Approved by Resolution N09/01-20.01.20

The Executive Board of ARMECONOMBANK
Dated 20 January 2020
Chairman of the Executive Board
----- A. Khachatryan

Publication date: 22 January 2020 Terms and conditions included in Bulletin may have changed. Tel: (37410)8686, (37410)51-09-10 (9104) - Information Desk

INFORMATION BULLETIN ON COMMERCIAL LOANS

1. Name: ARMENIAN ECONOMY DEVELOPMENT BANK OPEN JOINT-STOCK COMPANY

Address: 23/1 Amiryan Str., Yerevan 0002, Republic of Armenia

Electronic address: bank@aeb.am

Website: www.aeb.am

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		<u>STANT</u>				
Loan purpose	Loans provided for economic, commercial, service rendering, business					
_	expansion and development purposes.					
Loan type	Commercial					
Loan currency	AMD, USD, EUR					
Loan amount	AMD 100.000-2.50			urrency		
Annual interest rate	Term	12 months	18 months	24 months	30 months	
	g AMD	14%	15%	16%	17%	
	AMD USD	12%	13%	14%	15%	
	EUR	11%	12%	13%	14%	
	Actual interest rate	9		•		
	AMD- 20-21.92%					
	Foreign currency-	16.47-19.49%				
Loan term	30 months					
Redemption frequency and	Monthly- Non-equ	ally (differential), or annuita	nt in case of lo	an and equall	
procedure	in case of credit lin	ie				
Security	The guaranty of a	ın individual (i	ncluding sole	entrepreneur	and/ or lega	
·	entity:		<u> </u>	-		
	For loans up to AN	ID 1.500.000 or e	equivalent fore	eign currency a	guaranty of a	
	least one individu		-			
	source.	_				
	• For loans up	to AMD 1.500.00	01-2.500.000 o	r equivalent fo	reign currenc	
	at least a guaranty of 2 individuals is required, and at least one of them					
	should submi	it a document on	income source	e.		
Grant way	Cash and cashless	via MasterCard B	usiness or ArC	a Business pla	stic cards	
Commission fee	Flat fee – 2.5 % of the loan amount					
Withdrawal fee	0.5%					
The loan arrangement is realized	ARMECONOMBA	NK OJSC Head o	office and bran	ches		
Decision period	Up to 1 working da	ay				
Borrowers' requirements		orporate entity.				
-		ole proprietor.				
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts					
r enames			e imposed for	each day of ov	erdue amount	
renatues		% (daily) shall be	-	•	erdue amount	
	(credit, interest, o	% (daily) shall be ther payments) d	ue in the cont	•	erdue amount	
		% (daily) shall be ther payments) d nsactions- free of	ue in the cont	•	erdue amount	
	(credit, interest, o Up to 1month train	% (daily) shall be ther payments) d nsactions- free of 0 1.500	ue in the cont	•	erdue amount	
	(credit, interest, o Up to 1month trai 1- 3 months AMD	% (daily) shall be ther payments) d nsactions- free of 0 1.500 D 2.500	ue in the cont	•	erdue amount	
Statement provision	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo	% (daily) shall be ther payments) d nsactions- free of 0 1.500 D 2.500 ore AMD 5.000	ue in the cont charge	•	erdue amount	
Statement provision	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo • Positive cre	% (daily) shall be ther payments) d nsactions- free of 0 1.500 D 2.500	ue in the cont charge ailable);	•	erdue amount	
Statement provision	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo Positive cre Reliable su	% (daily) shall be ther payments) donsactions- free of 0 1.500 D 2.500 ore AMD 5.000 edit history (if av bmitted documents)	ue in the cont charge ailable); nts;	ract.		
Statement provision Positive decision grounds	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo Positive cre Reliable su Positive ev	% (daily) shall be ther payments) described free of 0 1.500 D 2.500 Dore AMD 5.000 Dedit history (if avaluation of the cl	ue in the cont charge ailable); nts; ient's financia	ract.	ysis	
Statement provision Positive decision grounds	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo • Positive cre • Reliable su • Positive ev • Availability	% (daily) shall be ther payments) donsactions- free of 1.500 D 2.500 ore AMD 5.000 edit history (if avaluation of the clay of collateral and	ue in the cont charge ailable); nts; ient's financia l / or collatera	ract. l position analy	ysis the Bank.	
Statement provision	(credit, interest, o Up to 1month trai 1- 3 months AMD 3- 12 months AM 12 months and mo Positive cre Reliable su Positive ev Availability	% (daily) shall be ther payments) described free of 0 1.500 D 2.500 Dore AMD 5.000 Dedit history (if avaluation of the cl	ue in the cont charge ailable); nts; ient's financia d / or collatera of the busines	l position analy acceptable to acceptable to	ysis the Bank.	

foreign currency, which in not secured by real estate, gold/ gold items, monetary funds or vehicles. At the moment of submitting an application on receiving a loan, the borrower has a loan exceeding AMD 15.000.000 or equivalent foreign currency The borrower has had loan liabilities classified as "non-performing" in the last 2 years preceding the submission of a loan application. During a year preceding the submission of a loan application the total amount of the recorded overdue days on borrower's loan liabilities exceed 20 days Non- credibility of the presented documents Unacceptable guaranty Not submitting the required documents within the set terms The customer's negative loan history Other reasons which according to the Bank's assessment may hamper the loan repayment. Documents to be presented by 1. Application form on receiving a loan legal entities Authority's decision on borrowing, 3. Tax code (copy); TIN. 4. Charter 5. Legal entity's State Register certificate with all its annexes 6. Passports of managers, founders 7. State Register statement on amendments/the statement is provided after making a positive decision on loan receipt/ In case of joint stock companies, a statement given by State Register on amendments, as well as statement on shareholders from Central Depository Copy of financial reports for the latest 6 months, approved (sealed or stamped) by applicable tax authority. Agreement of a rented property or ownership certificate,/if any/ * Point the note "True with the original", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assignee of the legal entity with the round seal of the latter. 1. Application form on receiving a loan Documents to be presented by sole 2. Tax code (copy); TIN entrepreneurs 3. State Register Certificate of sole entrepreneurs with all annexes/if any/ 4. Passport or ID 5. Copy of financial reports for the latest 6 months (sealed or stamped or in electronic form) approved by RA applicable tax authority with the notification on the receipt and registration of the statement in tax 6. Agreement on a rented property or ownership certificate,/if any/ * Point the note "true with the original", the month and the year on the statements and sign it. If the borrower is a legal entity, the aforementioned

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

the round seal of the latter.

statements shall be signed by the manager or assignee of the legal entity with

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you.

