Approved by

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The Executive Board of ARMECONOMBANK

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Terms and conditions included in Bulletin may have changed.

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INFORMATION BULLETIN ON COMMERCIAL AND AGRICULTURAL LOANS

YEREVAN 2020

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| | | <u>I</u> N | <u>ISTANT</u> | | | | |
|----------------------------------|---|---|--|-----------------|------------------|-----------------|--|
| Loan purpose | Loa | Loans provided for economic, commercial, service rendering, business expansion | | | | | |
| | and | and development purposes. | | | | | |
| Loan type | Con | Commercial | | | | | |
| Loan currency | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the | | | | | | |
| | | - | eign currency loans | | | rne by you) | |
| Loan amount | AM | D 100.000-2.5 | 00.000 and equival | ent foreign cur | rency | | |
| Annual interest rate | | Term | 12 months | 18 months | 24 months | 30 months | |
| | 3t | MAD | 14% | 15% | 16🛘 | 17% | |
| | Interest | USD | 12% | 13% | 14% | 15% | |
| | ll d | EUR | 11% | 12% | 13% | 14% | |
| | AM Fore | Actual interest rate AMD- 20-21.92% Foreign currency- 16.47-19.49% | | | | | |
| Loan term | | nonths | | | | | |
| Redemption frequency and | | * | qually (differentia | l), or annuita | nt in case of lo | oan and equally | |
| procedure | in c | in case of credit line | | | | | |
| Security | enti | The guaranty of an individual (including sole entrepreneur) and/ or legal entity: For loans up to AMD 1.500.000 or equivalent foreign currency a guaranty of at least one individual is required, who should submit a document on income source. For loans up to AMD 1.500.001-2.500.000 or equivalent foreign currency at least a guaranty of 2 individuals is required, and at least one of them should submit a document on income source. | | | | | |
| Grant way | | Cash and cashless via MasterCard Business or ArCa Business plastic cards (the amount is transferred to the currency account and can be encashed) | | | | | |
| Commission fee | | Flat fee – 2.5 % of the loan amount | | | | | |
| Loan term | 30 r | nonths | | | | | |
| Withdrawal fee | AM US | AMD- 0.3%, minimum AMD 1000 USD- 2%, minimum AMD 1000 EUR- 1%, minimum AMD 1000 | | | | | |
| The loan arrangement is realized | | ARMECONOMBANK OJSC Head office and branches | | | | | |
| Decision period | | to 1 working | | | | | |
| Borrowers' requirements | | • Resident | corporate entity. | | | | |
| | | | sole proprietor. | | | | |
| Penalties | | | ne day a penalty is osed against the a | | | ` | |

| | within the term set forth by the agreement. |
|---|---|
| Statement provision | Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); Reliability of submitted documents; Positive assessment of the analysis of the client's financial position Collateral and / or guarantee acceptable by the Bank. |
| Negative decision grounds | In case of defining the term of the business activity up to 6 months At the moment of submitting an application to receive a loan, the borrower has a loan in the amount of AMD 2.000.000 or equivalent foreign currency, which is not secured by real estate, gold/ gold items, monetary funds or vehicles. At the moment of submitting an application on receiving a loan, the borrower has a loan burden exceeding AMD 15.000.000 or equivalent foreign currency The borrower has had loan liabilities classified as "non-performing" within 2 years preceding the submission of a loan application. During a year preceding the submission of a loan application the total amount of the overdue days on borrower's loan liabilities exceed 20 days Non-credibility of the presented documents Unacceptable guaranty Not submitting the required documents within the set terms The customer's negative loan history Other reasons which according to the Bank's assessment may hamper the loan repayment. |
| Documents to be presented by legal entities | Application form on receiving a loan Authority's decision on borrowing, Tax code (copy); TIN. Charter Legal entity's State Register certificate with all its annexes Passports of managers, founders State Register statement on amendments/the statement is provided after making a positive decision on loan receipt/ In case of joint stock companies, a statement given by State Register on amendments, as well as statement on shareholders from Central Depository Copy of financial reports for the latest 6 months, approved (sealed or stamped) by applicable tax authority. Agreement of a rented property or ownership certificate,/if any/ * The statements shall be marked with "True copy of the original" note. Sign the statement and indicate the month and the date. If the borrower is a legal entity, the aforementioned statements shall be signed by the manager or an assigned of the legal entity with the |

be signed by the manager or an assignee of the legal entity with the

| | latter's round seal. | | |
|-----------------------------------|---|--|--|
| Documents to be presented by sole | 1. Application form on receiving a loan | | |
| entrepreneurs | 2. Tax code (copy); TIN | | |
| | 3. State Register Certificate of sole entrepreneurs with all annexes/if any/ | | |
| | 4. Passport or ID | | |
| | 5. Copy of financial reports for the latest 6 months (sealed or stamped or | | |
| | in electronic form) approved by RA applicable tax authority with the | | |
| | notification on the receipt and registration of the statement in tax | | |
| | authorities. | | |
| | 6. Agreement on a rented property or ownership certificate,/if any/ | | |
| | * The statements shall be marked with "True copy of the original" note. Sign | | |
| | the statement and indicate the month and the date. If the borrower is a legal | | |
| | entity, the aforementioned statements shall be signed by the manager or | | |
| | assignee of the legal entity with the round seal of the latter. | | |
| | | | |

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

The interests are calculated on the loan balance.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you.

Attention!

The USD and Euro exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange rate published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - www.aeb.am/media/2019/10/3044.pdf

Attention!

To get acquainted with the tariffs and privileges of MasterCard Business and ArCa Business plastic cards please visit the following link - https://www.aeb.am/hy/master_card_business/, https://www.aeb.am/hy/arca_business/

| <u>EASY</u> | | | | | |
|----------------------|--------------|---|--------|--------|---------|
| Loan purpose | Loans provid | Loans provided for economic, commercial, service rendering, business | | | |
| | expansion a | expansion and development purposes. | | | |
| Loan type | Commercial | | | | |
| Loan currency | AMD, USD, | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the | | | |
| | redemption | redemption of foreign currency loans the risk of which shall be borne by you) | | | |
| Loan amount | AMD 2.500. | AMD 2.500.001-6.000.000 or equivalent currency | | | |
| Annual interest rate | | | | | |
| | | AMD Currency | | | ırrency |
| | Term | 12-23 | 24-48 | 12-23 | 24-48 |
| | | months | months | months | months |
| | Rate | 14% | 16% | 12% | 14% |
| | Փաստացի ս | Փաստացի տոկոսառույթո | | | |

| Փաստացր տովոսադրույքը

Actual interest rate

AMD-17.39-20.71%

Foreign currency- 13.87-16.77%

Loans within the framework of << Women in business>> project

| Currency | AMD |
|----------|--------------|
| Term | 12-36 months |
| Rate* | 12-15% |

Actual interest rate 13.47-19.53%

Actual interest rate 13.47-18.34%

GAF project

| Currency | AMD |
|----------|--------------|
| Term | 12-48 months |
| Rate | 12.9% |

Actual interest rate 13.69%

GAF SME project loans for business women

| Currency | AMD |
|----------|--------------|
| Term | 12-48 months |
| Rate | 12.5% |

Actual interest rate 13.24%

| Loan term | 12-48 months | | |
|----------------------------------|--|--|--|
| Redemption frequency and | Monthly, annually- equally (annuitant), or non-equally (differential) | | |
| procedure | | | |
| Withdrawal fee | AMD- 0.3%, minimum AMD 1000 | | |
| | USD- 2%, minimum AMD 1000 | | |
| | EUR- 1%, minimum AMD 1000 | | |
| Security | At least the guaranty of 2 individuals | | |
| Grant way | Cashless (the money is transferred to the current account and can be | | |
| | withdrawn) | | |
| Commission fee | • For AMD - 2% of the loan amount | | |
| | • Within the framework of "Women in business" program -1% of the | | |
| | loan amount | | |
| | For foreign currency – flat fee in 1% of the loan amount | | |
| | No commission fee is charged for loans to business women under the | | |
| | GAF and the GAF SME Project. | | |
| The loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches | | |
| Decision period | Up to 3 working days | | |
| Borrowers' requirements | Resident sole entrepreneur, | | |
| | Corporate entity | | |
| | Term of activity | | |
| | In case of trade no less than 3 months prior. | | |
| | In case of production and service field no less than 6 months. | | |
| Positive decision grounds | Positive credit history (if available); | | |
| | | | |

^{**} The maximum interest rate for tourism companies -14 %:

| | Positive evaluation of the client's financial position analysis Availability of collateral and / or collateral acceptable to the Bank. |
|------------------------------------|---|
| Negative decision grounds | Negative assessment of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Unacceptable guaranty. |
| | Not presenting the required documents within the predefined |
| | timeframe. |
| | Negative conclusion of the loan register. |
| | Other basic reasons which according to the Bank assessment will |
| | hamper the loan repayment. |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the |
| | outstanding amount (credit, interest, other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months - AMD 2.500 |
| | 12 months and more - AMD 5.000 |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive |
| entities | authority is mandatory or a statement given by Unified State Register |
| | (the latter may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | 2. State Register statement on participants, replacement of the director, |
| | and amendments to charter (the information may not be required if |
| | the Bank receives the given information electronically in defined |
| | order). In case of joint stock companies, statement on shareholders |
| | from Central Depository of Armenia OJSC and State Register |
| | statement on replacement of the director, and amendments to charter |
| | (the information may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in |
| | case where the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank |
| | receives the given information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary |
| | if the information listed in paragraph 2 is required). |
| | 5. Set of financial reports for the latest accounting period. If necessary, |
| | approved (sealed or stamped) by applicable tax authority (copy). |
| | 6. List of fixed assets (if necessary). |
| | 7. Tax code (copy); TIN., |
| | 8. Licenses (copy), if any. |
| | 9. Passport (copy), |
| | 10.Bank account statement (if necessary). |
| | 11.Statement of accounts receivable and payable (with breakdown if |
| | necessary). |

entrepreneurs

authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).

- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
- 4. Licenses (copy), if any.
- 5. Passport (copy),
- 6. Bank account statement (if necessary).
- 7. Statement of accounts receivable and payable (with breakdown if necessary).

Attention!

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

For the customers who will submit an acting agreement with "METS Market" LLC for "Yerevan" fair rented pavilions, preferential terms will be defined: 16% annual interest rate for AMD loans, 13% for USD loans.

Attention!

For the customers who are engaged in the production of shoes and half ready goods preferential terms are envisaged: 15% annual interest rate for AMD loans, 13% for USD loans.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD=AMD 483.63) and Euro (1EUR=AMD 529.57) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

| <u>EASY+</u> | | | |
|---------------|--|--|--|
| Loan purpose | Loans provided for economic, commercial, service rendering, business expansion and development purposes. | | |
| Loan type | Commercial | | |
| Loan currency | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the | | |

| | - | | | | l be borne by you) | | |
|--------------------------|--|--|---|------------------|--|--|--|
| Loan amount | AMD 5.000.001-8.000.000 or equivalent currency | | | | | | |
| Annual interest rate | | Al | MD | C | urrency | | |
| | Term | 12-23 | 24-60 | Term | 12-23 | | |
| | | months | months | | months | | |
| | Rate | 14% | 15% | 12% | 13% | | |
| | Loans within t | he framework of | f < <women in<="" td=""><td>business>> pro</td><td>oject</td></women> | business>> pro | oject | | |
| | Currency | AMD | | - | | | |
| | Term | 12-48 months | 7 | | | | |
| | Rate | 12-15% | | | | | |
| | * The maximu | * The maximum interest rate for the companies engaged in tourism - 14 %: | | | | | |
| | GAF project | | <u></u> | | | | |
| | Currency | AMD | | | | | |
| | Term | 12-60 months | | | | | |
| | Rate | 12.9% | | | | | |
| | GAF SME proj | ect loans for bus | iness women | | | | |
| | Currency | AMD | | | | | |
| | Term | 12-60 months | | | | | |
| | Rate | 12.5% | | | | | |
| Loan term | 12-60 months | | | | | | |
| Redemption frequency and | Monthly, Equally (annuitant), or non-equally (differential), | | | | | | |
| procedure | It is possible to define a loan repayment flexible schedule depending | | | | | | |
| | on the | peculiarities of t | the financed a | ctivity. | | | |
| Security | At least the guaranty of 2 persons and collateral of real estate or chattels, | | | | | | |
| | | | of the evaluate | d estate should | make at least 50% | | |
| | of the loan amo | ount. | | | | | |
| Grant way | Cashless (the | money is transfe | rred to the cui | rrent account a | nd can be | | |
| | withdrawn) | | | | | | |
| Commission fee | Flat fee - 1% of the loan amount | | | | | | |
| | Within the framework of "Women in business" project - 0.5% | | | | | | |
| | No commission fee will be charged for the loans granted to business women | | | | | | |
| | under the GAI | F and the GAF SI | ME Project. | | | | |
| Withdrawal fee | AMD- 0.3%, minimum AMD 1000 | | | | | | |
| | USD- 2%, minimum AMD 1000 | | | | | | |
| | | mum AMD 1000 | | | | | |
| Guaranty | • The insurance of a real estate is realized on the account of the customer by the insurance company licensed by RA legislation and cooperating with the Bank according to the tariff defined by the latter, which may vary from 0.15 to 0.2 % based on a pledge type. | | | | | | |
| | insura accord | nce company | having perm defined by the | nission (license | customer by the e) from RA CB riffs vary from 2.5- | | |
| | The minimum of the pledged estate assessed value and loan amount is taken | | | | | | |

| | as a basis for the insurance. | | |
|------------------------------------|--|--|--|
| Pledged estate appraisal | Is realized by any assessment organization licensed by RA legislation, | | |
| | according to the tariff determined by the latter, which varies from: | | |
| | In case of car - AMD 15.000- 20.000 | | |
| | In case of real estate – AMD 20.000 -200.000 | | |
| Expenses related to the | All the expenses related to the collateral arrangement (notarization, | | |
| arrangement of pledge | registration of the real estate in subdivisions of Cadastral territory) shall be | | |
| | borne by the borrower | | |
| | Pledged vehicle notary fee - AMD 12.000 PA Police For (borners and plades of real extens) AMD 5.00 | | |
| | RA Police Fee (barrage and pledge of real estate) - AMD 5.00 Pledged real estate notary fee - AMD 16.000-25.000 | | |
| | Pledged real estate notary fee - AMD 16.000-25.000 Joint reference (on restrictions against real estate) - AMD 10.000 | | |
| | • Certificate on the registration of right to real estate - AMD 27.000- | | |
| | 100.000 | | |
| The loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches | | |
| Decision period | Up to 3 working days | | |
| Borrowers' requirements | Resident sole entrepreneur, | | |
| | Corporate entity. | | |
| | Term of activity | | |
| | • In case of trade no less than 3 months prior. | | |
| | • In case of production and service field no less than 6 months | | |
| | preceding | | |
| Penalties | For each overdue day of the amounts (loan, interest amounts, other fees) not | | |
| | paid within the term set forth by the Agreement a penalty in the amount of | | |
| C | 13% of the outstanding amount is imposed. | | |
| Statement provision | Up to 1month transactions- free of charge 1- 3 months - AMD 1.500 | | |
| | 3- 12 months - AMD 2.500 | | |
| | 12 months and more- AMD 5.000 | | |
| Positive decision grounds | Positive credit history (if available); | | |
| 1 obitive decision grounds | Reliability of submitted documents; | | |
| | Positive assessment of the client's financial position | | |
| | Availability of collateral and / or guaranty acceptable to the Bank. | | |
| Negative decision grounds | Negative assessment of the customer's financial condition. | | |
| | • Insufficient profitability of the presented project, insufficient | | |
| | argumentation of the loan purpose. | | |
| | Non-credibility of the presented documents. | | |
| | Unacceptable guaranty. | | |
| | • Not presenting the required documents within the predefined | | |
| | timeframe. | | |
| | Negative conclusion of the loan register. | | |
| | Other basic reasons which according to the Bank assessment will | | |
| | hamper the loan repayment. | | |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive | | |
| entities | authority is mandatory or a statement given by Unified State Register | | |
| | (the latter may not be required if the Bank receives the given | | |
| | information electronically in defined order). | | |

2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11.Documents supporting the ownership right to the property offered as loan security.
- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.

| 8. | In | case | of | collateral | owned | by | individual, | certificate | of | marriage |
|----|----|--------|-------|-------------|-------|----|-------------|-------------|----|----------|
| | (d | ivorce | e, de | eath of spo | use). | | | | | |

- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

The customers submitting an agreement with "MEC MARKET" LLC for "Yerevan" fair rented pavilions will be granted with preferential terms: 16% for AMD loans, 13% for USD loans.

Attention!

Preferential terms are defined for the customers who are engaged in the production of shoes and half ready goods: 15% annual interest rate for AMD loans, 13% for USD loans.

Attention!

Interest is calculated on the loan balance.

Attention!

| | <u>DEGRESSIVE EASY</u> |
|--------------------------|--|
| Loan purpose | Loans provided for economic, commercial, service rendering, business expansion and development purposes. |
| * | |
| Loan type | Commercial |
| Loan currency | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the |
| | redemption of foreign currency loans the risk of which shall be borne by you) |
| Loan amount | AMD 100.000-2.000.000 or equivalent foreign currency |
| Annual interest rate | AMD - 24% |
| | Foreign currency - 22% |
| | Attention! Each month the annual interest rate decreases by 1% |
| | Actual interest rate |
| | AMD-23.05-23.93% |
| | Foreign currency- 20.59-21.45% |
| Loan term | 18 months |
| Redemption frequency and | Monthly- Equally |
| procedure | |
| Security | At least guaranty of 2 individuals |
| Grant way | Cashless (the money is transferred to the current account and can be |
| | withdrawn) |
| Commission fee | Flat fee in the amount of 1.6% |
| Withdrawal fee | AMD- 0.3%, minimum AMD 1000 |

| | USD- 2%, minimum AMD 1000 |
|------------------------------------|---|
| | EUR- 1%, minimum AMD 1000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | Up to 3 working days |
| Borrowers' requirements | Resident sole entrepreneur. |
| * | Corporate entity |
| | Term of the activity |
| | In case of trade no less than 3 months prior. |
| | In case of production and service field no less than 6 months. |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the |
| | outstanding amount (credit, interest, and other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months -AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); |
| | Reliability of the submitted documents; |
| | Positive assessment of the client's financial position analysis |
| | A collateral and / or a guaranty acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Unacceptable guaranty. |
| | Not presenting the required documents within the predefined |
| | timeframe. |
| | Customer's negative loan history |
| | • Other basic reasons which according to the Bank assessment will |
| | hamper the loan repayment. |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive authority |
| entities | is mandatory or a statement given by Unified State Register (the latter |
| | may not be required if the Bank receives the given information |
| | electronically in defined order). |
| | 2. State Register statement on participants, replacement of the director, |
| | and amendments to charter (the information may not be required if |
| | the Bank receives the given information electronically in defined |
| | order). In case of joint stock companies, statement on shareholders |
| | from Central Depository of Armenia OJSC and State Register |
| | statement on replacement of the director, and amendments to charter |
| | (the information may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in |
| | case where the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank |
| | receives the given information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary |

if the information listed in paragraph 2 is required).

- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. List of fixed assets (if necessary).
- 7. Tax code (copy); TIN.,
- 8. Licenses (copy), if any.
- 9. Passport (copy),
- 10. Bank account statement (if necessary).
- 11. Statement of accounts receivable and payable (with breakdown if necessary).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Licenses (copy), if any.
- 5. Passport (copy),
- 6. Bank account statement (if necessary).
- 7. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to micro commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro(1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

ECOEASY

| Loan purpose | Replenishment of fixed assets |
|---|--|
| Loan type | Commercial |
| Loan currency | AMD |
| Loan currency | AMD 2.500.001 -6.000.000 |
| Annual interest rate | 10.75% |
| | Actual interest rate 11.13-12.34% |
| Loan term | 12-48 months |
| Redemption frequency and | Monthly - Equally (annuitant), or |
| procedure | Non-equally (differential), |
| Security | At least guaranty of 2 individuals |
| Grant way | Cashless (the money is transferred to the current account and can be |
| | withdrawn) |
| Withdrawal fee | 0.3%, minimum AMD 1000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | Up to 3 three working days |
| Requirements to borrower | Resident sole entrepreneur. |
| | Corporate entity |
| | Term of the activity |
| | In case of trade no less than 3 months prior. |
| | In case of production and service field no less than 6 months. |
| Penalties | For each overdue day of the amounts (loan, interest amounts, other fees) not |
| | paid within the term set forth by the Agreement a penalty in the amount of |
| | 13% of the outstanding amount is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months -AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); |
| | Reliability of the submitted documents; |
| | Positive assessment of the client's financial condition |
| | Collateral and / or guaranty acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Unacceptable guarantors |
| | Not presenting the required documents within the predefined |
| | timeframe. |
| | Negative conclusion of the loan register. Other basic reasons which according to the Bank accessment will |
| | Other basic reasons which according to the Bank assessment will hamper the leap repayment. |
| Doguments to be presented by local | hamper the loan repayment. |
| Documents to be presented by legal entities | 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register |
| entines | (the latter may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | State Register statement on participants, replacement of the director, |
| | and amendments to charter (the information may not be required if |
| | and amendments to charter (the information may not be required if |

the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. List of fixed assets (if necessary).
- 7. Tax code (copy); TIN.,
- 8. Licenses (copy), if any.
- 9. Passport (copy),
- 10. Bank account statement (if necessary).
- 11. Statement of accounts receivable and payable (with breakdown if necessary)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Licenses (copy), if any.
- 5. Passport (copy),
- 6. Bank account statement (if necessary).
- 7. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

| | <u>ECOEASY+</u> |
|------------------------------------|--|
| Loan purpose | Replenishment of energy efficient fixed assets |
| Loan type | Commercial |
| Loan currency | AMD |
| Loan amount | AMD 5.000.001-8.000.000 |
| Annual interest rate | 10.75% |
| Loan term | 12-60 months |
| Redemption frequency and procedure | Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. |
| Security | At least guaranty of 2 persons and collateral of real estate or chattels. The appraised value of the evaluated estate should make at least 50% of the loan amount. |
| Grant way | Cashless (the money is transferred to the current account and can be withdrawn) |
| Withdrawal fee | 0.3% |
| Guaranty | Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating with the Bank, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, at the tariff determined by the latter. In case of vehicle – 15.00 -20.000 In case of real estate – 20.00- 200.000 |
| Collateral arrangement expenses | All the expenses regarding the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne the borrower. • Pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • Pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |

| Decision period | Up to 3 working days |
|------------------------------------|--|
| Borrowers' requirements | Resident sole entrepreneur. |
| | Corporate entity |
| | Term of activity |
| | • In case of trade no less than 3 months prior. |
| | In case of production and service field no less than 6 months. |
| Penalties | For each overdue day of the amounts (loan, interest amounts, other fees) not |
| | paid within the term set forth by the Agreement a penalty in the amount of |
| 0 | 13% of the outstanding amount is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months- AMD 1.500 3- 12 months -AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Positivo desision grounds | D 11 11 (10 1111) |
| Positive decision grounds | Positive credit history (if available); Reliability of the submitted documents; |
| | Reliability of the submitted documents, Positive assessment of the client's financial condition |
| | Collateral and / or guaranty acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. |
| riegative decision grounds | Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Unacceptable guaranty. |
| | Not presenting the required documents within the predefined |
| | timeframe. |
| | Negative conclusion of the loan register. |
| | Other basic reasons which according to the Bank assessment will |
| | hamper the loan repayment. |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive |
| entities | authority is mandatory or a statement given by Unified State Register |
| | (the latter may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | 2. State Register statement on participants, replacement of the director, |
| | and amendments to charter (the information may not be required if |
| | the Bank receives the given information electronically in defined |
| | order). In case of joint stock companies, statement on shareholders |
| | from Central Depository of Armenia OJSC and State Register |
| | statement on replacement of the director, and amendments to charter |
| | (the information may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in |
| | case where the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank |
| | receives the given information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary |
| | if the information listed in paragraph 2 is required). |
| | 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). |
| | approved (seased of stamped) by applicable tax authority (copy). |

- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy)
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14.Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.,
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10.Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$

| | <u>ECOLOAN</u> |
|---|---|
| Loan purpose | Replenishment of energy efficient fixed assets |
| Loan type | Commercial |
| Loan currency | AMD |
| Loan amount | AMD 5.000.001-500.000.000 |
| Annual interest rate | 10-10.5% |
| Loan term | 24-60 months |
| Loan redemption frequency and procedure | Monthly- Equally (annuitant), or non-equally (differential), It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. |
| Security | Movable or real estate, other pledge acceptable by the Bank |
| Loan to pledge value ratio | Maximum -80 % |
| Grant way | Cashless (the money is transferred to the current account and can be withdrawn) Flat fee or by stages |
| Withdrawal fee | 0.3%, minimum AMD 1000 |
| Security | Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type. Insurance for cars is made by the customer at the insurance company licensed by RA CB, at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the loan amount and the maximum of the pledged estate assessed value are taken as a basis for the insurance. |
| Real estate appraisal | Any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter. The tariffs may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement expenses | All the expenses related to the collateral arrangement (notarization, registration of the real estate in subdivisions of Cadastral territory) are paid by the borrower • the pledged vehicle notary fee - AMD 12.000 , • RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 • Pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans - up to 25 working days, For medium, small and micro loans - up to 20 working days (in case of |

| | collateral the loan is provided within 2 working days following the receipt of |
|------------------------------------|--|
| | registration right over the pledge) |
| Borrowers' requirements | Resident sole entrepreneur. |
| • | Corporate entity |
| | Term of activity |
| | • In case of trade no less than 3 months prior. |
| | In case of production and service field no less than 6 months. |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the |
| | outstanding amount (credit, interest, and other payments) is imposed. |
| Statement provision | Up to 1 month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months -AMD 2.500 |
| | 12 months and more- AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); |
| | Reliability of the submitted documents; |
| | Positive evaluation of the client's financial condition |
| | Collateral and / or guaranty acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Insufficient liquidity of loan security |
| | Not presenting the required documents within the predefined |
| | timeframe. |
| | Negative conclusion of the loan register. |
| | Other basic reasons which according to the Bank assessment will |
| | hamper the loan repayment. |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive authority |
| entities | is mandatory or a statement given by Unified State Register (the latter |
| | may not be required if the Bank receives the given information |
| | electronically in defined order). |
| | 2. State Register statement on participants, replacement of the director, |
| | and amendments to charter (the information may not be required if |
| | the Bank receives the given information electronically in defined |
| | order). In case of joint stock companies, statement on shareholders |
| | from Central Depository of Armenia OJSC and State Register |
| | statement on replacement of the director, and amendments to charter |
| | (the information may not be required if the Bank receives the given |
| | information electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in |
| | case where the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank |
| | receives the given information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary |
| | if the information listed in paragraph 2 is required). |

5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).

- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision).

