectare)
	Berry garden: AMD 1,186 mln. (maximum AMD 18,6 for per hectare), hail
	protection net is not envisaged
	Investment of modern irrigation system: minimum AMD 5.000.000 or equivalent
	foreign currency,
	a. maximum AMD 150.000.000/ one hundred fifty million/
	- If within the framework of the project:
	The works (compiling of scheme, capital expenses, investment works) are to be
	carried out by the contractor; moreover the maximum investment per hectare,
	regardless of crop, makes AMD 2.2 mln. for the drip irritation system and AMD
	2.7 mln. for rainwater system
	b. AMD 110,000.000 /one hundred ten million/
	- If the works (pipeline, head junction, distribution network) to be done
	within the framework of the project are to be carried out without the contractor ,
	moreover the maximum investment, regardless of crop, per hectare makes AMD
	1.6 mln. for the drip irritation system and AMD 1.9 mln. for rainfall system.
	Investment of hail protection nets:
	Minimum AMD 5.000.000 or equivalent foreign currency, maximum:
	a. In case the garden is created by the contractor :
	- Vineyard- AMD 36 mln. (maximum AMD 3,6 mln. per hectare),

	Intensive exchard AMD 85 mln (maximum AMD 85 mln per	
	 Intensive orchard – AMD 85 mln. (maximum AMD 8,5 mln. per hectare) 	
	b. In case the garden is created by the Borrower:	
	 Vineyard – AMD 28,8 mln.(maximum AMD 2,88 mln. per hectare) 	
	 Intensive orchard – AMD 68 mln. (maximum 6,8 mln. per hectare) 	
	Agricultural sector-AMD 3.000.001-15.000.000 or equivalent foreign currency.	
	Maximum AMD 30.000.000 or equivalent USD for sheep and goat breeding, for	
	garden creation and development.	
	Maximum AMD 50.000.000 or equivalent USD for cattle breeding	
	development.	
Annual nominal	AMD 12-13.15%,	
interest rate	USD 8-8.6%	
Subsidy	In the amount of annual nominal interest rate-fully	
Loan term	• In case of raw materials (purchasing) - 6-24 months	
	• In case of cattle breeding development -12-60 months	
	• In case of sheep and goat breeding -12-48 months	
	• In case of creation of intensive gardens - 12-48 months	
	• In case of investment of modern irrigation system - 12-36 months	
	• In case of hail protection system -12-84 months	
	• In case of loans for agricultural sector:	
	✓ Replenishment of working capital- 12-24 months	
	✓ Capital investments – 12-60 months	
Grace period	• 3-6 months in case of raw material (purchasing)	
	• Maximum 12 months in case of cattle breeding development (<u>at the</u>	
	beginning of loan commencement date)	
	• Maximum 12 months in case of sheep and goat breeding	
	• Maximum 60 months in case of establishing vineyards, orchards and berry	
	gardens	
	• Maximum up to 6 months in case of investment of modern irrigational	
	system	
	• Maximum 12 months in case of hail protection system	
	• Maximum 12 months in case of loans for agricultural sector	
Loan redemption	• Monthly- Equally (annuitant), or non-equally (differential),	
frequency and	It is possible to define a loan repayment flexible schedule depending on the	
procedure	peculiarities of the financed activity.	
Security	Chattels or real estate	
	Other pledge acceptable by the Bank	
Loan to pledge value	Maximum- 80%	
ratio		
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)	
Commission fee	Not defined	
Withdrawal fee	Not defined	
	Not defined	
Early loan repayment	Not defined	
penalty Diadaad amon artes	Net Jeffined	
Pledged property	Not defined	
insurance		
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and	

	cooperating with the Bank at the tariff determined by the latter, which may vary
	from:
11 . 1 .	In case of real estate AMD 20.000-200.000 .
llateral arrangement penses	 All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower pledged vehicle notary fee - AMD 12.000
	 RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000
	• Certificate on the registration of right to real estate- AMD 27.000
an arrangement is realized	ARMECONOMBANK OJSC Head office and branches
cision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
rrowers' requirements	 Resident sole entrepreneur. Resident corporate entity Resident individual
nalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is imposed.
atement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000
Positive decision	Positive credit history (if available);
grounds	 Reliability of the submitted documents; Positive assessment of the client's financial position analysis Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required

	 if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any.
	 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual cortificate of marriage (diverse)
	12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
	13. Bank account statement (if necessary).
	14. Statement of accounts receivable and payable (with breakdown if
	necessary)
	15. Statement on ban from Real Estate Cadastre Department (after lending decision)
Documents to be	1. Copy of State Register certificate, transcript on the executive authority is
presented by sole	mandatory or a statement given by Unified State Register (the latter may not be
entrepreneurs	required if the Bank receives the given information electronically in defined
_	order),
	2. Tax code (copy); TIN.,,
	3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
	4.Statement of settlements with State budget or statement on liabilities to State
	budget from the tax authority of relevant location (mandatory for loans exceeding
	AMD 10 mln or foreign currency equivalent thereof). 5.Licenses (copy), if any.
	6.Passport (copy),
	7.Documents supporting the ownership right to the property offered as loan
	security.
	8.In case of collateral owned by individual, certificate of marriage (divorce, death
	of spouse).
	9.Bank account statement (if necessary).
	10.Statement of accounts receivable and payable (with breakdown if necessary)
	11.Statement on ban from Real Estate Cadastre Department (after lending
	decision) 12. Other documents.

List of documents to	1. Passport (copy) of borrower, pledger and guarantor.	
be presented by sole	2.Documents containing borrower and guarantor public service number (copy),	
entrepreneurs	3.Documents confirming the ownership of the assets (copy),	
	4.In case of collateral owned by individual, certificate of marriage (divorce, death	
	of spouse),	
	5.List of fixed assets (if necessary),	
	6. Documents supporting the ownership right to the property offered as loan	
	security (the latter may not be required if the Bank receives the given	
	information electronically in defined order).	
	7.In case of real estate collateral ownership certificate (copy) Register (the latter	
	may not be required if the Bank receives the given information electronically in	
	defined order).	
	8.After lending decision;	
	- Statement on ban from Real Estate Cadastre Department (the latter may not be	
	required if the Bank receives the given information electronically in defined	
	order).	
	9.Other documents.	
Attention!		

As an additional loan security means, the Bank may also require the guaranty of one or more persons. Attention!