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

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		<u>EASY</u>			
Loan purpose	Loans provi	Loans provided for economic, commercial, service rendering, business			
	expansion a	nd development p	ourposes.		
Loan type	Commercia	1			
Loan currency	AMD, USD	, EUR			
Loan amount	AMD 2.500	.001-6.000.000 or	equivalent cur	rency	
Annual interest rate			*	•	
		AMD Currency			
	Term	12-23	24-48	12-23	24-48
		months	months	months	months
	rate	14%	16%	12%	14%
	Actual inter	Actual interest rate			
	AMD- 17.39	AMD- 17.39-20.71%			

Foreign currency- 13.87-16.77%

Loans within the fram of << Women in business>> project

Currency	AMD
Term	12-36 months
Rate*	12-15%

Actual interest rate 13.47-19.53%

* The maximum interest rate for tourism companies 14 %:

Actual interest rate 13.47-18.34%

GAF project

Currency	AMD
Term	12-48 months
Rate	13.4%

Actual interest rate 14.25-15.36%

GAF SME project loans for business women

Currency	AMD
Term	12-48 months
Rate	13%
4 1 4	10.0.1.0.10/

Actual interest rate 13.8-14.91%

Loan term	12-48 months
Redemption frequency and	Monthly, annually- equally (annuitant), or non-equally (differential)

procedure		
Withdrawal fee	0.5%	
Security	At least the guaranty of 2 individuals	
Grant way	Cash and cashless	
Commission fee	• For AMD - 2% of the loan amount	
	• For business women-1%	
	• For foreign currency - 1% of the loan amount	
	No commission fee will be charged for loans to Business Women under	
771. 1	the GAF and the GAF SME Project.	
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches	
Decision period	Up to 3 working days	
Borrowers' requirements	Resident sole entrepreneur, Corporate entity	
	Corporate entity.In case of trade no less than 3 months prior.	
	 In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 	
Positive decision grounds	Positive credit history (if available);	
1 ositive decision grounds	Reliable submitted documents;	
	Positive evaluation of the client's financial position analysis	
	Availability of collateral and / or collateral acceptable to the Bank.	
Negative decision grounds	Negative assessment of the customer's financial condition.	
	• Insufficient profitability of the presented project, insufficient	
	argumentation of the loan purpose.	
	 Non-credibility of the presented documents. 	
	Unacceptable guaranty.	
	Not presenting the required documents within the predefined	
	timeframe.	
	Negative conclusion of the loan register.	
	Other basic reasons which according to the Bank assessment will	
D 1.1	hamper the loan repayment.	
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts	
Statement provision	(credit, interest, other payments) due in the contract. Up to 1month transactions- free of charge	
statement provision	1- 3 months AMD 1.500	
	3- 12 months AMD 2.500	
	12 months and moreAMD 5.000	
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive	
entities	authority is mandatory or a statement given by Unified State Register	
	(the latter may not be required if the Bank receives the given	
	information electronically in defined order).	
	2. State Register statement on participants, replacement of the director,	
	and amendments to charter (the information may not be required if	
	the Bank receives the given information electronically in defined	
	order). In case of joint stock companies, statement on shareholders	
	from Central Depository of Armenia OJSC and State Register	
	statement on replacement of the director, and amendments to charter	
	(the information may not be required if the Bank receives the given	
	information electronically in defined order).	
	The documents listed in paragraph 2.1 are not required for corporate entities	
	in case where the decision on borrowing may be made by the director.	
	3. Charter (reviewed) (the document may not be required if the Bank	
	receives the given information electronically in defined order)	
	4. Authority's decision on borrowing, and pledging property (necessary	

if the information listed in paragraph 2 is required). 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 6. List of fixed assets (if necessary). 7. Tax code (copy); TIN., 8. Licenses (copy), if any. 9. Passport (copy), 10. Bank account statement (if necessary). 11. Statement of accounts receivable and payable (with breakdown if necessary). 1. Copy of State Register certificate, transcript on the executive Documents to be presented by sole authority is mandatory or a statement given by Unified State Register entrepreneurs (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy) 4. Licenses (copy), if any. 5. Passport (copy), 6. Bank account statement (if necessary). 7. Statement of accounts receivable and payable (with breakdown if necessary).

Attention!

Superior commercial organizations and sole proprietors up to AMD 5,000,000 including early repayment of loans denominated in foreign currency shall not be penalized.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which goes not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For those customers who will provide agreement with "METS Market" LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

"MEC TONAVACHAR" LLC

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

Attention!

Interest is calculated on the loan balance.

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

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		<u>EASY+</u>			
Loans provided for economic, commercial, service			ial, service rer	ndering, business	
	expansion an	d development pu	irposes.		
Loan type	Commercial	Commercial			
Loan currency	AMD, USD,	EUR			
Loan amount	AMD 5.000.0	01-8.000.000 or e	quivalent curi	rency	
Annual interest rate			_	•	
		Al	MD	Cu	ırrency
	Term	12-23	24-60	12-23	24-60
		months	months	months	months
	Interest	14%	15%	12%	13%
	Loans within	the framework of	f < <women in<="" td=""><td>n business>> pro</td><td>ject</td></women>	n business>> pro	ject
	Currency	AMD			
	Term	12-48 months			
	Rate	12-15%			
	* The maximu	* The maximum interest rate for tourism companies 14 %:			
	Currency	AMD			
	Term	12-60 months			
	Rate	13.4%			
	GAF SME pro Currency Term Rate	oject loans for bus AMD 12-60 months 13%			
Loan term	12-60 months				
Redemption frequency and		thly, Equally (ann	uitant), or not	n-equally (differ	ential)
procedure		possible to define			
F		e peculiarities of t	1 ,		
Security	At least the moreover	guaranty of 2 pe	rsons and col	lateral of real of	
Grant way	By cash				
•	Cashless				
Commission fee		of the loan amour	nt		
	For business	women-0.5%			
		on fee will be cha	rged for loans	to Business Wo	men under the
	GAF and the GAF SME Project.				
Withdrwal fee	0.5%	,			
Guaranty		insurance of a r	eal estate is	realized on the	e account of the
····· /		omer by the ins			

	from RA CB according to the tariff defined by the latter, which may
	vary from 0.15 to 0.2 % based on a pledge type.
	• Car insurance is realized on the account of the customer by the
	insurance company having permission (license) from RA CB
	according to the tariff defined by the latter. The tariffs vary from 2.5-
	3% of the contractual amount.
	The minimum of the pledged estate assessed value and loan amount is taken
	as a basis for the insurance.
Pledged estate appraisal	Is realized by any assessment organization licensed by RA legislation, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.
Expenses related to pledge formation	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower
	 In case of the pledged vehicle notary fee - AMD 12.000 RA Police Fee (barrage and pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000
	• Certificate on the registration of right to real estate - AMD 27.000- 100.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur,
	Corporate entity.
	• In case of trade no less than 3 months prior.
	 In case of production and service field no less than 6 months.
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);
1 ostave decision grounds	Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.
riegative decision grounds	 Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	 Unacceptable guaranty.
	1 0 ,
	 Not presenting the required documents within the predefined timeframe.
	Negative conclusion of the loan register. Other basic research which according to the Bank accomment will
	Other basic reasons which according to the Bank assessment will hamper the leap repayment.
Dogger onto to he manage to 111.	hamper the loan repayment.
Documents to be presented by legal entities	1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
	State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if

the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11.Documents supporting the ownership right to the property offered as loan security.
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11.Statement on ban from Real Estate Cadastre Department (after lending

decision)).		

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For those customers who will provide agreement with "MEC MARKET" LLC for "Yerevan" fair rented pavilion preferential terms are defined: 16% for AMD loans, 13% for USD loans.

"MEC TONAVACHAR" LLC

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are defined: 15% annual interest rate for AMD loans, 13% for USD loans.

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	DEGRESSIVE EASY		
Loan purpose	Loans provided for economic, commercial, service rendering, busine expansion and development purposes.		
Loan type	Commercial		
Loan currency	AMD, USD, EUR		
Loan amount	AMD 100.000-2.000.000 or equivalent foreign currency		
Annual interest rate	AMD - 24%		
	Foreign currency - 22%		
	Attention! Each month the annual interest rate decreases by 1%		
	Actual interest rate		
	AMD-23.05-23.93%		
	Foreign currency- 20.59-21.45%		
Loan term	1-18 months		
Redemption frequency and	Monthly- Equally		
procedure			
Security	At least a guaranty of 2 individuals		
Grant way	Cash and cashless		
Commission fee	Flat fee 1.6%		
Withdrawal	0.5%		
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches		
Decision period	Up to 3 working days		
Borrowers' requirements	Resident sole entrepreneur.		
	Corporate entity		
	In case of trade no less than 3 months prior.		
	In case of production and service field no less than 6 months.		
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts		
	(credit, interest, other payments) due in the contract.		
Statement provision	Up to 1month transactions- free of charge		
	1- 3 months AMD 1.500		

	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);
	Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	Unacceptable guaranty.
	 Not presenting the required documents within the predefined timeframe.
	 Negative conclusion of the loan register.
	 Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Documents to be presented by legal	Copy of State Register certificate, transcript on the executive authority
entities	is mandatory or a statement given by Unified State Register (the latter
	may not be required if the Bank receives the given information
	electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
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	from Central Depository of Armenia OJSC and State Register
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	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. List of fixed assets (if necessary).7. Tax code (copy); TIN.,
	8. Licenses (copy), if any.
	9. Passport (copy),
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown if
	necessary).
Documents to be presented by sole	Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory or a statement given by Unified State Register
-	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. Tax code (copy); TIN.
	3. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	4. Licenses (copy), if any.
	5 Passport (conv.)