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$

| | COMMERCIAL LOAN | | | |
|----------------------|--|--|--|--|
| Loan purpose | Loans provided for economic, commercial, service rendering, business | | | |
| | expansion and development purposes. | | | |
| Loan type | Micro loans: up to AMD 6 mln. or equivalent foreign currency, | | | |
| | • Small loans: from AMD 6 mln. to AMD 33 mln. or equivalent foreign | | | |
| | currency, | | | |
| | Medium loans: from AMD 33 mln. to AMD 200 mln. or other | | | |
| | equivalent currency, | | | |
| | Large loans: from AMD 200 mln. and more or other equivalent | | | |
| | currency. | | | |
| Loan currency | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the | | | |
| · | redemption of loans denominated in foreign currency) | | | |
| Loan amount | Minimum AMD 5,000.001 or equivalent foreign currency | | | |
| | Within the framework of EIB project minimum - AMD 20.000.000 | | | |
| | The provided loan amount is conditioned and connected with: | | | |
| | • Loan purpose | | | |
| | Customer's creditworthiness | | | |
| | Loan security proposed by the customer, | | | |
| | Loan risk assessment, | | | |
| | Normative field requirements determined by the RA Central Bank | | | |
| | and international agreements. | | | |
| | Within the framework of GAF SME project for business women - | | | |
| | maximum AMD 160.000.000 | | | |
| Annual interest rate | AMD loans | | | |
| | ✓ 12-17% | | | |
| | ✓ For the loans provided within the framework of GAF project – 11-12.9% | | | |
| | , | | | |
| | USD – 9-14% | | | |
| | EUR- 8-13% | | | |
| | Within the framework of EIB | | | |
| | AMD – maximum 9.5%, if the company carries out activities in the fields of | | | |
| | agricultural processing and tourism | | | |
| | Loans to business women AMD - 11-13%, | | | |
| | | | | |
| | * The maximum interest rate for companies engaged in tourism is 12%. AMD loans provided under GAF SME project for business women - AMD 11- | | | |
| | 12.5%. | | | |
| Loan term | 24-60 months, moreover: | | | |
| TOWIT COLLE | Within the framework of EIB project -24-90 months | | | |
| | Within the framework of Elip project 21 50 months Within the project for business women- 1-60 months, | | | |
| Commission fee | Not defined | | | |
| Withdrawal fee | AMD- 0.3%, minimum AMD 1000 | | | |
| - - | USD- 2%, minimum AMD 1000 | | | |
| | EUR- 1%, minimum AMD 1000 | | | |

| Loan redemption frequency and | • Monthly - Equally (annuitant), or non-equally (differential), |
|---------------------------------|---|
| procedure | It is possible to define a loan repayment flexible schedule depending |
| | on the peculiarities of the financed activity. |
| Security | Movable or Real estate |
| | Other security means acceptable by the Bank. |
| Loan to pledge value ratio | Maximum 80% |
| Grant way | Cashless (the money is transferred to the current account and can be |
| | withdrawn) |
| Guaranty | Real estate security is made by the customer at the insurance company licensed by RA CB and cooperating by the Bank, according to the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type |
| | • Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount |
| | The maximum of the pledged estate assessed value and the minimum of the |
| | loan amount are taken as a basis for the insurance. |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank at the tariff set by the latter, which may vary from: |
| | • In case of car - AMD 15.000-20.000 |
| | In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement expenses | All the expenses related to the arrangement of collateral (notarization, registration of the real estate in subdivisions of Cadastral territory) shall be borne by the borrower |
| | • the pledged vehicle notary fee - AMD 12.000 |
| | • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 |
| | • pledged real estate notary fee - AMD 16.000-25.000 |
| | joint reference (on restrictions against real estate) - AMD 10.000 certificate on the registration of right over real estate- AMD 27.000- 100.000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days |
| | For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge) |
| Borrowers' requirements | Resident sole entrepreneur. |
| _ | Corporate entity |
| | Term of activity |
| | In case of trade no less than 3 months prior. |
| 9 | In case of production and service field no less than 6 months. |
| Penalties | For each overdue day a penalty in the amount of 0.13% of the outstanding |
| | amount is imposed against the amounts (loan, interest, other fees) not paid |
| | within the term set forth by the agreement. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months - AMD 2.500 |

| | 12 months and more - AMD 5.000 |
|---|---|
| Positive decision grounds | Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial condition Collateral and / or guarantee acceptable by the Bank. |
| Negative decision period | Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Pollution or damage to the environment caused by customer's activity. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will |
| | hamper the loan repayment. |
| Documents to be presented by legal entities | Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). List of fixed assets (if necessary). Tax code (copy); TIN., Licenses (copy), if any. Passport (copy), 1. Documents supporting the ownership right to the property offered as loan security |

- 12.In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security.
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

The USD (1USD = 483.63 AMD) and Euro(1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

COMMERCIAL CREDIT LINE

| Loan purpose | Loans provided for economic, commercial, service rendering, business expansion |
|---------------------------------|---|
| | and development purposes. |
| Loan type | Commercial |
| Loan currency | AMD, USD, EUR (Exchange rate fluctuations may have an impact on the |
| | redemption of the loans denominated in foreign currency, the risk of which shall |
| | be borne by you) |
| Loan amount | Minimum AMD 5.000.001 or equivalent foreign currency |
| | The maximum amount of the loan to be provided is conditioned by the |
| | following: |
| | • Loan purpose |
| | Customer's creditworthiness |
| | Loan security proposed by the customer, |
| | • Loan risk assessment, |
| | Normative field requirements determined by the RA Central Bank and |
| A 1 | international agreements. |
| Annual interest rate | AMD- 13 -17% , USD- 10-14% , |
| | EUR- 9-13% |
| | AMD loans for Business women - 13-15%*, |
| | * The maximum interest rate for companies engaged in tourism is set at 14%. |
| Developing of unused part | 1% |
| Percentage of unused part | 12-36 months, moreover |
| Loan term | Within women in business project - 1-36 months |
| Commission fee | Not defined |
| | |
| Loan redemption frequency and | Monthly - Equally (annuitant), or non-equally (differential), It is possible to define a loop represent flowible calculations of the control of the co |
| procedure | It is possible to define a loan repayment flexible schedule depending on the peculiarities of the financed activity. |
| | the pecunarties of the infanced activity. |
| Security | Movable or real estate, other pledge acceptable by the Bank |
| Loan to pledge value ratio | Maximum 80% |
| Grant way | Cashless |
| Guaranty | • Real estate security is made by the customer at the insurance company licensed |
| • | by RA CB and cooperating with the Bank at the tariff set by the latter. The |
| | tariffs vary from 0.15-0.2% based on collateral type |
| | • Insurance for cars is made by the customer at the insurance company licensed |
| | by RA CB, at the tariff determined by the latter. The tariffs vary from 2.5-3 % |
| | of the loan amount |
| | The maximum of the pledged estate assessed value and the minimum of the loan |
| | amount are taken as a basis for the insurance. |
| Appraisal of pledged property | Is realized by any assessment organization licensed by RA legislation and |
| | cooperating with the Bank at the tariff determined by the latter, which may vary |
| | from: |
| | • In case of car - AMD 15.000-20.000 |
| | • In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement expenses | All the expenses related to the arrangement of the collateral (notarization, |
| | registration of the real estate in subdivisions of Cadastral territory) shall be borne |
| | by the borrower |
| | • the pledged vehicle notary fee - AMD 12.000 |
| | RA Police Fee (barrage and pledge of real estate) –AMD 5.000 |

| | pledged real estate notary fee - AMD 16.000-25.000 joint reference (on restrictions against real estate) - AMD 10.000 |
|------------------------------------|---|
| | joint reference (on restrictions against real estate) - AMD 10.000 certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days |
| Decision period | For medium, small and micro loans up to 20 working days (in case of collateral |
| | the loan is provided within 2 working days following the receipt of registration |
| | right over the pledge) |
| Borrowers' requirements | Resident sole entrepreneur. |
| • | Resident corporate entity |
| | Term of activity |
| | ✓ In case of trade no less than 3 months prior. |
| | ✓ In case of production and service field no less than 6 months. |
| Penalties | For each overdue day a penalty in the amount of 0.13% of the outstanding |
| | amount is imposed against the amounts (loan, interest, other fees) not paid |
| | within the term set forth by the agreement. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months - AMD 1.500 |
| | 3- 12 months - AMD 2.500 |
| | 12 months and more - AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); |
| | Reliability of the submitted documents; |
| | Positive assessment of the client's financial condition |
| | Collateral and / or guarantee acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. The first section of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient |
| | argumentation of the loan purpose. |
| | Non-credibility of the presented documents.Insufficient liquidity of the loan security |
| | Insufficient liquidity of the loan security Not presenting the required documents within the predefined |
| | timeframe. |
| | Negative conclusion of the loan register. |
| | Other basic reasons which according to the Bank assessment will hamper |
| | the loan repayment. |
| Documents to be presented by legal | 1. Copy of State Register certificate, transcript on the executive authority is |
| entities | mandatory or a statement given by Unified State Register (the latter may |
| | not be required if the Bank receives the given information electronically |
| | in defined order). |
| | 2. State Register statement on participants, replacement of the director, and |
| | amendments to charter (the information may not be required if the Bank |
| | receives the given information electronically in defined order). In case of |
| | joint stock companies, statement on shareholders from Central |
| | Depository of Armenia OJSC and State Register statement on |
| | replacement of the director, and amendments to charter (the information |
| | may not be required if the Bank receives the given information |
| | electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in |
| | case where the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank |

- receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN.
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),
- 7. Documents supporting the ownership right to the property offered as loan security
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