Early repayment is allowed for which no penalties or fines are applied.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent foreign currency loans)

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

MICROLOANS PROVIDED TO THE AGRICULTURAL SECTOR		
Loan purpose	Loans provided to the agricultural sector	
Loan type	Agricultural	
Loan currency	AMD	
Loan minimum and	AMD 100.000- 1.000.000	
maximum amount		
Annual nominal	12.2%	
interest rate		
Annual actual interest	0%-13%	
rate		
Annual interest rate	completely	
subsidy amount		

Loop form	12-24 months
Loan term	
Grace period	Up to 9 months
Loan redemption	Monthly- Equally (annuitant), or non-equally (differential),
frequency and	It is possible to define a free loan repayment schedule, depending on the specifics
procedure	of lending activities.
SEcurity	Golden items or real estate
Loan to pledge value	In case of pledged golden items:
ratio	✓ Maximum 100%,
	 ✓ Maximum 120%, moreover, it is necessary only in case of pledging
	at least one individual who is not an applicant's family member.
	\checkmark In case of absence of documents certifying the borrower's income,
	the maximum loan to pledge value liquidation ratio 40% ,
	✓ In the case of availability of documents certifying the borrower's
	income, the maximum loan to pledge value liquidation ratio 70%,
Grant way	Cash or cashless
Commission fee	not defined
Loan withdrawal	not defined regardless of the provision method
Penalty for early loan	not defined
repayment	
Guaranty	not defined
Appraisal of pledged	Is realized by any assessment organization licensed by RA legislation and
property	cooperating with the Bank at the tariff determined by the latter, which may vary
I I 7	from:
	• In case of real estate AMD 20.000-200.000
Collateral	All the expenses related to the arrangement of the collateral (notarization,
arrangement expenses registration of the real estate in subdivisions of Cadastral territory) shall	
	by the borrower
	• pledged real estate notary fee - AMD 15.000,
	 joint reference (on restrictions against real estate) - AMD 10.000
	• certificate on the registration of right to real estate- AMD 27.000
Loan arrangement is	ARMECONOMBANK OJSC Head office and branches
realized	
Decision period	For medium, small and micro loans up to 20 working days (in case of collateral
Decision period	the loan is provided within 2 working days following the receipt of registration
	right over the pledge)
Borrowers'	• Resident sole entrepreneur of the RA who has been engaged in agricultural
requirements	activities for at least one production cycle in the previous period (depending
requirements	on the agricultural sector).
	• During the 365 days prior to the acceptance of the application, the applicant,
	his/her family members and guarantors must have a positive credit history, the
	sum of loan arrears for each individual should not exceed 30 calendar days.
	 Availavility of business and/or investment plan.
Penalties	For each overdue day a penalty in the amount of 0.13% of the outstanding
T CHAILICO	amount is imposed against the amounts (loan, interest, other fees) not paid
	within the term set forth by the agreement.
Statement provision	Up to 1month transactions- free of charge
Statement provision	1- 3 months - AMD 1.500

	3- 12 months - AMD 2.500
	12 months and more - AMD 5.000
Positive decision	Positive credit history (if available);
grounds	 Reliability of the submitted documents;
broundb	 Positive assessment of the client's financial condition
	 Collateral and / or guarantee acceptable by the Bank.
Negative decision	Negative assessment of the customer's financial condition.
grounds	 Insufficient profitability of the presented project, insufficient
grounds	argumentation of the loan purpose.
	 Non-credibility of the presented documents.
	 Insufficient liquidity of the loan security
	 Not presenting the required documents within the predefined timeframe.
	 Not presenting the required documents within the predefined timename. Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment will hamper
D	the loan repayment.
Documents to be	1. Reference from the municipality about family members living together
presented	with the applicant.
	2. Reference from the municipality on the capital or fixed assets belonging
	to the client or a family member living together with latter with the right
	of ownership (indicating sown areas, orchards, livestock, etc.) puun
	անհրաժեշտության,
	3. Ownership/lease certificates of agricultural lands and/or lease agreements
	(if available), and/or documents proving the ownership of agricultural
	machinery, vehicle and/or other documents proving agricultural activity, if
	necessary.
	4. Photos of activities,
	5. Identity confirming documents of the borrowers, pledgers and
	guarantors(copy),
	6. Documents containing the borrower and guarantor public service
	number (copy),
	7. Documents confirming the ownership of the assets (copy),
	8. In case of collateral owned by individual, certificate of marriage (divorce,
	death of spouse) (copy)
	9. Documents supporting the ownership right to the property offered as
	loan security (the latter may not be required if the Bank receives the given
	information electronically in defined order).
	10. In case of real estate collateral, certificate of ownership Register (the
	latter may not be required if the Bank receives the given information
	electronically in defined order).,
	11. After lending decision:
	- Statement on ban from Real Estate Cadastre Department Register (the latter may
	not be required if the Bank receives the given information electronically in
	defined order).
	13. Other documents.
Attention	· ·

As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention!**

Early repayment is allowed for which no penalties or fines are applied.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - <u>www.aeb.am/media/2020/04/3717.pdf</u>

COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT	
Loan purpose	Acquisition of solar power systems and solar water heaters
Loan type	Commercial
Loan currency	AMD
Loan amount	 Minimum AMD 1.000.000 Maximum 80.000.000 AMD for the financing of solar heaters and up to 150 kW solar power plants Maximum AMD 200,000,000, but not more than 80% of the total cost of the project for the financing of solar power stations of 150 kW - 500 kW
Annual interest rate	8.5%
	Actual interest rate-9.32-18.43% (in case of loans up to AMD 5 mln.)
Commission fee	Not defined
Withdrawal fee	0.3%, minimum AMD 1000
Loan term	24-120 months
Loan redemption frequency and procedure	Monthly- Equally (annuitant), or non-equally (differential),
Security	Chattels or real estate
	Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 80%
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car – AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization,

Collateral arrangement expenses All the expenses related to the collateral formation (notarization,