5. Passport (copy),

6.	Bank account statement	(if necessary).
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7. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

Superior commercial organizations and sole proprietors up to AMD 5,000,000 including early repayment of loans denominated in foreign currency shall not be penalized.

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	ECOEASY
Loan purpose	Replenishment of fixed assets
Loan type	Commercial
Loan currency	AMD
Loan currency	AMD 2.500.000-6.000.000
Annual interest rate	10.75%
	Actual interest rate 11.13-12.34%
Loan term	12-48 months
Redemption frequency and	Monthly - Equally (annuitant), or
procedure	Non-equally (differential),
Security	At least a guaranty of 2 individuals
Grant way	By cash and cashless
Commission fee	Flat fee in the amount of 2%
Withdrawal fee	0.5%
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 three working days
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500

	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);
J	Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	 Non-credibility of the presented documents.
	Unacceptable guarantors
	 Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2.1 are not required for corporate entities
	in case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary if
	the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. List of fixed assets (if necessary).
	7. Tax code (copy); TIN.,
	8. Licenses (copy), if any.
	9. Passport (copy),
	10. Bank account statement (if necessary).
	11. Statement of accounts receivable and payable (with breakdown if
	necessary)
Documents to be presented by sole	8. Copy of State Register certificate, transcript on the executive
entrepreneurs	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	9. Tax code (copy); TIN. 10. Set of financial reports for the letest accounting period. If necessary
	10. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	11.Licenses (copy), if any. 12.Passport (copy),
	13. Bank account statement (if necessary).
	10. Dank account statement (in necessary).

14.Statement	of acco	ounts	receivable	and	payable	(with	breakdown	if
necessary)								

Attention!

Superior commercial organizations and sole proprietors up to AMD 5,000,000 including early repayment of loans denominated in foreign currency shall not be penalized.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

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<u>ECOEASY+</u>		
Loan purpose	Replenishment of energy efficient fixed assets	
Loan type	Commercial	
Loan currency	AMD	
Loan amount	AMD 5.000.001-8.000.000	
Annual interest rate	10.75%	
Loan term	12-60 months	
Redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 	
Security	At least the guaranty of 2 persons and collateral of real estate or chattels. The appraised value of the evaluated estate should make at least 50% of the loan amount.	
Grant way	Cash or cashless	
Withdrawal fee	0.5%	
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. 	
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariff may vary from AMD 20.000- 200.000 based on the collateral type.	
Collateral arrangement expenses	All the expenses related to the collateral arrangement (notarization,	

	registration of the real estate in subdivisions of Cadastral territory) is made by the borrower. • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • A unitary reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	Up to 3 working days
Borrowers' requirements	Resident sole entrepreneur.
	 Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months.
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
Statement provision	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000
Positive decision grounds	 Positive credit history (if available); Reliable submitted documents; Positive evaluation of the client's financial position analysis Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Unacceptable guaranty. Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).

- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy)
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.,
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10.Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

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	<u>ECOLOAN</u>		
Loan purpose	Replenishment of energy efficient fixed assets		
Loan type	Commercial		
Loan currency	AMD		
Loan amount	AMD 5.000.001-500.000.000		
Annual interest rate	10-10.75%		
Loan term	1-60 months		
Loan redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. 		
Security	Movable or real estate, other pledge acceptable by the Bank		
Loan to pledge value ratio	Maximum -80 %		
Grant way	Cash and cashless, flat fee and by stages		
Withdrawal fee	0.5%		
Security	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. 		
Real estate appraisal	Any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariffs may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000		
Collateral arrangement expenses	 All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower In case of the pledged vehicle notary fee - AMD 000 22 ηρωύ, RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 In case of pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-100.000 		
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches		
Decision period	For large loans - up to 25 working days, For medium, small and micro loans - up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)		
Borrowers' requirements	 Resident sole entrepreneur. Corporate entity In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 		
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts (credit, interest, other payments) due in the contract.		

Statement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and moreAMD 5.000
Positive decision grounds	Positive credit history (if available);
1 ositive decision grounds	Reliable submitted documents;
	Positive evaluation of the client's financial position analysis
	Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	Negative assessment of the customer's financial condition.
regulive decision grounds	Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents.
	Insufficient liquidity of loan security
	Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive authority
entities	is mandatory or a statement given by Unified State Register (the latter
	may not be required if the Bank receives the given information
	electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The documents listed in paragraph 2.1 are not required for corporate entities
	in case where the decision on borrowing may be made by the director.
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required).
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy).
	6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory
	for loans exceeding AMD 10 mln or foreign currency equivalent
	thereof).
	7. List of fixed assets (if necessary).
	8. Tax code (copy); TIN.,
	9. Licenses (copy), if any.
	10. Passport (copy),
	11. Documents supporting the ownership right to the property offered as
	loan security.
	12. In case of collateral owned by individual, certificate of marriage
	(divorce, death of spouse).
	13. Bank account statement (if necessary).
	14. Statement of accounts receivable and payable (with breakdown if

1	
	necessary)
	15. Statement on ban from Real Estate Cadastre Department (after
	lending decision)
Documents to be presented by sole entrepreneurs	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). Licenses (copy), if any. Passport (copy), Documents supporting the ownership right to the property offered as loan security. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary)
	11.Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

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<u>COMMERCIAL LOAN</u>		
Loan purpose	Loans provided for economic, commercial, service rendering, business	
	expansion and development purposes.	
Loan type	Micro loans: up to AMD 6 mln. or other equivalent currency,	
	• Small loans: from AMD 6 mln. to 33 mln. or other equivalent	
	currency,	
	 Medium loans: from AMD 33 mln. to 200 mln. or other equivalent 	
	currency,	
	 Large loans: from AMD 200 mln. and more or other equivalent 	
	currency.	
Loan currency	AMD, USD, EUR	
Loan amount	Minimum AMD 5,000.000 or equivalent currency	
	Within the framework of EIB project minimum AMD 20.000.000	

	 The provided loan amount is conditioned and connected with: Loan purpose Customer's creditworthiness Loan security proposed by the customer, Loan risk assessment, Normative field requirements determined by the RA Central Bank and international agreements. Within the framework of GAF SME project for business women maximum AMD 160.000.000
Annual interest rate	AMD - starting from 12-17% (For loans provided within the framework of GAF project – 11-13.4%), USD – 9-14% EUR- 8-13% AMD – maximum 9.5%, if the company carries out activities in the fields of
	agricultural processing and tourism (within the framework of EIB) Business women AMD - 11-13%, * The maximum interest rate for companies operating in the tourism sector is set at 12%.
	GAF SME project for business women loans are provided AMD 11-13%.
Loan term	Minimum term - 1 month, maximum tenor – 84 months: • 24-90 months within the framework of EIB project • For business women- 1-60 months, • Within the framework of GAF SME project for business women maximum 1-84 months years
Commission fee	Not defined
Withdrawal fee	0.5%
Loan redemption frequency and procedure	 Monthly - Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Movable or Real estate Other security means acceptable by the Bank.
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000

	 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-100.000
Loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity
	In case of trade no less than 3 months prior.
D. 1.1	In case of production and service field no less than 6 months.
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
Statement provision	(credit, interest, other payments) due in the contract. Up to 1month transactions- free of charge
Statement provision	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and moreAMD 5.000
Positive decision grounds	Positive credit history (if available);
8	Reliable submitted documents;
	Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the Bank.
	 Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Pollution or damage to the environment caused by customer's activity. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive authority
entities	is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) 4. Authority's decision on borrowing, and pledging property (necessary if

the information listed in paragraph 2 is required).

- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11.Documents supporting the ownership right to the property offered as loan security
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11.Statement on ban from Real Estate Cadastre Department (after lending decision)

Special terms are defined for the commercial loans provided to agro-processing industry:

- Loan purpose purchase of fruits and vegetables and /or grape
- Loan amount maximum AMD 150 men.
- Annual interest rate- 12%, 9% of which is subsidized
- Loan term- maximum 12 months,
- Grace period- maximum 2 months, but no more than 3 months,
- Grant way Cashless, by transferring to the seller's bank account

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month)

without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

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	COMMERCIAL CREDIT LINE
Loan purpose	Loans provided for economic, commercial, service rendering, business
	expansion and development purposes.
Loan type	Commercial
Loan currency	AMD, USD, EUR
Loan amount	Minimum AMD 500.000 or equivalent foreign currency
	The maximum amount of the loan to be provided is conditioned by the
	following:
	Loan purpose
	Customer's creditworthiness
	 Loan security proposed by the customer,
	• Loan risk assessment,
	 Normative field requirements determined by the RA Central Bank
	and international agreements.
Annual interest rate	AMD- 13 -17%,
	USD- 10-14% ,
	EUR- 9-13%
	Business women AMD 13-15%*,
	* The maximum interest rate for companies operating in the tourism sector is
	set at 14%.
Percentage of unused part	1%
Loan term	1-60 months
	For business women 1-36 months
Commission fee	Not defined
Loan redemption frequency and	 Monthly - Equally (annuitant), or non-equally (differential),
procedure	 It is possible to define a loan repayment flexible schedule depending
	on the peculiarities of the financed activity.
Security	Movable or real estate, other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	• Real estate security is made by the customer at the insurance company
	licensed by RA CB, according to the tariff determined by the latter. The
	tariffs vary from 0.15-0.2% based on collateral type
	 Insurance for cars is made by the customer at the insurance company
	licensed by RA CB, according to the tariff determined by the latter.
	The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the pledged estate assessed value and loan amount is taken
	as a basis for the insurance.
Appraisal of pledged property	Is realized by any assessment organization licensed by RA legislation and
	cooperating with the Bank, according to the tariff determined by the latter,

which may vary from:	
• In case of car - AMD 15.000-20.000	
• In case of real estate - AMD 20.000-200.000	
Collateral arrangement expenses	
of the real estate in subdivisions of Cadastral territory) is made by	the
borrower	
• In case of the pledged vehicle notary fee - AMD 12.000	
• RA Police Fee (barrage and pledge of real estate) - AMD 5.00	
• In case of pledged real estate notary fee - AMD 16.000-25.000	
• Joint reference (on restrictions against real estate) - AMD 10.000	000
• Certificate on the registration of right to real estate- AMD 27.1	JUU-
Decision period For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case)	o of
collateral the loan is provided within 2 working days following the receip	
registration right over the pledge)	Jt 01
Borrowers' requirements • Resident sole entrepreneur.	
• Resident corporate entity	
In case of trade no less than 3 months prior.	
In case of production and service field no less than 6 months.	
Penalties A penalty of 0.13% (daily) shall be imposed for each day of overdue amo	unts
(credit, interest, other payments) due in the contract.	
Statement provision Up to 1month transactions- free of charge	
1- 3 months AMD 1.500	
3- 12 months AMD 2.500	
12 months and moreAMD 5.000	
Positive decision grounds • Positive credit history (if available);	
Reliable submitted documents;	
 Positive evaluation of the client's financial position analysis 	
Availability of collateral and / or collateral acceptable to the Bank.	
Negative decision grounds • Negative assessment of the customer's financial condition.	
Insufficient profitability of the presented project, insufficient profitability profit	ient
argumentation of the loan purpose.	
Non-credibility of the presented documents. Contract the state of the latest terminal termin	
Insufficient liquidity of the loan security	*1
 Not presenting the required documents within the predef timeframe. 	inea
Negative conclusion of the loan register.	
 Other basic reasons which according to the Bank assessment 	will
hamper the loan repayment.	VV 1111
Documents to be presented by legal 1. Copy of State Register certificate, transcript on the executive authority.	ority
entities is mandatory or a statement given by Unified State Register (the la	*
may not be required if the Bank receives the given informa	
electronically in defined order).	
2. State Register statement on participants, replacement of the direct	or,
and amendments to charter (the information may not be required	
the Bank receives the given information electronically in defined	
order). In case of joint stock companies, statement on shareholders	3
from Central Depository of Armenia OJSC and State Register	
statement on replacement of the director, and amendments to cha	
(the information may not be required if the Bank receives the give	en.

information electronically in defined order).

The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11.Documents supporting the ownership right to the property offered as loan security.
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11.Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made without the Bank's written consent, a penalty in the amount of 5% from the **principle** is applied.

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

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<u>LOANS PROVIDED FOR</u>	AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION)
Loan purpose	Loans provided for the expansion and development of agricultural activities
Loan type	Agricultural
Loan currency	AMD, USD
Loan amount	 Minimum AMD 1.500.000 or equivalent currency The loan amount is conditioned by and related to: Purpose of the loan Customer's creditworthiness, Loan security offered by customer, Loan risk assessment, Regulatory requirements set by Central Bank of RA and by international agreements.
Annual interest rate	AMD- 14%
	Actual interest rate 16.27-23.36% (up to AMD 5 mln. loan) USD- 12% Actual interest rate 13.95-20.84% (Loan with USD equivalent to up to AMD 5 mln. Loan)
Loan term	24-60 months
Grace period	Maximum 9 months
Commission fee	Flat fee 1% of the loan amount, but no more than AMD 100.000
Withdrawal fee	0.5%
Loan redemption frequency and procedure	 Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Chattels or real estate Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 60%
Grant way	By cash or cashless
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal Collateral formation expenses	 Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: In case of car - AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000 All the expenses related to the collateral formation (notarization, registration)

Loan arrangement is realized Decision period	of the real estate in subdivisions of Cadastral territory) is made by the borrower • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 ARMECONOMBANK OJSC Head office and branches For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
borrowers requirements	Resident corporate entity
Positive decision grounds	Positive credit history (if available);
8	Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	 Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose.
	Non-credibility of the presented documents.Insufficient liquidity of the loan security
	 Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.Other basic reasons which according to the Bank assessment will
	hamper the loan repayment.
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary)

- if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
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- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. List of fixed assets (if necessary)
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11.Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

Superior commercial organizations and sole proprietors up to AMD 5,000,000 including early repayment of loans denominated in foreign currency shall not be penalized.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