If an early repayment is made without the Bank's written consent, a penalty in the amount of 5% of the initial credit line limit is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro(1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

| LOANS PROVIDED FOR AGRICULTURAL PURPOSES (WITH ESTATE COLLATERATION) | |
|--|---|
| Loan purpose | Loans rendered for the expansion and development of agricultural activities |
| Loan type | Agricultural |
| Loan currency | AMD, USD, EUR / exchange rate fluctuations may have an impact on the redemption |
| | of loans in foreign currency, the risk of which shall be borne by you/ |
| Loan amount | Minimum AMD 1.500.000 or equivalent foreign currency. |
| | The maximum amount of the loan to be provided is conditioned by the following: |
| | · Loan purpose |
| | Customer's creditworthiness |
| | Loan security proposed by the customer, |
| | • Loan risk assessment, |
| | · Normative field requirements determined by the RA Central Bank and |
| | international agreements. |
| Annual interest rate | AMD- 14% |
| | Actual interest rate 16.27-23.36% (up to AMD 5 mln. loan) |
| | USD- 12% |
| | Actual interest rate 13.95-20.84% (in case of USD loans equivalent to AMD 5 mln.) |
| Loan term | 24-60 months |
| Grace period | Maximum 9 months |
| Commission fee | Flat fee |
| | 1% of the loan amount, but no more than AMD 100.000 |
| Withdrawal fee | AMD- 0.3%, minimum AMD 1000 |
| | USD- 2%, minimum AMD 1000 |
| | EUR- 1%, minimum AMD 1000 |
| Loan redemption frequency and | Monthly- Equally (annuitant), or non-equally (differential), |
| procedure | • It is possible to define a loan repayment flexible schedule depending on |
| - | the peculiarities of the financed activity. |
| Security | Chattels or real estate |
| • | Other pledge acceptable by the Bank |

| Loan to pledge value ratio | Maximum - 60% |
|-------------------------------|---|
| Grant way | Cashless (the money is transferred to the current account and can be withdrawn) |
| Guaranty | Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating by the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of loan amount and the maximum of the pledged estate assessed |
| Deal action amounted | value are taken as a basis for the insurance. |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000 |
| Collateral formation expenses | All the expenses related to the collateral formation (notarization, registration of the real estate in subdivisions of Cadastral territory) is made by the borrower • the pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • pledged real estate notary fee - AMD 16.000-25.000 • joint reference (on restrictions against real estate) - AMD 10.000 • certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge) |
| Borrowers' requirements | Resident sole entrepreneur. Resident corporate entity Resident individual |
| Positive decision grounds | Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial condition Collateral and / or guarantee acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. Non-credibility of the presented documents. Insufficient liquidity of the loan security Not presenting the required documents within the predefined timeframe. Negative conclusion of the loan register. Other basic reasons which according to the Bank assessment will hamper the loan repayment. |
| Penalties | For each overdue day a penalty in 0.13% (daily) of the outstanding amount shall be imposed against the amounts (credit, interest, other payments) not within the terms set forth by the Agreement |
| Statement provision | Up to 1month transactions- free of charge 1- 3 months AMD 1.500 |

12 months and more AMD 5.000

Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order).

The documents listed in paragraph 2 are not required for corporate entities in case where the decision on borrowing may be made by the director.

- 3. Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 7. List of fixed assets (if necessary).
- 8. Tax code (copy); TIN.,
- 9. Licenses (copy), if any.
- 10. Passport (copy),
- 11. Documents supporting the ownership right to the property offered as loan security.
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Statement of accounts receivable and payable (with breakdown if necessary)
- 15. Statement on ban from Real Estate Cadastre Department (after lending decision)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order).
- 2. List of fixed assets (if necessary)
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
- 5. Licenses (copy), if any.
- 6. Passport (copy),

| | 7. Documents supporting the ownership right to the property offered as loan |
|-------------------------------|---|
| | security. |
| | 8. In case of collateral owned by individual, certificate of marriage (divorce, |
| | death of spouse). |
| | 9. Bank account statement (if necessary). |
| | 10. Statement of accounts receivable and payable (with breakdown if |
| | necessary) |
| | 11. Statement on ban from Real Estate Cadastre Department (after lending |
| | decision) |
| Loan redemption frequency and | Monthly- Equally (annuitant), or non-equally (differential), |
| procedure | • It is possible to define a loan repayment flexible schedule depending on |
| - | the peculiarities of the financed activity. |

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance as of the first day of each month (which does not include repayment of the part of the loan envisaged by the repayment schedule of the given month) without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro(1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

| LOANS PROVIDED FOR AGRICULTURAL PURPOSES (Partial or full interest rate subsidy) | |
|--|---|
| Loan purpose | Loans for agro processing sector for agricultural raw materials procurement |
| | Loans for the development of cattle breeding |
| | Loans for sheep and goat breeding |
| | Loans for the creation of intensive gardens |
| | Loans for the investment of modern irrigation systems |
| | Loans for the investment of hail protection nets |
| | Loans to the agricultural sector |
| Loan type | Agricultural |
| Loan currency | AMD, USD |
| Loan amount | • Procurement of raw materials - AMD 1.500.000- 3.000.000.000 |

- Development of cattle breeding AMD 1.500.000-300.000.000
- Sheep and goat breeding AMD 500.000-900.000.000 or equivalent foreign currency
- · Creation of intensive gardens minimum AMD 1.500.000, maximum:
- a. In case of a garden being created by a contractor:
- Vineyard: AMD 108 mln. (maximum AMD 10,8 mln. per hectare), with hail protection net- AMD 144 mln. (maximum AMD 14,4 mln. for 1 ha)
- Intensive orchards: AMD 187 mln (maxiumum 18,7 mln. per hectare), with hail protection net- AMD 248 mln. (maximum AMD 24,8 mln per hectar)
- Berry garden: AMD 69.6 mln (maximum AMD 23,2 mln. per hectare), hail protection net in not envisaged
- b. In case a garden is being created by the beneficiary
- Vineyard: AMD 86 mln. (maximum AMD 8,6 mln. per hectare), with hail protection net AMD 115,2 mln. (maximum AMD 11,5 mln. for 1 ha)
- Intensive orchards: AMD 149 mln. (maximum AMD 14,9 mln. per hectare), with hail protection net- AMD 198 mln. (maximum AMD 19,8 mln. per hectare)
- Berry garden: AMD 55.8 mln. (maximum AMD 18,6 for per hectare), hail protection net is not envisaged

Investment of modern irrigation system: minimum AMD 1.500.000 or equivalent foreign currency,

- a. maximum AMD 150.000.000/ one hundred fifty million/
- If within the framework of the project:

The works (compiling of scheme, capital expenses, investment works) are to be carried out by the contractor; moreover the maximum investment per hectare, regardless of crop, makes AMD 2.2 mln. for the drip irritation system and AMD 2.7 mln. for rainwater system

- b. AMD 110,000.000 /one hundred ten million/
- If the works (pipeline, head junction, distribution network) to be done within the framework of the project are to be carried out without the contractor, moreover the maximum investment, regardless of crop, per hectare makes AMD 1.6 mln. for the drip irritation system and AMD 1.9 mln. for rainfall system.

Investment of hail protection nets:

Minimum AMD 1.500.000 or equivalent foreign currency, maximum:

- a. In case the garden is created by the contractor:
 - Vineyard- AMD 36 mln. (maximum AMD 3,6 mln. per hectare),
 - Intensive orchard AMD 85 mln. (maximum AMD 8,5 mln. per hectare)
- b. In case the garden is created by the Borrower:
 - Vineyard AMD 28,8 mln.(maximum AMD 2,88 mln. per hectare)
 - Intensive orchard AMD 68 mln. (maximum 6,8 mln. per hectare)

Agricultural sector - AMD 3.000.000-15.000.000 or equivalent foreign currency

| Annual | nominal |
|----------|---------|
| interest | rate |

AMD -12-13.15% USD - 8-8.6%

Subsidy

In the amount of annual nominal interest rate-fully

Loan term

- In case of raw materials (purchasing) 6-24 months
- •In case of cattle breeding development -12-60 months
- •In case of sheep and goat breeding -12-48 months
- •In case of creation of intensive gardens 12-48 months
- •In case of investment of modern irrigation system 12-36 months
- •In case of hail protection system -12-84 months
- In case of loans for agricultural sector:
 - ✓ Replenishment of working capital- 12-24 months

| | ✓ Capital investments – 12-60 months |
|------------------------|---|
| Grace period | • 2-6 months in case of raw material (purchasing) |
| | Maximum 12 months in case of cattle breeding development (<u>at the beginning of</u> |
| | <u>loan commencement date</u>) |
| | Maximum 12 months in case of sheep and goat breeding |
| | Maximum 60 months in case of establishing vineyards, orchards and berry gardens |
| | Maximum up to 6 months in case of investment of modern irrigational system |
| | Maximum 12 months in case of hail protection system |
| | Maximum 12 months in case of loans for agricultural sector |
| Loan redemption | Monthly- Equally (annuitant), or non-equally (differential), |
| frequency and | It is possible to define a loan repayment flexible schedule depending on the peculiarities |
| procedure | of the financed activity. |
| Security | Chattels or real estate |
| | Other pledge acceptable by the Bank |
| Loan to pledge value | Maximum- 80% |
| ratio | |
| Grant way | Cashless (the money is transferred to the current account and can be withdrawn) |
| Commission fee | Not defined |
| Withdrawal fee | Not defined |
| Early repayment | Not defined |
| Real estate guarantee | Not defined |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with |
| | the Bank at the tariff determined by the latter, which may vary from: |
| | • In case of car - AMD 15.000-20.000 |
| | • In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement | All the expenses related to the collateral formation (notarization, registration of the real estate |
| expenses | in subdivisions of Cadastral territory) is made by the borrower |
| • | • pledged vehicle notary fee - AMD 12.000 |
| | RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 |
| | • pledged real estate notary fee - AMD 16.000-25.000 |
| | Joint reference (on restrictions against real estate) - AMD 10.000 |
| | Certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangement is | ARMECONOMBANK OJSC Head office and branches |
| realized | |
| Decision period | For large loans up to 25 working days |
| Decision period | For medium, small and micro loans up to 20 working days (in case of collateral the loan is |
| | provided within 2 working days following the receipt of registration right over the pledge) |
| Borrowers' | Resident sole entrepreneur. |
| requirements | Resident sole entity |
| requirements | Resident individual |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount |
| Tenances | (credit, interest, other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| pratement broatston | 1- 3 months AMD 1.500 |
| | 3- 12 months AMD 2.500 |
| | |
| Designa 1 t. t. | 12 months and more AMD 5.000 |
| Positive decision | Positive credit history (if available); Positive fell of the standard fell of the stand |
| 1 | |
| grounds | Reliability of the submitted documents; Positive assessment of the client's financial position analysis |