The loan arrangement is realized	 registration of the real estate in subdivisions of Cadastral territory) are covered by the borrower pledged vehicle notary fee - AMD 12000 RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000 ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Requirements to Borrower	Resident sole entrepreneur.
	Resident corporate entity
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
Statement provision	outstanding amount (credit, interest, other payments) is applied. Up to 1 month transactions- free of charge
Statement provision	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial position Collateral and / or guaranty acceptable by the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. (the document may not be

	 required if the Bank receives the given information electronically in defined order). The information listed in paragraph 2 is not required for corporate entities in case where the decision on borrowing may be made by the director; Charter (reviewed) (the given document may not be required if the bans receives the information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required), Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy); Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof); List of fixed assets (if necessary); Tax code (copy); TIN; Licenses (copy);
	10. Passport (copy);
	11. Documents supporting the ownership right to the property offered as loan security;
	12. In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse); 13. Bank account statement (if necessary);
	14. Statement of accounts receivable and payable (with breakdown
	if necessary):
	15. Construction, water usage permission copies and copies of other necessary permissions
	16. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
	17. Statement on ban from Real Estate Cadastre Department (after lending decision).
	18. Other documents.
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN;
	 Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
	 Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
	5. Licenses (copy);6. Passport (copy);
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- Documents supporting the ownership right to the property offered as loan security;
 In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
 Bank account statement (if necessary).
 Statement of accounts receivable and payable (with breakdown if necessary)
 Copies of construction, water usage and other necessary permissions
 The conclusion of the Armenian-German "Renewable Energy"
 - Development" Fund Project financial and technical advisers; 13. Statement on ban from Real Estate Cadastre Department (after
 - lending decision). 14. Other documents.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the performance of loan operations please visit the following link- www.aeb.am/media/2020/04/3717.pdf

LOANS PROVIDED FOR TRADE PROMOTION	
Loan purpose	Trade promotion
Loan type	Commercial
Loan currency	USD, EUR (Exchange rate fluctuations may have an impact on the redemptions of loans denominated in foreign currency, the risk of which shall be borne by you)
Loan amount	 Minimum USD 12.000 or equivalent in EUR Maximum amount of the loan is conditioned by : Purpose of the loan Customer's creditworthiness, Loan security offered by customer, Loan risk assessment, Regulatory requirements set by Central Bank of RA and by international agreements.

Annual interest rate	6.5%-9%
Loan term	1-36 months
Commission fee	Not defined
Loan redemption frequency and	• Monthly- Equally (annuitant), or non-equally (differential),
procedure	• It is possible to define a loan repayment flexible schedule
	depending on the peculiarities of the financed activity.
Security	Chattels or real estate
	Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	• Real estate security is made by the customer at the insurance
·	company licensed by RA Legislation and cooperating with the
	Bank at the tariff determined by the latter. The tariffs vary
	from 0.15-0.2% based on collateral type
	• Insurance for cars is made by the customer at the insurance
	company licensed by RA CB, according to the tariff determined
	by the latter. The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the pledged estate assessed value and loan amount is
	taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation
	and cooperating with the Bank, according to the tariff determined by
	the latter, which may vary from:
	• In case of car - AMD 15.000-20.000
	• In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization,
	registration of the real estate in subdivisions of Cadastral territory) are
	covered by the borrower:
	 pledged vehicle notary fee - AMD 12.000
	• RA Police Fee (barrage and for pledge of real estate) - AMD 5.00
	• pledged real estate notary fee - AMD 16.000-25.000
	• Joint reference (on restrictions against real estate) - AMD 10.000
	• Certificate on the registration of right to real estate- AMD
	27.000
Loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
P P	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the
	receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
*	• Corporate entity
	Term of the activity
	\checkmark In case of trade no less than 3 months prior.
	\checkmark In case of production and service field no less than 6 months.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, other payments) is imposed.

Statement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliability of the submitted documents; Positive evaluation of the client's financial position analysis Availability of a collateral and / or guarantee acceptable to the Bank.
Negative decision periods	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose Non-credibility of the presented documents. Insufficient liquidity of loan security. Not presenting the required documents within the predefined timeframe Pollution or damage to the environment caused by customer's activity. Customer's negative credit history Other reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information electronically in defined order). The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director; Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign

	 currency equivalent thereof). 7. List of fixed assets (if necessary). 8. Tax code (copy); TIN., 9. Licenses (copy), if any. 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security. 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 13. Bank account statement (if necessary). 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Agreement (copy) with supplier and invoice for import of goods. 16. Statement on ban from Real Estate Cadastre Department (after lending decision). 17. Other documents.
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant
	 location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses(if any) (copy), 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan security, 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary) 11. Agreement (copy) with supplier and invoice for import of goods.
Attention!	 Statement on ban from Real Estate Cadastre Department (after lending decision). Other documents.

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention!**

Interest is calculated on the loan balance.

Attention!

LOANS GRANTED FOR EXPORT FINANCING				
Loan purpose	Export financing			
Loan type	Commercial			
Loan currency	USD , EUR(Exchange rate fluctuations may have an impact on the			
	redemptions of loans denominated in foreign currency, the risk of			
	which shall be borne by you)			
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but			
	no more than the amount of the insurance after being reduced by non-			
	refundable amount.			
	Minimum loan amount- foreign currency equivalent to AMD 1.000.000			
Annual interest rate	7%-9%			
	Actual interest rate 7.45-14.57%			
Loan term	The maximum term of the loan - the repayment term of the			
	receivables plus 180 calendar days, but no more than 12 months			
	Minimum term - 6 months			
Loan redemption frequency and	Redemption of the Principle- at the end of the deadline			
procedure	Redemption of interests - monthly			
Security	 Accounts receivable as collateral 			
	Guaranty of founders			
Loan to pledge value ratio	Maximum - 90%			
Grant way	Cashless			
Commission fee	Not defined			
Guaranty	The insurance is realized by EXPORT INSURANCE AGENCY OF			
	ARMENIA ICJSC. The tariffs range from 0.11-2.66% of the invoice of			
	the export.			
The loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches			
Decision period	For large loans up to 25 working days			
	For medium, small and micro loans up to 20 working days (in case of			
	collateral the loan is provided within 2 working days following the			
	receipt of registration right over the pledge).			
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the			
	outstanding amount (credit, interest, other payments) shall be imposed			
	against the amounts not paid when due.			
Statement provision	Up to 1month transactions- free of charge			
	1- 3 months - AMD 1.500			
	3-12 months- AMD 2.500			
	12 months and more - AMD 5.000			
Positive decision grounds	 Positive credit history (if available); 			
	Reliability of the submitted documents;			

Borrowers' requirements	 Positive evaluation of the client's financial position analysis Availability of collateral and / or collateral acceptable to the Bank. Resident sole entrepreneur. Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. ✓ In case of production and service field no less than 6 months.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose Non-credibility of the presented documents. Insufficient liquidity of loan security. Not presenting the required documents within the predefined timeframe Pollution or damage to the environment caused by customer's activit Customer's negative credit history Other reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) List of fixed assets (if necessary). Tax code (copy); TIN

	 9. Licenses (if any), (copy), 10. Passport (copy), 11. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 12. Bank account statement (if necessary). 13. Export invoice 14. Statement of accounts receivable and payable (with breakdown if necessary) 15. Insurance certificate given by Export insurance agency of Armenia ICJSC
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)2. Tax code (copy); TIN
	 Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
	 Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
	5. Licenses (if any), (copy),
	6. Passport (copy),
	 In case of collateral owned by individual, certificate of marriage (divorce, death of spouse)
	8. Bank account statement (if necessary).
	9. Export invoice
	10. Statement of accounts receivable and payable (with breakdown if pocossary)
	if necessary) 11. Insurance certificate given by Export insurance agency of Armenia ICJSC.
	12. Other documents.