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LOANS PROVIDED FOR	R AGRICULTURAL PURPOSES (Partial or full interest rate subsidy)
Loan purpose	 Loans for agro processing sector for agricultural raw materials procurement Loans for the development of cattle breeding Loans for sheep and goat breeding Loans for the development of intensive fruit orchards and vineyards developed by modern technologies Loans for the introduction of modern irrigation systems Loans for the introduction of hail protection networks Loans to the agricultural sector
Loan type	Agricultural
Loan currency	AMD
Loan amount	AMD 1.500.000- 1.500.000.000 (raw materials) AMD 1.500.000-300.000.000 (development of cattle breeding) AMD 1.500.000-900.000.000 (sheep and goat breeding) AMD 1.500.000-248.000.000 (development of orchards and vineyards) AMD 1.500.000-150.000.000 (modern irrigation system) AMD 1.500.000-85.000.000 (hail protection networks) AMD 3.000.000-15.000.000 (agricultural sector)
Annual interest rate	 Maximum 12%, moreover In the case of raw materials procurement, an amount equal to the annual interest rate of 9% of the loan interest rate will be subsidized so that the annual interest rate of the borrower will be 3%. Actual interest rate- 5.85-21.14% (in case of loan up tp AMD 5 mln. loan) In the case of cattle breeding, subsidizing of loan interest rates is carried out in such a way that loans are provided at 2% interest rates and to cooperatives of border communities in the list approved by the Government of the Republic of Armenia Decree N 1444-N of December 18, 2014 and cooperatives operating in the agricultural sector at 0%. Actual interest rate- 0.55-11.81% (in case of loan with USD equivalent to up tp AMD 5 mln.) In the case of sheep and goat subsidizing of loan interest rates is carried out in such a way that loans are provided at 2% interest

rates, and to cooperatives of border communities cooperatives

operating in the agricultural sector at 0%.

Actual interest rate 0.69-11.81% (in case of loan up tp AMD 5 mln. loan) • Vineyards and orchards subsidizing of loan interest rates is carried out in such a way that loans are provided at 2% interest rates and to cooperatives of border communities and at least in 3 hectares garden cooperatives operating in the agricultural sector at 0%. Actual interest rate 0.35-11.81% (in case of loan up to AMD 5 mln. loan) • Modern irrigation system subsidizing of loan interest rates is carried out in such a way that loans are provided at 2% interest rates and to cooperatives of border communities or in case of subsidizing the land with high normative water demand, or at least 3 hectares land cooperatives operating in the agricultural sector at 0%. Actual interest rate 0.9-11.81% (in case of loan up to AMD 5 mln. loan) • Hail protection networks subsidizing of loan interest rates is carried out in such a way that loans are provided at 2% interest rates and to cooperatives of border communities and at least 3 hectares hail protection networks cooperatives operating in the agricultural sector at 0%. Actual interest rate 0.4-11.81% (in case of loan up to AMD 5 mln. loan) In the case of loans granted to the agricultural sector, the maximum annual interest rate of the loan shall be 12%, subsidizing at 5% interest rates to the Beneficiaries, 0% to border communities entrepreneurs and 3 % to cooperatives. Actual interest rate 0.55-10.01% (in case of loan up to AMD 5 mln. loan) Loan term •In case of raw materials (purchasing) maximum 6-12 months •In case of cattle breeding development maximum 12-60 months •In case of sheep and goat breeding maximum 12-48 months •In case of vineyards and orchards maximum 12-96 months •In case of modern irrigation system development maximum 12-36 months •In case of hail protection system development 12-84 months •In case of providing loans for agricultural sector maximum 12-60 months 2-3 months in case of raw material (purchasing) Grace period Maximum 12 months in case of cattle breeding development Maximum 12 months in case of sheep and goat breeding Maximum 60 months in case of establishing vineyards and orchards Maximum annual up to 6 months in case of modern irrigational system development Maximum 12 months in case of hail protection system Maximum 12 months in case of loans for agricultural sector Loan redemption frequency and Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending procedure on the peculiarities of the financed activity. Chattels or real estate Security Other pledge acceptable by the Bank Loan to pledge value ratio Maximum- 80% Grant way By cash or cashless Commission fee Not defined Withdrawal fee Not defined Is realized by any assessment organization licensed by RA legislation and Real estate appraisal cooperating with the Bank, according to the tariff determined by the latter, which may vary from: In case of car - AMD 15.000-20.000 In case of real estate - AMD 20.000-200.000

Collateral formation expenses Loan arrangement is realized	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower • In case of the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • In case of pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	Individual/ in case of cattle breeding /
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge 1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	Positive credit history (if available);
8	Reliable submitted documents;
	Positive evaluation of the client's financial position analysis
	Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	Non-credibility of the presented documents. In a first distribution of the least account to
	 Insufficient liquidity of the loan security Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	Other basic reasons which according to the Bank assessment will hamper
	the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register
	(the latter may not be required if the Bank receives the given
	information electronically in defined order).
	2. State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	3. The documents listed in paragraph 2.1 are not required for corporate
	entities in case where the decision on borrowing may be made by the

director.

- 4. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 6. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 8. List of fixed assets (if necessary).
- 9. Tax code (copy); TIN.,
- 10. Licenses (copy), if any.
- 11. Passport (copy),
- 12. Documents supporting the ownership right to the property offered as loan security.
- 13.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 14. Bank account statement (if necessary).
- 15.Statement of accounts receivable and payable (with breakdown if necessary)
- 16. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. List of fixed assets (if necessary)
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Early repayment is allowed for which no penalties or fines are applied.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

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COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT	
Loan purpose	For HES construction and rearmament
Loan type	Commercial
Loan currency	AMD
Loan amount	 Minimum AMD 1.000.000 Maximum 80.000.000 AMD for the financing of solar heaters and up to 150 kW solar power plants Maximum AMD 200,000,000, but not more than 80% of the total cost of the project for the financing of solar power stations of 150 kW - 500 kW
Annual interest rate	8.5% Actual interest rate- 9.32-18.43% (in case of loan in amount of up to AMD 5 mln.)
Commission fee	Not defined
Withdrawal fee	0.5%
Loan term	24-120 months
Loan redemption frequency and	 Monthly- Equally (annuitant), or non-equally (differential),
procedure	 It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity.
Security	Chattels or real estate Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum - 80%
Grant way	By Cash or cashless
Guaranty	 Real estate security is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car – AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower • In case of the pledged vehicle notary fee - AMD 12000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 • In case of pledged real estate notary fee - AMD 16.000-25.000

	 Joint reference (on restrictions against real estate) - AMD 10.000 Certificate on the registration of right to real estate- AMD 27.000-
	100.000
The loan arrangement is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
-	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Resident corporate entity
	Which have another income source apart from HES to be constructed
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts
	(credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge
	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and more AMD 5.000
Positive decision grounds	 Positive credit history (if available);
	Reliable submitted documents;
	 Positive evaluation of the client's financial position analysis
	Availability of collateral and / or collateral acceptable to the Bank.
Negative decision grounds	 Negative assessment of the customer's financial condition.
	 Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose.
	 Non-credibility of the presented documents.
	Insufficient liquidity of the loan security
	Not presenting the required documents within the predefined
	timeframe.
	Negative conclusion of the loan register.
	Other basic reasons which according to the Bank assessment will
75 1 11 . 1 . 1	hamper the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory (the document may not be required if the
	Bank receives the given information electronically in defined order).
	2. 2. State Register statement on participants, replacement of the
	director, and amendments to charter. In case of joint stock companies,
	statement on shareholders from Central Depository of Armenia OJSC
	and State Register statement on replacement of the director, and
	amendments to charter.(the document may not be required if the Bank receives the given information electronically in defined order).
	The information listed in paragraph 2.1 is not required for corporate
	entities in case where the decision on borrowing may be made by the
	director;
	3. Charter (reviewed),
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required),
	5. Set of financial reports for the latest accounting period. If necessary,
	approved (sealed or stamped) by applicable tax authority (copy);
	6. List of fixed assets (if necessary);
	7. Tax code (copy); TIN;
	8. Statement of settlements with State budget or statement on liabilities
	to State budget from the tax authority of relevant location (mandatory