| | Collateral and / or guaranty acceptable by the Bank. |
|--------------------|--|
| Negative decision | Negative assessment of the customer's financial condition. |
| grounds | Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. |
| | Non-credibility of the presented documents. |
| | Insufficient liquidity of the loan security |
| | Not presenting the required documents within the predefined timeframe. |
| | Negative conclusion of the loan register. |
| | Other basic reasons which according to the Bank assessment will hamper the loan |
| | repayment. |
| Documents to be | 1. Copy of State Register certificate, transcript on the executive authority is mandatory |
| presented by legal | or a statement given by Unified State Register (the latter may not be required if the |
| entities | Bank receives the given information electronically in defined order). |
| | 2. State Register statement on participants, replacement of the director, and |
| | amendments to charter (the information may not be required if the Bank receives the |
| | given information electronically in defined order). In case of joint stock companies, |
| | statement on shareholders from Central Depository of Armenia OJSC and State |
| | Register statement on replacement of the director, and amendments to charter (the |
| | information may not be required if the Bank receives the given information |
| | electronically in defined order). |
| | The documents listed in paragraph 2 are not required for corporate entities in case where |
| | the decision on borrowing may be made by the director. |
| | 3. Charter (reviewed) (the document may not be required if the Bank receives the given |
| | information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary if the |
| | information listed in paragraph 2 is required). |
| | 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed |
| | or stamped) by applicable tax authority (copy). |
| | 6. Statement of settlements with State budget or statement on liabilities to State budget |
| | from the tax authority of relevant location (mandatory for loans exceeding AMD 10 |
| | mln or foreign currency equivalent thereof). |
| | 7. List of fixed assets (if necessary). |
| | 8. Tax code (copy); TIN., |
| | 9. Licenses (copy), if any. |
| | 10. Passport (copy), |
| | 11. Documents supporting the ownership right to the property offered as loan security. |
| | 12. In case of collateral owned by individual, certificate of marriage (divorce, death of |
| | spouse). |
| | 12.7.1 |

13. Bank account statement (if necessary).
14. Statement of accounts receivable and payable (with breakdown if necessary)

15. Statement on ban from Real Estate Cadastre Department (after lending decision)

| Documents to be | 1. Copy of State Register certificate, transcript on the executive authority is |
|-------------------|---|
| presented by sole | mandatory or a statement given by Unified State Register (the latter may not be |
| entrepreneurs | required if the Bank receives the given information electronically in defined |
| | order). |
| | 2. List of fixed assets (if necessary) |
| | 3. Set of financial reports for the latest accounting period. If necessary, approved |
| | (sealed or stamped) by applicable tax authority (copy). |
| | 4. Statement of settlements with State budget or statement on liabilities to State |
| | budget from the tax authority of relevant location (mandatory for loans |
| | exceeding AMD 10 mln or foreign currency equivalent thereof). |
| | 5. Licenses (copy), if any. |
| | 6. Passport (copy), |
| | 7. Documents supporting the ownership right to the property offered as loan |
| | security. |
| | 8. In case of collateral owned by individual, certificate of marriage (divorce, death |
| | of spouse). |
| | 9. Bank account statement (if necessary). |

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Early repayment is allowed for which no penalties or fines are applied.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent foreign currency loans)

10. Statement of accounts receivable and payable (with breakdown if necessary)11. Statement on ban from Real Estate Cadastre Department (after lending decision)

Attention!

| | <u>LOANS PROVIDING FOR AGRICULURAL SECTOR</u> |
|--|---|
| Loan purpose | Loans providing for agricultural sector |
| Loan type | Agricultural |
| Loan currency | AMD |
| Loan minimum and maximum amount | AMD100.000- 1.000.000 |
| Annual nominal interest | 12.2% |
| rate | |
| Annual actual interest rate | 0%-13% |
| Annual amount of interest rate subsidy | Completely |
| Loan term | 12-24 months |
| Grace period | Up to 9 months |

| Loan redemption frequency | Monthly- Equally (annuitant), or non-equally (differential), | | | | | |
|----------------------------|--|--|--|--|--|--|
| and procedure | It is possible to define a loan repayment flexible schedule depending on the peculiarities of the | | | | | |
| | financed activity. | | | | | |
| Security | Gold items of real estate | | | | | |
| Loan to pledge value ratio | In case of gold items collateral | | | | | |
| | ✓ Maximum pledge amount 100%, | | | | | |
| | ✓ Maximum pledge amount 120%, in addition, the guarantee of at least one individual who is not a member of the applicant's family is required. | | | | | |
| | In case of real estate collateral | | | | | |
| | ✓ In case of absence of documents certifying the borrower's income, the maximumloan to | | | | | |
| | liquidation ratio at the value rate is 40% | | | | | |
| | ✓ In case of existance of documents certifying the borrower's income, the maximumloan to | | | | | |
| | liquidation ratio at the value rate is 70% | | | | | |
| Grant way | Cash or cashless | | | | | |
| Commission fee | Not defined | | | | | |
| Withdrawal fee | Not defined regardless of the way of providing | | | | | |
| Early repayment | Not defined | | | | | |
| Real estate guarantee | Not defined | | | | | |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the | | | | | |
| itear estate appraisar | Bank at the tariff determined by the latter, which may vary from: | | | | | |
| | • In case of real estate - AMD 20.000-200.000 | | | | | |
| Collateral arrangement | All the expenses related to the collateral formation (notarization, registration of the real estate in | | | | | |
| expenses | subdivisions of Cadastral territory) is made by the borrower | | | | | |
| 1 | Pledged real estate notary fee - AMD 15.000, | | | | | |
| | Joint reference (on restrictions against real estate) - AMD 10.000 | | | | | |
| | Certificate on the registration of right to real estate- AMD 27.000 | | | | | |
| Loan arrangement is | ARMECONOMBANK OJSC Head office and branches | | | | | |
| realized | | | | | | |
| Decision period | For medium, small and micro loans up to 20 working days (in case of collateral the loan is | | | | | |
| | provided within 2 working days following the receipt of registration right over the pledge) | | | | | |
| Վարկառուի նկատմամբ | • RA resident Individual who has been engaged in agricultural activity for at least one production | | | | | |
| պահանջները | period (depending on the field of activity) preceding the loan application. | | | | | |
| | • During the 365 days prior to the application, the applicant, his / her family members guarantors | | | | | |
| | (if any) must have a positive credit history, the sum of loan arrears for each individual | | | | | |
| | should not exceed 30 calendar days. | | | | | |
| | • Existence of business and/or investment plan. | | | | | |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, | | | | | |
| | interest, other payments) is imposed. | | | | | |
| Statement provision | Up to 1month transactions- free of charge | | | | | |
| | 1- 3 months AMD 1.500 | | | | | |
| | 3- 12 months AMD 2.500 | | | | | |
| D 11 1 11 1 | 12 months and more AMD 5.000 | | | | | |
| Positive decision grounds | Positive credit history (if available); Positive fell all its labels; Positive fell all its labels; | | | | | |
| | Reliability of the submitted documents; Projetive accomment of the client's financial position analysis. | | | | | |
| | Positive assessment of the client's financial position analysis Colleteral and / or guaranty assentable by the Bank | | | | | |
| Manatina desistere 1 | Collateral and / or guaranty acceptable by the Bank. Negative acceptable and acceptable by the Bank. | | | | | |
| Negative decision grounds | Negative assessment of the customer's financial condition. Insufficient profitchility of the presented project insufficient argumentation of the lean | | | | | |
| | Insufficient profitability of the presented project, insufficient argumentation of the loan | | | | | |
| | purpose. Non gradibility of the presented decuments | | | | | |
| | Non-credibility of the presented documents. Insufficient liquidity of the loop convity. | | | | | |
| | Insufficient liquidity of the loan security | | | | | |

- Not presenting the required documents within the predefined timeframe.
- Negative conclusion of the loan register.
- Other basic reasons which according to the Bank assessment will hamper the loan repayment.

Documents to be presented

- 1. Reference from the village municipality / municipality on family members living with the applicant,
- 2. Reference from the village municipality / municipality on the fixed assets (including sown areas, gardens, livestock, etc.) owned by the client or a family member living with the property owner, if necessary,
- 3. Agricultural land ownership / lease certificate (s) / or lease agreement (s) (if available) (or documents proving ownership of agricultural machinery, vehicle) or other documents substantiating agricultural activities, if necessary,
- 4. Photos of activities,
- 5. Identity documents of the borrower, pledgers and guarantors (copy),
- 6. Documents containing the borrower and guarantor public service number (copy),
- 7. Documents confirming the ownership of the assets (copy),
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 9. Documents confirming the ownership of the loan collateral (copy) (these documents may not be required if the Bank has received the information electronically),
- 10. In case of real estate pledge, ownership certificate (copy) (this document may not be required if the Bank has received the information electronically),
- 11. After making a loan decision:
- 12. Certificate of Restrictions from the Real Estate Cadastre (original) (this document may not be required if the Bank has received the information electronically),
- 13. Other documents if necessary.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention

Early repayment is allowed for which no penalties or fines are applied.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

Attention!