As an additional loan security means, the Bank may also require the guaranty of one or more persons. **Attention!**

Early loan repayment is allowed for which no fines and penalties are charged.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the exchange rate published on the CBA official website.

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website. **Attention!**

<u>COMMERCIAL</u>	LOAN GRANT	ED i	UNDER FU	ND COLLATI	ERATION		
Loan purpose	Loans provide	Loans provided for economic, commercial, service rendering, business					
	expansion and development purposes.						
Loan type	Commercial						
Loan currency	AMD and fore	ign	currency (l	Exchange rate	fluctuations n	nay have an	
	impact on the		-		nated in foreig	gn currency,	
	the risk of whi						
Loan amount	AMD 10.000-2)0.000 or ec	÷			
Loan to pledge value ratio	Currency	of		Loan o	currency		
	pledged						
	monetary fun	nds					
				ase of monthly	± *		
			AMD	USD	EUR	RUB	
	AMD		95%	80%	80%	-	
	USD		80%	95%	80%	-	
	EUR		80%	80%	95%	-	
	RUB		70%	-	_	95%	
	Currency of Loan currency						
	pledged		In case of interest payment in advance*				
	monetary fun	nds	AMD	USD	EUR	RUB	
	AMD	1010	100%	85%	85%	ROD	
	USD		85%	100%	85%		
	EUR		85%	85%	100%		
	RUB		75%	-	-	100%	
	* In case of pro	vidi		line there is n	o requirement		
	interest in adv				orequirement	to charge	
Annual interest rate	Currency of			Loan cu	rrency		
	pledged	AN	ÍD	USD	EUR	RUB	
	monetary						
	monetary Pledged funds' interest rate plus funds						
	AMD		+4%	+2%	+2%	_	
	USD	+4	4%, min	+4%	+4%	-	
			14%				
	EUR	+4	l%, min	+5%	+4%	-	
			14%				
	RUB	+4	l%, min	-	-	+4%	
			14%				

	Actual interest rate
	AMD 7.23-16.08%
	Currency 4.28-12.68%
Loan term	Loan repayment term can not exceed the deadline for the term deposit
Commission fee	Not defined
Withdrawal fee	Not defined
Loan redemption frequency and	Principal loan amount repayments are maid monthly or at the end of
procedure	the deadline.
1	Loan interest repayments are maid monthly or in advance.
Security	Term bank deposits,
*	Customer's current account funds.
Grant way	Cashless (the money is transferred to the current account and can be
	encashed)
Loan arrangement is realized	"ARMECONOMBANK" OJSC head office and branches
Decision period	Up to 2 banking days
Borrowers' requirements	Resident sole entrepreneur
-	Registered corporate entity
	• Has monetary funds/ term deposits in the Bank
Positive decision grounds	Positive credit history (if available);
-	Reliable submitted documents;
Negative decision grounds	Customer's negative credit history.
	• Other reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
	outstanding amount (credit, interest, other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory.(the document may not be required if
	the Bank receives the given information electronically in
	defined order)
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the document may not be
	required if the Bank receives the given information
	electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository
	of Armenia OJSC and State Register statement on replacement
	of the director, and amendments to charter.
	The documents listed in paragraph 2.1 are not required for corporate
	entities in case where the decision on borrowing may be made by the director
	director 3 Charter (reviewed) (this document may not be required if the
	3. Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined
	order)

	 Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Tax code (copy); TIN Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary) Other documents
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Licenses (if any), (copy), Passport (copy), Statement of accounts receivable and payable (with breakdown if necessary) Other documents.

In case of loans provided in foreign currency by the pledge of foreign currency, the average exchange rate of the given foreign currency issued by the Central Bank of the Republic of Armenia as of the date of granting the loan shall be taken into account.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the performance of loan operations please visit the following link- www.aeb.am/media/2020/04/3717.pdf

<u>COMMERCIAL LO</u>	AN/ C	REDIT LI	INE PROV	<u>IDED BY</u>	ACCOU	NT TURN	OVER	
Loan purpose	Loans provided for economic, commercial, service rendering, business							
	expan	expansion and development purposes.						
Loan type	Comr	Commercial						
Loan currency	AMD	and fore	ign curren	icy (Excha	ange rate f	luctuation	ns may ha	ve an
	impac	t on the	redemptio	ns of loan	s denomi	nated in fo	oreign cur	rency,
	the ri	the risk of which shall be borne by you)						
Loan amount	AMD	100.000-	-3.000.000	or equiva	lent curre	ency, more	eover the	
	maxir	num amo	ount of the	e loan may	amount 1	to maximu	1m 30% of	fthe
	custo	ner's ban	ık account	turnover	implemen	nted in the	e last year	(if the
		-	ng date is l		•			
	0	-	od). Furthe			0		
			ans, borro					
	credit	ed to the	customer	's account	will not l	oe taken ii	nto accoui	nt.
Annual interest rate			T			Γ		
				Loan			Credit line	
		Term	6-12	13-18	19-24	6-12	13-18	19-24
		13.55	months	months	months	months	months	months
	res	AMD	15%	16%	17%	16%	17%	18%
	Interes	USD	13%	14%	15%	14%	15%	16%
	Ϊ	EUR	11%	12%	13%	12%	13%	14%
Actual interest rate	Loan AMD-18.31-22.42% Currency- 13.71-20.01% Credit line AMD-19.48-23.65%							
Loan term	Currency- 14.84-21.21% 6-24 months							
Commission fee	Flat f	ee - 1% c	of the loan	amount				
Withdrawal fee	AMD 0.3%, minimum AMD 1000							
	USD	1%, min	imum AM	D 1000				
	EUR` 0.5%, minimum AMD 1000							
The interest of the unused part	Annual 1% is calculated against the unused part of the loan							
Loan redemption frequency and	Monthly- equally (annuitant), or non-equally (differential),							
procedure								
Security	Cash	facilities	available o	on the cus	tomer's ac	count and	l guarant	y of at
	least 2	2 individu	uals					
Grant way	Cashless (the money is transferred to the current account and can be							
	withdrawn)							
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches							
Decision period	Up to 2 working days							
Borrowers' requirements	•	Resider	nt sole ent	repreneur	S			