- for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 9. Statement of accounts receivable and payable (with breakdown if necessary):
- 10. Documents supporting the ownership right to the property offered as loan security;
- 11. Licenses (copy);
- 12. Passport (copy);
- 13. In case of pledging real estate, ownership certificate (copy);
- 14. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 15. Bank account statement (if necessary);
- 16. Copies of construction, water usage and other necessary permissions
- 17. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 18. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 5. Licenses (copy);
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Copies of construction, water usage and other necessary permissions
- 12. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 13. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

Superior commercial organizations and sole proprietors up to AMD 5,000,000 including early repayment of loans denominated in foreign currency shall not be penalized.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

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<u>L</u>	OANS PROVIDED FOR TRADE PROMOTION
Loan purpose	Trade promotion
Loan type	Commercial
Loan currency	USD
	EUR
Loan amount	Minimum USD 12.000 or equivalent EUR
	Maximum amount of the loan is conditioned by:
	Purpose of the loan
	 Customer's creditworthiness,
	 Loan security offered by customer,
	• Loan risk assessment,
	 Regulatory requirements set by Central Bank of RA and by
	international agreements.
Annual interest rate	6.5%-9%
Loan term	1-36 months
Commission fee	Not defined
Loan redemption frequency and	Monthly- Equally (annuitant), or non-equally (differential),
procedure	It is possible to define a loan repayment flexible schedule depending
1	on the peculiarities of the financed activity.
Security	Chattels or real estate
Journal	Other pledge acceptable by the Bank
Loan to pledge value ratio	Maximum 80%
Grant way	Cashless
Guaranty	Real estate security is made by the customer at the insurance
Guaranty	company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type • Insurance for cars is made by the customer at the insurance company
	licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount
	The minimum of the pledged estate assessed value and loan amount is taken
	as a basis for the insurance.
Real estate appraisal	Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter,
	which may vary from:
	• In case of car - AMD 15.000-20.000
	• In case of real estate - AMD 20.000-200.000
Collateral arrangement expenses	All the expenses related to the collateral formation (notarization, registration
_	of the real estate in subdivisions of Cadastral territory) is made by the
	borrower:
	 In case of the pledged vehicle notary fee - AMD 12.000
	• RA Police Fee (barrage and for pledge of real estate) - AMD 5.00
	• In case of pledged real estate notary fee - AMD 16.000-25.000
	Taint and annual (an anatoriation and and and and AMD 10 000

• Joint reference (on restrictions against real estate) - AMD 10.000

	• Certificate on the registration of right to real estate- AMD 27.000- 100.000
Loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches
Decision period	For large loans up to 25 working days
	For medium, small and micro loans up to 20 working days (in case of
	collateral the loan is provided within 2 working days following the receipt of
	registration right over the pledge)
Borrowers' requirements	Resident sole entrepreneur.
	Corporate entity
	In case of trade no less than 3 months prior.
Penalties	In case of production and service field no less than 6 months.
renaities	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts (credit, interest, other payments) due in the contract.
Statement provision	Up to 1month transactions- free of charge
Statement provision	1- 3 months AMD 1.500
	3- 12 months AMD 2.500
	12 months and moreAMD 5.000
Positive decision grounds	Positive credit history (if available);
1 onave according products	Reliable submitted documents;
	Positive evaluation of the client's financial position analysis
	Availability of collateral and / or collateral acceptable to the Bank.
Negative decision periods	Negative assessment of the customer's financial condition.
	• Insufficient profitability of the presented project, insufficient
	argumentation of the loan purpose
	 Non-credibility of the presented documents.
	 Insufficient liquidity of loan security.
	 Not presenting the required documents within the predefined
	timeframe
	 Pollution or damage to the environment caused by customer's
	activity.
	Customer's negative credit history
	Other reasons which according to the Bank assessment will hamper
D 1 11 1 1	the loan repayment.
Documents to be presented by legal	1. Copy of State Register certificate, transcript on the executive
entities	authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given
	information electronically in defined order).
	 State Register statement on participants, replacement of the director,
	and amendments to charter (the information may not be required if
	the Bank receives the given information electronically in defined
	order). In case of joint stock companies, statement on shareholders
	from Central Depository of Armenia OJSC and State Register
	statement on replacement of the director, and amendments to charter
	(the information may not be required if the Bank receives the given
	information electronically in defined order).
	The information listed in paragraph 2.1 is not required for corporate
	entities in case where the decision on borrowing may be made by the
	director;
	3. Charter (reviewed) (the document may not be required if the Bank
	receives the given information electronically in defined order)
	4. Authority's decision on borrowing, and pledging property (necessary
	if the information listed in paragraph 2 is required)

if the information listed in paragraph 2 is required).

- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).
- 16. Agreement (copy) with supplier and invoice for import of goods.
- 17. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses(if any) (copy),
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security,
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Agreement (copy) with supplier and invoice for import of goods.
- 12. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

"Your financial directory" is an electronic system that makes it easier for you to compare the services offered to individuals and find the most effective option for you.

 $\underline{https://www.fininfo.am/finhelper/index.php?type=consumer\&credtype=other}$

L	OANS GRANTED FOR EXPORT FINANCING		
Loan purpose	Export financing		
Loan type	Commercial		
Loan currency	USD , EUR		
Loan amount	Maximum amount of the loan - 90% of the invoice of the export, but no more		
	than the insurance money after being reduced by non-refundable amount.		
	Minimum loan amount- foreign currency equivalent to AMD 100.000		
Annual interest rate	7%-9%		
	Actual interest rate 7.23-9.41%		
Loan term	The maximum term of the loan - the repayment term of the receivables plus		
	180 calendar days, but no more than 12 months		
	Minimum term - 1 months		
Loan redemption frequency and	Redemption of the Principle- at the end of the deadline		
procedure	Redemption of interests - monthly		
Security	Accounts receivable as collateral		
	Guaranty of founders		
Loan to pledge value ratio	Maximum - 90%		
Grant way	Cashless		
Commission fee	Not defined		
Guaranty	The insurance is realized by EXPORT INSURANCE AGENCY OF ARMENIA		
	ICJSC. The tariffs range from 6-15% of the invoice of the export.		
The loan arrangements is realized	ARMECONOMBANK OJSC Head office and branches		
Decision period	For large loans up to 25 working days		
	For medium, small and micro loans up to 20 working days (in case of		
	collateral the loan is provided within 2 working days following the rece		
	registration right over the pledge).		
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amou		
	(credit, interest, other payments) due in the contract.		
Statement provision	Up to 1month transactions- free of charge		
	1- 3 months - AMD 1.500		
	3- 12 months- AMD 2.500		
D :: 1 :: 1	12 months and more - AMD 5.000		
Positive decision grounds	Positive credit history (if available); Political and mixed blooms and a second a second and a second a		
	Reliable submitted documents; Projection and the elimits financial marking analysis.		
	Positive evaluation of the client's financial position analysis Availability of collectoral and / or collectoral accountable to the Book		
Domorrow' no animomonto	Availability of collateral and / or collateral acceptable to the Bank. Desident selectory and acceptable to the Bank.		
Borrowers' requirements	Resident sole entrepreneur. Resident composite entity.		
	Resident corporate entity In case of trade no less than 2 months prior		
	 In case of trade no less than 3 months prior. In case of production and service field no less than 6 months. 		
Negative decision grounds	Negative assessment of the customer's financial condition.		
14eRative decision kronnas	 Insufficient profitability of the presented project, insufficient 		
	argumentation of the loan purpose Non-credibility of the presented documents		
	Non-credibility of the presented documents.Insufficient liquidity of loan security.		
	 Not presenting the required documents within the predefined 		

timeframe Pollution or damage to the environment caused by customer's activit • Customer's negative credit history • Other reasons which according to the Bank assessment will hamper the loan repayment. Documents to be presented by legal 1. Copy of State Register certificate, transcript on the executive authority entities is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) 2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. 3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director 4. Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order) 5. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). 6. Set of financial reports for the latest accounting period. If necessary,

approved (sealed or stamped) by applicable tax authority (copy). 7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)