To get acquainted with the gold standards tariffs, in case of pledging gold items, please visit the following link https://aeb.am/hy/voskya ireri gravadrmamb/

| COMMERCIAL LOANS PROVIDED FOR RENEWABLE ENERGY DEVELOPMENT | | | | | | |
|--|--|--|--|--|--|--|
| Loan purpose | cquisition of solar power systems and solar water heaters | | | | | |
| Loan type | Commercial | | | | | |
| Loan currency | AMD | | | | | |
| Loan amount | Minimum AMD 1.000.000 Maximum 80.000.000 AMD for the financing of solar heaters and up to 150 kW solar power plants Maximum AMD 200,000,000, but not more than 80% of the total cost of the project for the financing of solar power stations of 150 kW - 500 kW | | | | | |

| Annual interest rate | 8.5% |
|----------------------------------|--|
| | Actual interest rate-9.32-18.43% (in case of loans up to AMD 5 mln.) |
| Commission fee | Not defined |
| Withdrawal fee | 0.3% |
| Loan term | 24-120 months |
| Loan redemption frequency and | Monthly- Equally (annuitant), or non-equally (differential), |
| procedure | |
| Security | Chattels or real estate |
| | Other pledge acceptable by the Bank |
| Loan to pledge value ratio | Maximum - 80% |
| Grant way | Cashless (the money is transferred to the current account and can be withdrawn) |
| Guaranty | Real estate security is made by the customer at the insurance company licensed by RA CB at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company |
| | licensed by RA CB at the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the loan amount and the maximum of the pledged estate assessed |
| | value are taken as a basis for the insurance. |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car – AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement expenses | All the expenses related to the collateral formation (notarization, registration of the |
| | real estate in subdivisions of Cadastral territory) are covered by the borrower • pledged vehicle notary fee - AMD 12000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 • pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 |
| The loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge) |
| Requirements to Borrower | Resident sole entrepreneur. |
| | Resident corporate entity |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is applied. |
| Statement provision | Up to 1 month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); Reliability of the submitted documents; Positive assessment of the client's financial position Collateral and / or guaranty acceptable by the Bank. |
| Negative decision grounds | Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose. |

- Non-credibility of the presented documents.
- Insufficient liquidity of the loan security
- Not presenting the required documents within the predefined timeframe.
- Negative conclusion of the loan register.
- Other basic reasons which according to the Bank assessment will hamper the loan repayment.

Documents to be presented by legal entities

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
- 2. State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. (the document may not be required if the Bank receives the given information electronically in defined order).

The information listed in paragraph 2 is not required for corporate entities in case where the decision on borrowing may be made by the director;

- 3. Charter (reviewed) (the given document may not be required if the bans receives the information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required),
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);
- 7. List of fixed assets (if necessary);
- 8. Tax code (copy); TIN;
- 9. Licenses (copy);
- 10. Passport (copy);
- 11. Documents supporting the ownership right to the property offered as loan security;
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 13. Bank account statement (if necessary);
- 14. Statement of accounts receivable and payable (with breakdown if necessary):
- 15. Construction, water usage permission copies and copies of other necessary permissions
- 16. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 17. Statement on ban from Real Estate Cadastre Department (after lending decision).

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order).
- 2. Tax code (copy); TIN;
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy);
- 4. Statement of settlements with State budget (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof);

- 5. Licenses (copy);
- 6. Passport (copy);
- 7. Documents supporting the ownership right to the property offered as loan security;
- 8. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse);
- 9. Bank account statement (if necessary).
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Copies of construction, water usage and other necessary permissions
- 12. The conclusion of the Armenian-German "Renewable Energy Development" Fund Project financial and technical advisers;
- 13. Statement on ban from Real Estate Cadastre Department (after lending decision).

No penalty is charged for the preterm repayment of up to AMD 5,000,000 (inclusive) or equivalent foreign currency loans provided to very small commercial organizations or private entrepreneurs.

Attention!

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

| <u>LOANS</u> | PROVIDED FOR TRADE PROMOTION |
|-------------------------------|---|
| Loan purpose | Trade promotion |
| Loan type | Commercial |
| Loan currency | USD, EUR (Exchange rate fluctuations may have an impact on the redemptions of loans denominated in foreign currency, the risk of which shall be borne by you) |
| Loan amount | Minimum USD 12.000 or equivalent in EUR |
| | Maximum amount of the loan is conditioned by : |
| | Purpose of the loan |
| | Customer's creditworthiness, |
| | Loan security offered by customer, |
| | Loan risk assessment, |
| | Regulatory requirements set by Central Bank of RA and by international |
| | agreements. |
| Annual interest rate | 6.5%-9% |
| Loan term | 1-36 months |
| Commission fee | Not defined |
| Loan redemption frequency and | Monthly- Equally (annuitant), or non-equally (differential), |
| procedure | • It is possible to define a loan repayment flexible schedule depending on the |
| | peculiarities of the financed activity. |
| Security | Chattels or real estate |

| | Other pledge acceptable by the Bank |
|---------------------------------|---|
| Loan to pledge value ratio | Maximum 80% |
| Grant way | Cashless |
| Guaranty | Real estate security is made by the customer at the insurance company licensed by RA Legislation and cooperating with the Bank at the tariff determined by the latter. The tariffs vary from 0.15-0.2% based on collateral type Insurance for cars is made by the customer at the insurance company licensed by RA CB, according to the tariff determined by the latter. The tariffs vary from 2.5-3 % of the loan amount The minimum of the pledged estate assessed value and loan amount is taken as a basis for the insurance. |
| Deal estate ammusical | |
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according to the tariff determined by the latter, which may vary from: • In case of car - AMD 15.000-20.000 • In case of real estate - AMD 20.000-200.000 |
| Collateral arrangement expenses | All the expenses related to the collateral formation (notarization, registration of the |
| | real estate in subdivisions of Cadastral territory) are covered by the borrower: • pledged vehicle notary fee - AMD 12.000 • RA Police Fee (barrage and for pledge of real estate) - AMD 5.00 • pledged real estate notary fee - AMD 16.000-25.000 • Joint reference (on restrictions against real estate) - AMD 10.000 • Certificate on the registration of right to real estate- AMD 27.000-100.000 |
| Loan arrangements is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within 2 working days following the receipt of registration right over the pledge) |
| Borrowers' requirements | Resident sole entrepreneur. |
| | Corporate entity Term of the activity ✓ In case of trade no less than 3 months prior. ✓ In case of production and service field no less than 6 months. |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge 1- 3 months AMD 1.500 3- 12 months AMD 2.500 12 months and more AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); Reliability of the submitted documents; Positive evaluation of the client's financial position analysis Availability of a collateral and / or guarantee acceptable to the Bank. |
| Negative decision periods | Negative assessment of the customer's financial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose Non-credibility of the presented documents. Insufficient liquidity of loan security. Not presenting the required documents within the predefined timeframe Pollution or damage to the environment caused by customer's activity. Customer's negative credit history |

| | repayment. |
|---|--|
| Documents to be presented by legal entities | Copy of State Register certificate, transcript on the executive authority is mandatory or a statement given by Unified State Register (the latter may not be required if the Bank receives the given information electronically in defined order). State Register statement on participants, replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter (the information may not be required if the Bank receives the given information electronically in defined order). The information listed in paragraph 2.1 is not required for corporate entities in case where the decision on borrowing may be made by the director; Charter (reviewed) (the document may not be required if the Bank receives the given information electronically in defined order) Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required). Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). List of fixed assets (if necessary). Tax code (copy); TIN., Licenses (copy), if any. Passport (copy), |
| | Documents supporting the ownership right to the property offered as loan security. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). Bank account statement (if necessary). Statement of accounts receivable and payable (with breakdown if necessary) Agreement (copy) with supplier and invoice for import of goods. Statement on ban from Real Estate Cadastre Department (after lending |
| | decision). |
| Documents to be presented by sole entrepreneurs | Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order) Tax code (copy); TIN. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof). Licenses(if any) (copy), Passport (copy), Documents supporting the ownership right to the property offered as loan security, |
| | 7. Documents supporting the ownership right to the property offered as lo security, |

death of spouse).

repayment.

Other reasons which according to the Bank assessment will hamper the loan

8. In case of collateral owned by individual, certificate of marriage (divorce,

| 9. | Bank a | ccount | statement (| if necessary |). |
|----|--------|--------|-------------|--------------|----|
|----|--------|--------|-------------|--------------|----|

- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Agreement (copy) with supplier and invoice for import of goods.
- 12. Statement on ban from Real Estate Cadastre Department (after lending decision).