	Resident legal entity
	 Has a bank account at the Bank
Positive decision grounds	 Positive credit history (if available);
r obrave accision pround	 Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the
	Bank.
Negative decision grounds	Customer's negative credit history.
regative decision grounds	 Other reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the
T charties	outstanding amount (credit, interest, other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months - AMD 2.500
	12 months and more -AMD 5.000
Documents to be presented by	1. Copy of State Register certificate, transcript on the executive
legal entities	authority is mandatory.(the document may not be required if the
	Bank receives the given information electronically in defined
	order),
	2. State Register statement on participants, replacement of the
	director, and amendments to charter (the document may not be
	required if the Bank receives the given information electronically
	in defined order). In case of joint stock companies, statement on
	shareholders from Central Depository of Armenia OJSC and State
	Register statement on replacement of the director, and
	amendments to charter.
	The documents listed in paragraph 2.1 are not required for corporate
	entities in case where the decision on borrowing may be made by the
	director
	3. Charter (reviewed).(this document may not be required if the
	Bank receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property
	(necessary if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If
	necessary, approved (sealed or stamped) by applicable tax
	authority (copy).
	6. Statement of settlements with State budget or statement on
	liabilities to State budget from the tax authority of relevant
	location (mandatory for loans exceeding AMD 10 mln or foreign
	currency equivalent thereof)
	7. Tax code (copy); TIN
	8. Licenses (if any), (copy),
	9. Passport (copy),
	10. Bank account statement (if necessary)
	11. Statement of accounts receivable and payable (with breakdown if
	necessary)
	11CUC55a1 y j

	12. Other documents.
Documents to be presented by sole entrepreneurs	 Other documents. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign
	 currency equivalent thereof) 5. Licenses (if any), (copy), 6. Passport (copy), 7. Bank account statement (if necessary) 8. Statement of accounts receivable and payable (with breakdown if necessary) 9. Other documents.

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons **Attention!**

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD=483.63 AMD) and Euro (1EUR=529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the performance of loan operations please visit the following link- www.aeb.am/media/2020/04/3717.pdf

<u>START-UP</u>		
Loan purpose	Loans provided for the establishment, expansion and development of	
	start-up businesses.	
Loan type	Commercial	
Loan currency	AMD and foreign currency (Exchange rate fluctuations may have an	
	impact on the redemptions of loans denominated in foreign currency,	
	the risk of which shall be borne by you)	
Loan amount	AMD 1.000.000 or equivalent currency:	
	The maximum loan amount is due;	

	• • • • •	Loan purpose, Customer crea The loan secur Credit risk ass Requirements under internat	litworthines rity offered l essment,, of the norm	oy cutomen atives defi		CB of the RA		
Annual interest rate				т	0.027			
		Term (days)	912-1095	1096-	loan 1826-	2556-		
		Terin (days)	912-1095	1825	2555	3650		
	10	AMD	13%	14%	15%	16%		
	Interes	USD	10%	11%	12%	13%		
	Int	EUR	9%	10%	11%	12%		
Actual interest rate	AMD	-14.74-17.89%	270	1070	11/0	14/0		
fictual interest fate		ncy - 11.37-14.4	41%					
Loan term		650 days, more		ide the loa	n with a m	aximum		
		nent period of	1					
		reas of the RA.		1 0 0				
Commission fee	-	e- 0.5% of the						
Loan application review fee		e AMD 5000						
Loan to pledge value ratio		cities 70%, in						
The interest of the unused part	Annua	al 0% is calculat	ted against tl	ne unused	part of the l	loan		
Loan redemption frequency and	Montl	nly- equally (an	nuitant), or	non-equal	ly (differen	tial),		
procedure								
Security	Real estate							
Grant way	Cashless (the money is transferred to the current account and can be withdrawn)							
Withdrawal fee	0.3%	minimum AM	d 1000					
Decision period	Up to	10 working day	7S					
Borrowers' requirements	•	Resident sole		rs				
-	•	Resident legal	entity					
	•	The borrower	must invest	at least 30	% of the fu	nded project.		
	•	Existence of a	co-borrowe	r, who mu	jst be the a	ctual beneficiary		
		of the enterpr	ise or a mem	ber of the	latter's fam	ily.		
Positive decision grounds	•	Positive credit	t history (if a	vailable);				
	•	Reliable subm	itted docum	ents;				
	•	Positive evalu			-	*		
	•	Availability o	f collateral	and / or o	collateral a	cceptable to the		
		Bank.						
Negative decision grounds	•	Customer's ne	-	•				
	•	Insufficent fin						
	•			-	the Bank	assessment will		
		hamper the lo	= ;					
Penalties			• = •			8% (daily) of the		
	outsta	anding amount	(credit, inte	rest, other	payments)	is imposed.		

Statement provision	Up to 1month transactions- free of charge 1- 3 months -AMD 1.500 3- 12 months - AMD 2.500 12 months and more -AMD 5.000
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Tax code (copy); TIN Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary) Statement of accounts receivable and payable (with breakdown if necessary) Other documents.
Documents to be presented by sole entrepreneurs	 authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)

- 5. Licenses (if any), (copy),
- 6. Passport (copy),
- 7. Bank account statement (if necessary)
- 8. Statement of accounts receivable and payable (with breakdown if necessary)
- 9. Other documents.