- 8. List of fixed assets (if necessary).
- 9. Tax code (copy); TIN
- 10. Licenses (if any), (copy),
- 11. Passport (copy),
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Export invoice
- 15. Statement of accounts receivable and payable (with breakdown if necessary)
- 16. Insurance certificate given by Export insurance agency of Armenia

Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 2. Tax code (copy); TIN
- Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
- Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 5. Licenses (if any), (copy),
- 6. Passport (copy),
- 7. In case of collateral owned by individual, certificate of marriage

(divorce, death of spouse)

- 8. Bank account statement (if necessary).
- 9. Export invoice
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Insurance certificate given by Export insurance agency of Armenia ICJSC

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention

Early loan repayment is allowed for which no fines and penalties are charged.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

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https://www.fininfo.am/finhelper/index.php?type=consumer&credtype=other

<u>COMMERCIA</u>	L LOAN GRANTED	<u>UNDER FUN</u>	ND COLLATERA	TION	
Loan purpose	Loans provided for economic, commercial, service rendering, business				ering, business
	expansion and devel	lopment purj	poses.		
Loan type	Commercial				
Loan currency	AMD and foreign cu	ırrency			
Loan amount	AMD 10.000-25.000	0.000 or equiv	valent foreign cur	rency	
Loan to pledge value ratio	Currency of		Loan cu	rrency	
	pledged	With	n interest paymen	ts on a month	aly basis
	monetary funds	AMD	USD	EUR	RUB
	AMD	95%	80%	80%	-
	USD	80%	95%	80%	-
	EUR	80%	80%	95%	-
	RUB	70%	_	-	95%
	Currency of	of Loan currency			
	pledged	In case of interest payment in advance*			vance*
	monetary funds	AMD	USD	EUR	RUB
	AMD	100%	85%	85%	-
	USD	85%	100%	85%	-
	EUR	85%	85%	100%	-
	RUB 75%		-	-	100%
	* In case of providing a credit line there is no requirement to charge interest				
	in advance.				
Annual interest rate	Currency of		Loan curre	ency	

	monetary Pledged funds' interest rate plus						
	funds	+4%	. 20/	. 20/			
	AMD USD	+4%, min	+2% +4%	+2% +4%	-		
	EUR	14% +4%, min 14%	+5%	+4%	-		
	RUB	+4%, min 14%	-	-	+4%		
	Actual intere AMD- 7.23-1 Currency- 4.	16.08% 28-12.68%					
Loan term	1 /	ent term can not e	xceed the dead	line for the term	ı deposit		
Commission fee	Not defined						
Withdrawal fee	Not defined						
Loan redemption frequency and	_	n amount repayme	nts are maid m	onthly or at the	end of the		
procedure	deadline.						
	Loan intere	st repayments are r	naid monthly o	or in advance.			
Security	Term bank d	*					
	Customer's c	urrent account fun	ds.				
Grant way	By cash and	cashless					
Loan arrangement is realized	"ARMECON	OMBANK" OJSC h	nead office and	branches			
Decision period	Up to 2 bank	ing days					
Borrowers' requirements	• Resid	lent sole entrepren	eur				
	Registered corporate entity						
	• Has	monetary funds/ te	rm deposits in	the Bank			
Positive decision grounds	• Posit	ive credit history (i	if available);				
	Reliable submitted documents;						
Negative decision grounds	• Custo	omer's negative cre	dit history.				
	 Othe 	r reasons which a	ccording to the	e Bank assessme	ent will hamper		
		oan repayment.			_		
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amount						
		rest, other payment	_	•			
Statement provision	Up to 1month transactions- free of charge						
-	1- 3 months -AMD 1.500						
	3- 12 months -AMD 2.500						
	12 months a	and more -AMD 5.0	000				
Documents to be presented by legal	 Copy 	of State Regist	er certificate,	transcript on	the executive		
entities	autho	ority is mandatory	the documen	nt may not be	required if the		
	Bank receives the given information electronically in defined order)						
	2. State Register statement on participants, replacement of the director,						
	and amendments to charter(the document may not be required if the						
	Bank receives the given information electronically in defined order).						
	In case of joint stock companies, statement on shareholders from						
	Central Depository of Armenia OJSC and State Register statement on						
	replacement of the director, and amendments to charter.						
	The documents listed in paragraph 2.1 are not required for corporate entities						
	in case where the decision on borrowing may be made by the director						
	2 Charter (reviewed) (41: 1 1: 0.1 D 1						

3. Charter (reviewed).(this document may not be required if the Bank

USD

EUR

Pledged funds' interest rate plus

pledged

monetary

AMD

RUB

- receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 7. Tax code (copy); TIN
- 8. Licenses (if any), (copy),
- 9. Passport (copy),
- 10. Bank account statement (if necessary).
- 11. Statement of accounts receivable and payable (with breakdown if necessary)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 2. Tax code (copy); TIN
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 5. Licenses (if any), (copy),
- 6. Passport (copy),
- 7. Bank account statement (if necessary).
- 8. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

In the case of a loan provided in foreign currency by the pledge of foreign currency, the average exchange rate of the given foreign currency issued by the Central Bank of the Republic of Armenia as of the date of granting the loan shall be taken into account.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

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https://www.fininfo.am/finhelper/index.php?type=consumer&credtype=other

Loan purpose	Loar	ıs	provided	for econ	omic, con	nmercial,	service	rendering,	business
	expa	expansion and development purposes.							
Loan type	Commercial								
Loan currency		AMD							
	Fore	Foreign currency							
Loan amount	AMD 100.000-3.000.000 or equivalent currency, moreover the maximum								
				ın may amo					
				implemen				_	ng date is
			*	hen the cal			_	_	
	l l			ile calculat	_				
				ell as other be taken in			credited to	the custo	mer s
Annual interest rate	acco	uII	t WIII IIOt I	be taken in	to account	L.			
Almuai interest rate					Loan			Credit line	
			Term	6-12	13-18	19-24	6-12	13-18	19-24
			TCIIII	months	months	months	months	months	months
			AMD	15%	16%	17%	16%	17%	18%
		ınteres	USD	13%	14%	15%	14%	15%	16%
		IDT	EUR	11%	12%	13%	12%	13%	14%
			LOR	1170	12/0	1070	12/0	1070	11/0
Actual interest rate	Loar	1							
	AMD-18.31-22.42%								
	Curr	en	су- 13.71-	20.01%					
			•						
	Cred	lit 1	line						
	AMD-19.48-23.65%								
		Currency- 14.84-21.21%							
Loan term		6-24 months							
Commission fee	Flat	Flat fee - 1% of the loan amount							
Withdrawal fee	0.5%	0.5%							
The interest of the unused part		Annual 1% is calculated against the unused part of the loan							
Loan redemption frequency and	In ca	In case of loans - monthly- equally (annuitant), or non-equally (differential),							
procedure									
Security				ilable on t	he custom	er's accou	nt and at l	east the gu	iaranty of
			iduals						
Grant way	-		and cashl		1 00	1.1	1		
Loan arrangement is realized		ARMECONOMBANK OJSC Head office and branches							
Decision period	_	Up to 2 working days							
Borrowers' requirements	1			sole entrep					
				legal entity		o a a a pto bla	hu tha Da	n le	
Positivo dosision grounds				stant incor		-	e by the ba	IIIK	
Positive decision grounds					* '				
		Reliable submitted documents;Positive evaluation of the client's financial position analysis							
				ty of collat			-	•	Bank.
Negative decision grounds				's negative			P to		
O				sons whic		*	Bank asse	ssment wi	ll hamper
				epayment.		J			1
Penalties	A penalty of 0.13% (daily) shall be imposed for each day of overdue amounts								
		(credit, interest, other payments) due in the contract.							
	(cre	:uii	, iliterest,	other payn	nents) due	in the coi	itract.		