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

	<u>COMMERCIAL CAR LOAN</u>						
Loan purpose	Commercial loan for the purchase of cars from < <forma>></forma>						
	and < <megna>> companies.</megna>						
Loan type	Commercial, the loan is provided within the framework of the						
	following lending projects:						
	• < <women business="" in="">>,</women>						
	• GAF project						
	• GAF SME project loans for business women						
	 «Energy efficiency for SMEs>> 						
Loan currency	AMD						
Loan amount	Minimum AMD 5.000.001						
	The maximum loan amount is due						
	Customer creditworthiness,						
	• The loan security offered by cutomer,						
	• Credit risk assessment,,						
	• Requirements of the normatives defined by the CB of the						
	RA under international agreements.						
Annual interest rate							
	Prepayment minimum minimum20%						
	(from the 10%						
	acquired value)						
	Term 12-24 25-48 months						

		months		
Annual	interest	8%	9%	
rate				

-	10.40
Loan term	12-48 months
Minimum commission	10%
Redemption frequency	Monthly
Loan redemption	Monthly- Non-equally (differential), or annuitant in case of
procedure	loan and equally in case of credit line
Security	Acquired car
Loan to pledge value ratio	Up to 90% of the value of the purchased car.
Grant way	Cashless
Withdrawal fee	0.3%, minimum AMD 1000
Commission fee	Not defined
Guaranty	Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount.
Pledged estate appraisal	Is realized by any assessment organization licensed by RA legislation, according to the tariff determined by the latter, which varies from-AMD 15.000-20.000 The assessment of the value of the car is based on the application submitted by the partner organizations selling cars in the primary market, the loan disbursement date can be up to 30 days old.
Expenses related to the	All the expenses related to the collateral arrangement
arrangement of pledge	 (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower Pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) - AMD 5.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, and other payments) is imposed.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months -AMD 1.500
	3- 12 months -AMD 2.500
	12 months and more -AMD 5.000
Positive decision grounds	Positive credit history (if available);

 Reliability of the submitted documents; Positive assessment of the client's financial position analysis A collateral and / or a guaranty acceptable by the Bank Negative decision grounds Negative assessment of the customer's financondition. Insufficient profitability of the presented projection 	ion
analysis • A collateral and / or a guaranty acceptable by the Banl Negative decision grounds • Negative assessment of the customer's finan condition.	ion
 A collateral and / or a guaranty acceptable by the Bank Negative decision grounds Negative assessment of the customer's finan condition. 	
Negative decision grounds • Negative assessment of the customer's finan condition.	
condition.	- 5-0
	cial
 Insufficient profitability of the presented proj 	
	ect,
insufficient argumentation of the loan purpose.	
 Non-credibility of the presented documents. 	
 Unacceptable guaranty. 	
 Not presenting the required documents within 	the
predefined timeframe.	
Customer's negative loan history	
• Other basic reasons which according to the Ba	ınk
assessment will hamper the loan repayment.	
Documents to be 1.Copy of State Register certificate, transcript on the execut	ive
presented by legal entities authority is mandatory or a statement given by Unified St	
Register (the latter may not be required if the Bank receives	
given information electronically in defined order).	
2. State Register statement on participants, replacement	of
the director, and amendments to charter (the	/1
information may not be required if the Bank receives	he
given information electronically in defined order). In	inc
case of joint stock companies, statement on sharehold	arc
from Central Depository of Armenia OJSC and State	15
Register statement on replacement of the director, and	l
amendments to charter (the information may not be	
required if the Bank receives the given information electronically in defined order).	
	for
The documents listed in paragraph 2 are not required corporate entities in case where the decision	
1 I	011
borrowing may be made by the director,	1:0
3. Charter (reviewed) (the document may not be require	
the Bank receives the given information electronically	IN
defined order)	
4. Authority's decision on borrowing, and pledging	
property (necessary if the information listed in	
paragraph 2 is required).	тс
5. Set of financial reports for the latest accounting period	
necessary, approved (sealed or stamped) by applicable	tax
authority (copy).	
6. Statement of settlements with State budget or stateme	nt
on liabilities to State budget from the tax authority of	
relevant location (mandatory for loans exceeding AMI)
10 mln or foreign currency equivalent thereof),	
7. List of fixed assets (if necessary).	
8. Tax code (copy); TIN.,	
9. Licenses (copy), if any.	

	 10. Passport (copy), 11. Documents supporting the ownership right to the property offered as loan security, 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse), 13. Bank account statement (if necessary), 13. Statement of accounts receivable and payable (with breakdown if necessary) 14. Statement on ban from Real Estate Cadastre Department (after lending decision). 15. Other documents.
Documents to be presented by sole	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Desister (the latter rule must be marging hift)
entrepreneurs	 Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). 5. Licenses (copy), if any. 6. Passport (copy), 7. Documents supporting the ownership right to the property offered as loan security. 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 9. Bank account statement (if necessary). 10. Statement of accounts receivable and payable (with breakdown if necessary), 11. Statement on ban from Real Estate Cadastre Department (after lending decision), 12. Other documents.

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

	TDED WITHIN THE FRAMEWORK OF THE FIRST MEASURE TO NEUTRALIZE THE IC EFFECTS OF THE COVID-19 APPROVED BY THE GOVERNMENT OF THE RA
Loan purpose	 Payments of salaries or equivalent payments to the borrower's employees Payments of taxes, duties and mandatory payments to the state or community budget
	Purchase or import of raw materials
	 Purchase or import of new devices or machinery or equipments Payment for public services, import of food or medicine
Financing type	Only one of the following forms of financing is applicable to each borrower:
	 Co-financing, Refinancing,, Subsidy.
Loan type	Commercial
Loan currency	AMD, in case of co-financing USD or EUR, EUR (Exchange rate fluctuations may have an
	impact on the redemption of foreign currency loans the risk of which shall be borne by you)
Loan amount	AMD 5.000.000-500.000.000 or equivalent currency

Annual interest rate and term

	Curre	Curre Rede Amour			1	Annual	maximum i	interest rate** by	y purpo	se	
	ncy	n period (mont hs)	Amount* (AMD and equivalen t currency)		ary ment	Tax payme nt	Purchas e or import of raw materia ls	Purchase of equipments	Util payn	*	Purchas e or import of raw material s
	AMD	6-24	5.000.001 - 250.000.0 00	11.3	38%	11.38 %	11.38%	11.38%	11.3	8%	11.38%
	USD	6-24	5.000.001 - 125.000.0 00	8.0	6%	8.6%	8.6%	8.6%	8.6%		8.6%
Subsidy	EUR	6-24	5.000.001 - 125.000.0 00	8.0	6%	8.6%	8.6%	8.6%	8.6	9%	8.6%
					Subsid	ly amou	nt and tern	n			
	A	AMD	24 montl	ns Co	omplete	ly con	npletely	7%	6%	10%	8%
	Foreig	n currenc	cy 6 mont	ths c	completely		npletely	6%	5%	8%	6%
Refinancing	AMD) 6-2	24 5.000.0 500.000 00		4%		4%	5.83%	5.83 %	5.83 %	5.83%

Co- financing***	AMD/ USD/	6-24	5.000.001 - 500.000.0	5.83%	5.83%	_	_	_	-
0	EUR		00						

Grant way	Cashless (bank transfer)
Redemption	In case of subsidy
frequency and	✓ Monthly-equal,
procedure	Refinancing or co-financing
	✓ Monthly- Equally (annuitant),
	✓ Non-equally (differential)
Guaranty	Movable or real estate, Other acceptable insurance by the Bank
Loan to pledge value	Maximum 80%
ratio	
Commission fee	Not defined
Grant way	Not defined
Early repayment	Not defined
loan penalty	
Withdrawal fee	Loan withdrawal is prohibited
Pledged estate	Not defined
insurance	
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating
	with the Bank, at the tariff determined by the latter.
	In case of vehicle – 15.00 -20.000
	In case of real estate – 20.00- 200.000
Collateral	All the expenses regarding the collateral arrangement (notarization, registration of the real
arrangement	estate in subdivisions of Cadastral territory) shall be borne the borrower.
expenses	• Pledged vehicle notary fee - AMD 12.000
	• RA Police Fee (barrage and for pledge of real estate) - AMD 5.00
	• Pledged real estate notary fee - AMD 16.000-25.000
	• Joint reference (on restrictions against real estate) - AMD 10.000
	• Certificate on the registration of right to real estate- AMD 27.000
Loan arrangement is	ARMECONOMBANK OJSC Head office and branches
realized	
Decision period	For large loans - up to 25 working days,
	For medium, small and micro loans - up to 20 working days (in case of collateral the loan is
	provided within 2 working days following the receipt of registration right over the pledge)
Borrowers'	A resident sole entrepreneur or legal entity registered in the territory of the RA, who has
requirements	been engaged in commercial activity in the territory of the RA for at least the previous one
	year, has a good credit and tax history.
Penalties	For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount
	(credit, interest, other payments) is imposed.
Statement provision	Up to 1 month transactions- free of charge
_	1- 3 months -AMD 1.500

	12 months and more- AMD 5.000
Positive decision	Positive credit history; the borrower must not have a total 30 days or more overdue credit
grounds	history within the previous 12 months at the time of applying for the loan.
8	• 365 days preceding the date of submission of the loan application should not have a case
	charging of outstanding tax liabilities in case of initiation of administrative proceedings.
	Reliability of the submitted documents,
	• Collateral and / or guaranty acceptable by the Bank.
Negative decision	• Negative assessment of the customer's financial condition.
grounds	• Insufficient profitability of the presented project, insufficient argumentation of the loan
-	purpose.
	• Non-credibility of the presented documents.
	• Insufficient liquidity of loan security
	• Not presenting the required documents within the predefined timeframe.
	• Negative conclusion of the loan register.
	• Other basic reasons which according to the Bank assessment will hamper the loan
	repayment.
Documents to be	1. Copy of State Register certificate, transcript on the executive authority is mandatory
presented by legal	or a statement given by Unified State Register (the latter may not be required if the
entities	Bank receives the given information electronically in defined order).
	2. State Register statement on participants, replacement of the director, and
	amendments to charter (the information may not be required if the Bank receives
	the given information electronically in defined order). In case of joint stock
	companies, statement on shareholders from Central Depository of Armenia OJSC
	and State Register statement on replacement of the director, and amendments to
	charter (the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2 are not required for corporate entities in case where
	the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank receives the
	given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
	 Set of financial reports for the latest accounting period. If necessary, approved
	(sealed or stamped) by applicable tax authority (copy).
	 6. Statement of settlements with State budget or statement on liabilities to State budget
	from the tax authority of relevant location (mandatory for loans exceeding AMD 10
	mln or foreign currency equivalent thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy),
	11. Documents supporting the ownership right to the property offered as loan security.
	12. In case of collateral owned by individual, certificate of marriage (divorce, death of
	spouse).
	13. Bank account statement (if necessary).
	14. Statement of accounts receivable and payable (with breakdown if necessary)
	15.Statement on ban from Real Estate Cadastre Department (after lending decision)
	16. Other documents.

Documents to be	1. Copy of State Register certificate, transcript on the executive authority is mandatory		
presented by sole	or a statement given by Unified State Register (the latter may not be required if the		
entrepreneurs	Bank receives the given information electronically in defined order).		
	2. Tax code (copy); TIN.		
	3. Set of financial reports for the latest accounting period. If necessary, approved		
	(sealed or stamped) by applicable tax authority (copy).		
	4. Statement of settlements with State budget or statement on liabilities to State		
	budget from the tax authority of relevant location (mandatory for loans exceeding		
	AMD 10 mln or foreign currency equivalent thereof).		
	5. Licenses (copy), if any.		
	6. Passport (copy),		
	7. Documents supporting the ownership right to the property offered as loan security.		
	8. In case of collateral owned by individual, certificate of marriage (divorce, death of		
	spouse).		
	9. Bank account statement (if necessary).		
	10. Statement of accounts receivable and payable (with breakdown if necessary)		
	11. Statement on ban from Real Estate Cadastre Department (after lending decision).		
	12. Other documents.		

* if the interest rate isn't specified above the crediting is not carried out by using the tool intended for this purpose.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons **Attention**!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the performance of loan operations please visit the following link- <u>www.aeb.am/media/2020/04/3717.pdf</u>

GENERAL INFORMATION

Collateral appraisal is realized by any assessment organization having a license according to the tariffs determined by the latter.

The assessment organizations are as follows:

Name	Address	Telephone
"ANT REALTY" LLC	Tigran Mets avenue, Bld. 49,	(096) 52 25 40 (077) 52 25 46
	Kentron adm. dis., Yerevan, RA	
«ESTATE» LLC	49 Tigran Mets av., Yerevan, RA	041-77-41-00
RA CCI "ARMEXPERTIZA" LLC	Garegin Nzhdeh St, 26	010-44-34-36, 010-44-28-48
	Bld.,Yerevan, RA	
"VLM-RP" LLC	Vardanants St. Blind Alley, 8	010-58-87-97, 099-58-87-97

	Building, Yerevan, RA	
"AMINTAS GROUP" LLC	Artsakhi Ave., 23/6 Building,	010-43-22-76, 096-43-22-76
	Yerevan, RA	
RVM consult LLC	Nalbandyan St., 48/1 Building,	010-54-64-90,098-94-44-49
	2nd Floor, Yerevan, RA	
"OLIVER GROUP" LLC	215-216, Tumanyan 8, Yerevan,	010 54 27 40, 010 54 27 50,
	RA	010 54 27 60,
		077/091/055 54 27 50

The insurance is realized by any insurance company licensed by RA CB, according to the tariff determined by the latter.