	1- 3 months -AMD 1.500		
	3- 12 months - AMD 2.500		
	12 months and more -AMD 5.000		
Documents to be presented by legal entities	 Copy of State Register certificate, transcript on the executive authority is mandatory. (the document may not be required if the Bank receives the given information electronically in defined order), State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director Charter (reviewed). (this document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Tax code (copy); TIN Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary) Statement of accounts receivable and payable (with breakdown if necessary) 		
Documents to be presented by sole	1. Copy of State Register certificate, transcript on the executive		
entrepreneurs	 authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary) Statement of accounts receivable and payable (with breakdown if necessary) 		

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD and Euro exchange rates issued by the CBA as of 21.08.2019 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

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https://www.fininfo.am/finhelper/index.php?type=consumer&credtype=other

GENERAL INFORMATION

Collateral appraisal is realized by any assessment organization having a license according to the tariffs determined by the latter.

The assessment organizations are as follows:

Name	Address	Telephone
"ANT REALTY" LLC	Tigran Mets avenue, Bld. 49, Kentron adm.	(096) 52 25 40 (077) 52 25 46
	dis., Yerevan, RA	
«ESTATE» LLC	49 Tigran Mets av., Yerevan, RA	041-77-41-00
RA CCI "ARMEXPERTIZA"	Garegin Nzhdeh St, 26 Bld., Yerevan, RA	010-44-34-36, 010-44-28-48
LLC		
"VM-RP" LLC	Vardanants St. Blind Alley, 8 Building,	010-58-87-97, 099-58-87-97
	Yerevan, RA	
"AMINTAS GROUP" LLC	Artsakhi Ave., 23/6 Building, Yerevan, RA	010-43-22-76, 096-43-22-76
RVM consult LLC	Nalbandyan St., 48/1 Building, 2nd Floor,	010-54-64-90,098-94-44-49
	Yerevan, RA	
"OLIVER GROUP" LLC	215-216, Tumanyan 8, Yerevan, RA	010 54 27 40, 010 54 27 50,
		010 54 27 60,
		077/091/055 54 27 50

The insurance is realized by any insurance company licensed by RA CB, according to the tariff determined by the latter.

The insurance companies are as follows:

Name	Address	Telephone	
"SIL INSURANCE" CJSC	3 and 5 Aram str, Yerevan, RA	(060) 54-00-00, (060) 50-55-44, (010	
		58-00-00	
"Ingo Armenia" CJSC	51, 53 Hanrapetutyan str., area 47, 48,	(010) 59 21 21	
	50, Yerevan, RA		
"RESO" Insurance CJSC	Komitas avenue, 62 bld., Yerevan, RA	(060) 27 57 57, (098) 56 07 97	

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the actual interest rate.

Attention! The Bank may request additional documents or other information, such as the "Know Your Customer" principle, from the Customer, for the purpose of conducting due diligence on the basis of the RA Law on Combating Money Laundering and Terrorist Financing also ask the consumer additional questions during oral communication.

- 1. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS
- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 0.13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 2. IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:
- COURT COSTS (IF ANY);
- COLLATERAL SALE COSTS (IF ANY);
- ACCRUED PENALTY;
- ACCRUED INTEREST;
- INSURANCE COSTS (IF ANY);
- · LOAN PRINCIPAL.
- 3. PROPERTY (HOUSE, CAR, ETC.) PLEDGED BY YOU MAY BE CONFISCATED BY LAW IF YOU FAIL TO FULFILL YOUR LOAN OBLIGATIONS ON TIME.
- 4. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).
- 5. THE INFORMATION ABOUT THE BORROWER WILL BE RECORDED IN THE LOAN REGISTER IN THE ORDER DEFINED BY THE LAW. BAD CREDIT HISTORY MAY PREVENT THE BORROWER FROM RECEIVING OTHER LOANS IN THE FUTURE

6. ATTENTION!

INTERESTS ARE CALCULATED ON THE LOAN BALANCE. LOAN INTERESTS ARE CALCULATED BASED ON THE NOMINAL INTEREST RATE. THE ACTUAL INTEREST RATE SHOWS HOW MUCH THE LOAN INTERESTS AND OTHER PAYMENTS WILL COST IN CASE OF PERFORMANCE IN DEFINED TERMS AND SIZES. THE ACTUAL ANNUAL INTEREST RATE CALCULATION PROCEDURE CAN BE FOUND ON THE BANK'S WEBSITE

- www.aeb.am.

7. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests as a number of days 30 days period was taken into account).

Months	Loan balance	Repayment from loan	Repayment from interest
1	1.200.000	100.000	23.671
2	1.100.000	100.000	21.699
3	1.000.000	100.000	19.726
4	900.000	100.000	17.753
5	800.000	100.000	15.781
6	700.000	100.000	13.808
7	600.000	100.000	11.836
8	500.000	100.000	9.863
9	400.000	100.000	7.890
10	300.000	100.000	5.918
11	200.000	100.000	3.945
12	100.000	100.000	1.973

9. ATTENTION!

THE NOMINAL INTERESTS RATE MAY BE CHANGED BY THE BANK. THE INFORMATION ON THE CHANGES OF THE NOMINAL INTEREST RATE MAY BE FOUND ON www.aeb.am ADDRESS.

8. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.

10. The Bank applies no limits to loan amount; it will be conditioned by and related to:

- Purpose of loan;
- Customer's creditworthiness;
- Collateral offered by the customer;
- Loan risk assessment;,
- Requirements of prudential standards provided by the Central Bank of Armenia.
 - 11 ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:
- Customer account balance:
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
- Total number of cards issued for customer organization;
- Income gained from customer;
- Volume of transfers:
- Size of deposits with the Bank;
- Significant borrower,
- Social considerations (medical organizations, educational institutions, etc.);
- Being the head of such organization;
- Other objective conditions.
- 12. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.
- Loans are repaid within the dates indicated in Loan Agreement.
- The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.
 - The calculated interest are paid exclusively in AMD irrespective to loan currency.
 - 13. Repayment of Loans
- Loans are repaid within the dates indicated in Loan Agreement.
- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments,
- In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.
 - 14. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if
- The borrower has failed to make any payment required under Loan Agreement.
- The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
- Any presentation, warranty, document, or information is materially incomplete.
- By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.
- The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.
- The borrower interferes with monitoring.
- For other objective reasons.
 - 15. The Bank may accept as collateral:
- Real estate: land, houses, buildings, apartments;
- Fixed assets;
- Circulating assets;
- Motor vehicles;

- Precious metals;
- Treasury bills, foreign currency, stocks;
- Property to be purchased and ownership right;
- Cash.
 - 16. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
- 17. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.
- In case of non-repayment of interest amounts accrued on the loan in time, a penalty of 0.13% on the overdue amount will accrue for each overdue day.
- Fines and penalties of loan given in foreign currency are paid in Armenian drams at average exchange rate of the day set by Central Bank of Armenia.
 - On the 91st day of non-overdue days a 24% annual interest rate is applied to the balance of non-overdue loan (term loan). Overdue amounts and penalties imposed on them shall be reimbursed to the interest rate on the Loan Agreement from the next day to repay the interest.

18. The Bank shall not accept the following items as a collateral

- Non-circulating assets;
- Separate parts of indivisible property
- Leasing right;,
- Property owned by urban, rural, and local communities;.
- Property with ownership right
 - Property with ownership right
 - 19. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement. 2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.
 - 3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.
 - 4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.
 - 5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.
 - 6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.