The insurance companies are as follows:

Name	Address	Telephone
"SIL INSURANCE" CJSC	3 and 5 Aram str, Yerevan, RA	(060) 54-00-00, (060) 50-55-44,
		(010) 58-00-00
"Ingo Armenia" CJSC	51, 53 Hanrapetutyan str., area 47,	(010) 59 21 21
	48, 50, Yerevan, RA	
"RESO" Insurance CJSC	Komitas avenue, 62 bld., Yerevan,	(060) 27 57 57, (098) 56 07 97
	RA	

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the actual interest rate.

Attention! On the purpose of due diligence of the customer envisaged by RA law on "On combating money laundering and terrorism financing", the Bank may request additional documents or other information from the consumer based on <<Know your customer>> principle, as well as ask the consumer additional questions during oral communication.

- 1. YOU ARE ELIGIBLE TO COMMUNICATE WITH FINANCIAL INSTITUTION BY THE MEANS OF COMMUNICATION YOU PREFER – THROUGH POSTAL SERVICES OR ELECTRONICALLY. THE RECEIPT OF INFORMATION ELECTRONICALLY IS THE MOST CONVENIENT. IT IS AVAILABLE ROUND-THE-CLOCK (24/7), FREE OF THE RISK OF LOSS OF PAPER INFORMATION AND ENSURES THE CONFIDENTIALITY.
- 2. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS

- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY

- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY

3. IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:

• COURT COSTS (IF ANY);

- COLLATERAL SALE COSTS (IF ANY);
- ACCRUED PENALTY;
- ACCRUED INTEREST;
- INSURANCE COSTS (IF ANY);
- · LOAN PRINCIPAL

- 4. PROPERTY (HOUSE, CAR, ETC.) PLEDGED BY YOU MAY BE CONFISCATED BY LAW IF YOU FAIL TO FULFILL YOUR LOAN OBLIGATIONS ON TIME.
- 5. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).
- 6. **ATTENTION!** IN CASE OF NON-FULFILLMENT OR IMPROPER FULFILLMENT OF YOUR OBLIGATIONS THE LENDER WITHIN 3 BUSINESS DAYS SENDS YOUR DATA TO THE CREDIT BUREAU WHERE YOUR CREDIT HISTORY IS BEING FORMED. YOU ARE ENTITLED WITH THE RIGHT TO GET YOUR CREDIT HISTORY FROM THE CREDIT BUREAU FREE OF CHARGE ONCE A YEAR.

NOTE: BAD CREDIT HISTORY MAY PREVENT THE BORROWER FROM RECEIVING OTHER LOANS IN THE FUTURE.

7. ATTENTION!

"INTERESTS ARE CALCULATED ON THE LOAN BALANCE. LOAN INTERESTS ARE CALCULATED BASED ON THE NOMINAL INTEREST RATE. THE ACTUAL INTEREST RATE SHOWS HOW MUCH THE LOAN INTERESTS AND OTHER PAYMENTS WILL COST IN CASE OF PERFORMANCE IN DEFINED TERMS AND SIZES. THE ACTUAL ANNUAL INTEREST RATE CALCULATION PROCEDURE CAN BE FOUND ON THE BANK'S WEBSITE - <u>www.aeb.am</u>."

8. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests 30 days period was taken into account as a number of days).

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

9. ATTENTION!

THE NOMINAL INTERESTS RATE MAY BE CHANGED BY THE BANK. THE INFORMATION ON THE CHANGES OF THE NOMINAL INTEREST RATE MAY BE FOUND ON www.aeb.am ADDRESS.

^{10.} WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.

11. The Bank applies no limits to loan amount; it will be conditioned by and related to:

- Purpose of loan;
- Customer's creditworthiness;
- Collateral offered by the customer;
- Loan risk assessment;,
- Requirements of prudential standards provided by the Central Bank of Armenia.

12. ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:

- Customer account balance;
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
- Total number of cards issued for customer organization;
- Income gained from customer;
- Volume of transfers;
- Size of deposits with the Bank;
- Significant borrower,
- Social considerations (medical organizations, educational institutions, etc.);
- Being the head of such organization;
- Other objective conditions.
 - 13. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.
- Loans are repaid within the dates indicated in Loan Agreement.
- The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.
 - *The calculated interest are paid exclusively in AMD irrespective to loan currency. 14.* Repayment of Loans
- Loans are repaid within the dates indicated in Loan Agreement.
- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments,
- In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.

15. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if

- The borrower has failed to make any payment required under Loan Agreement.
- The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
- Any presentation, warranty, document, or information is materially incomplete.
- By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.
- The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.

- The borrower interferes with monitoring.
- For other objective reasons.
 - 16. The Bank may accept as collateral:
- Real estate: land, houses, buildings, apartments;
- Fixed assets;
- Circulating assets;
- Motor vehicles;
- Precious metals;
- Treasury bills, foreign currency, stocks;
- Property to be purchased and ownership right;
- Cash.
 - 17. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
 - 18. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.
- In case of non-repayment of the amounts (the loan, interests other payments) within the term(s) set by the Agreement, Borrower shall pay a penalty in the amount of 0.13% (zero point thirteen percent) of the overdue amount for each day of default. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
- In case of non-repayment of the loan or a part thereof within the term(s) set by the Agreement, the Borrower is obliged to pay interests to the Bank in the amount of double of the settlement rates set by the Central Bank of Armenia. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
- Starting from the 91st day of overdue days, 24% annual interest rate is applied to the balance of nonoverdue loan (term loan). After the full repayment of outstanding amounts, penalties and interests accrued, the interest rate set by the Loan Agreement is recovered.

19. The Bank shall not accept the following items as a collateral

- Non-circulating assets;
- Separate parts of indivisible property
- Leasing right;,
- Property owned by urban, rural, and local communities;

20. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement.
2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.

3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules,

CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.

4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.
5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.

6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.

The Bank is controlled by the CB.