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{\text{https:}}{\text{aeb.am/media/2020/04/3717.pdf}}$

| Loan purpose Loan type Loan currency | Export financing |
|--|---|
| <u> </u> | |
| Loan currency | Commercial |
| | USD, EUR(Exchange rate fluctuations may have an impact on the redemptions of |
| | loans denominated in foreign currency, the risk of which shall be borne by you) |
| Loan amount | Maximum amount of the loan - 90% of the invoice of the export, but no more than |
| | the amount of the insurance after being reduced by non-refundable amount. |
| | Minimum loan amount- foreign currency equivalent to AMD 1.000.000 |
| Annual interest rate | 7%-9% |
| | Actual interest rate 7.45-14.57% |
| Loan term | The maximum term of the loan - the repayment term of the receivables plus 180 |
| | calendar days, but no more than 12 months |
| | Minimum term - 6 months |
| Loan redemption frequency and | Redemption of the Principle- at the end of the deadline |
| procedure | Redemption of interests - monthly |
| Security | Accounts receivable as collateral |
| | Guaranty of founders |
| Loan to pledge value ratio | Maximum - 90% |
| Grant way | Cashless |
| Commission fee | Not defined |
| Guaranty | The insurance is realized by EXPORT INSURANCE AGENCY OF ARMENIA ICJSC. |
| | The tariffs range from 6-15% of the invoice of the export. |
| The loan arrangements is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days |
| | For medium, small and micro loans up to 20 working days (in case of collateral the |
| | loan is provided within 2 working days following the receipt of registration right over |
| | the pledge). |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding |
| | amount (credit, interest, other payments) shall be imposed against the amounts not |
| | paid when due. |
| Statement provision | Up to 1month transactions- free of charge |
| _ | 1- 3 months - AMD 1.500 |
| | 3- 12 months- AMD 2.500 |
| | 12 months and more - AMD 5.000 |
| | Positive credit history (if available); |

| Reliability of the submitted documents; Positive evaluation of the client's financial position analysis Availability of collateral and / or collateral acceptable to the Bank. Borrowers' requirements Resident sole entrepreneur. Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. ✓ In case of production and service field no less than 6 months. |
|--|
| Availability of collateral and / or collateral acceptable to the Bank. Borrowers' requirements Resident sole entrepreneur. Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. |
| Borrowers' requirements • Resident sole entrepreneur. • Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. |
| Resident corporate entity Term of activity ✓ In case of trade no less than 3 months prior. |
| Term of activity ✓ In case of trade no less than 3 months prior. |
| ✓ In case of trade no less than 3 months prior. |
| |
| |
| Negative decision grounds Negative assessment of the customer's financial condition. |
| • Insufficient profitability of the presented project, insufficient argumentation |
| of the loan purpose |
| Non-credibility of the presented documents. |
| Insufficient liquidity of loan security. |
| Not presenting the required documents within the predefined timeframe |
| Pollution or damage to the environment caused by customer's activit |
| Customer's negative credit history |
| Other reasons which according to the Bank assessment will hamper the loan |
| repayment. |
| Documents to be presented by legal 1. Copy of State Register certificate, transcript on the executive authority is |
| entities mandatory.(the document may not be required if the Bank receives the given |
| information electronically in defined order) |
| 2. State Register statement on participants, replacement of the director, and |
| amendments to charter (the document may not be required if the Bank |
| receives the given information electronically in defined order). In case of |
| joint stock companies, statement on shareholders from Central Depository of |
| Armenia OJSC and State Register statement on replacement of the director, |
| and amendments to charter. |
| The documents listed in paragraph 2.1 are not required for corporate entities in |
| case where the decision on borrowing may be made by the director |
| 3. Charter (reviewed).(this document may not be required if the Bank receives |
| the given information electronically in defined order) |
| 4. Authority's decision on borrowing, and pledging property (necessary if the |
| information listed in paragraph 2 is required). |
| 5. Set of financial reports for the latest accounting period. If necessary, approved |
| (sealed or stamped) by applicable tax authority (copy). |
| 6. Statement of settlements with State budget or statement on liabilities to State |
| budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) |
| 7. List of fixed assets (if necessary). |
| 8. Tax code (copy); TIN |
| 9. Licenses (if any), (copy), |
| 10. Passport (copy), |
| 11. In case of collateral owned by individual, certificate of marriage (divorce, |
| death of spouse). |
| 12. Bank account statement (if necessary). |
| 13. Export invoice |
| 14. Statement of accounts receivable and payable (with breakdown if necessary) |
| 15. Insurance certificate given by Export insurance agency of Armenia ICJSC |
| Documents to be presented by legal 1. Copy of State Register certificate, transcript on the executive authority is |
| entities mandatory.(the document may not be required if the Bank receives the |
| given information electronically in defined order) |
| 2. Tax code (copy); TIN |

- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 5. Licenses (if any), (copy),
- 6. Passport (copy),
- 7. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse)
- 8. Bank account statement (if necessary).
- 9. Export invoice
- 10. Statement of accounts receivable and payable (with breakdown if necessary)
- 11. Insurance certificate given by Export insurance agency of Armenia ICJSC

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged.

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual sheet of the essential terms of the consumer loan, which sets out the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro(1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

| <u>COMMERCIA</u> | L LOAN GRANTED | UNDER FUI | ND COLLATERAT | TION | | | | |
|----------------------------|--|--|----------------------|----------------|--------------|--|--|--|
| Loan purpose | Loans provided for economic, commercial, service rendering, business expansion and | | | | | | | |
| | development purposes | S. | | | | | | |
| Loan type | Commercial | | | | | | | |
| Loan currency | AMD and foreign curr | and foreign currency (Exchange rate fluctuations may have an impact on the | | | | | | |
| | redemptions of loans denominated in foreign currency, the risk of which shall be | | | | | | | |
| | borne by you) | | | | | | | |
| Loan amount | Minimum amount AN | amount AMD 10.000 or equivalent foreign currency | | | | | | |
| | The maximum loan a | mount is due | to: | | | | | |
| | · The purp | ose of the loa | n | | | | | |
| | From the | loan security | offered by the clier | nt, | | | | |
| | • The requi | irements of tl | ne normative field d | efined by the | CB of the RA | | | |
| | under int | ernational ag | reements | | | | | |
| Loan to pledge value ratio | Currency of | Loan currency | | | | | | |
| | pledged monetary |] | In case of monthly p | ayment of inte | erest | | | |
| | funds | AMD USD EUR RUB | | | | | | |
| | AMD | 95% | 50% | 50% | - | | | |
| | USD | 50% | 95% | 50% | - | | | |
| | EUR | 50% | 50% | 95% | - | | | |
| | RUB | 50% | - | - | 95% | | | |

| | Currency of Loan currency | | | | | | | | |
|---|--|--------------------------------|---|--|---|-------------------|--|--|--|
| | pledged monet | ary | In case of interest payment in advance* | | | | | | |
| | funds | | MD | USD | EUR | RUB | | | |
| | AMD | | 100% | 50% | 50% | - | | | |
| | USD | | 55% | 100% | 50% | - | | | |
| | EUR | | 50% | 50% | 100% | - | | | |
| | RUB | | 50% | - | - | 100% | | | |
| | * In case of provid | ing a cre | edit line t | there is no requir | ement to charge i | interest in | | | |
| | advance. | Ü | | 1 | 0 | | | | |
| Annual interest rate | Currency of | | | Loan cu | ırrency | | | | |
| | pledged | AMD | | USD | EUR | RUB | | | |
| | monetary | | | DI 1 10 1): | | | | | |
| | funds | | | Pledged funds' i | | | | | |
| | AMD | +4 | | +2% | +2% | - | | | |
| | USD | | iin 14% | +4% | +4% | - | | | |
| | EUR | | nin 14% | +5% | +4% | - | | | |
| | RUB | +4%, m | nin 14% | - | - | +4% | | | |
| | Actual interest rate AMD- 7.23-16.08% | | | | | | | | |
| * | Currency- 4.28-12.68% | | | | | | | | |
| Loan term | Loan repayment term can not exceed the deadline for the term deposit | | | | | | | | |
| Commission fee | Not defined | | | | | | | | |
| Withdrawal fee | Not defined | | | | | 2 2 2 | | | |
| Loan redemption frequency and | Principal loan amount repayments are maid monthly or at the end of the deadline. | | | | | | | | |
| procedure | Loan interest repayments are maid monthly or in advance. | | | | | | | | |
| Security | Term bank deposi | | nt funda | | | | | | |
| Grant way | Customer's current account funds. | | | | | | | | |
| Loan arrangement is realized | Cashless (the money is transferred to the current account and can be encashed) "ARMECONOMBANK" OJSC head office and branches | | | | | | | | |
| Decision period | Up to 2 banking d | | JJSC IIEac | a office and branc | 21165 | | | | |
| Borrowers' requirements | 1 0 | - | ronronou | r | | | | | |
| borrowers requirements | Resident sole entrepreneurRegistered corporate entity | | | | | | | | |
| | Has monetary funds/ term deposits in the Bank | | | | | | | | |
| Positive decision grounds | | | | available); | | | | | |
| 8 | | | | | | | | | |
| Negative decision grounds | Reliable submitted documents;Customer's negative credit history. | | | | | | | | |
| | Other reasons which according to the Bank assessment will hamper the loan | | | | | | | | |
| | repaymer | | | <u> </u> | | • | | | |
| Penalties | For each overdue | e day a | penalty i | in the amount of | f 0.13% (daily) of | f the outstanding | | | |
| | amount (credit, in | nterest, | other pay | ments) is impose | ed. | | | | |
| Statement provision | Up to 1month transactions- free of charge | | | | | | | | |
| | 1- 3 months -AMD 1.500 | | | | | | | | |
| | 3- 12 months -AMD 2.500 | | | | | | | | |
| | 12 months and m | ore -AN | AD 5.000 | | | | | | |
| Documents to be presented by legal entities | mandator given info 2. State Reg | ry.(the ormation gister sta | document n electroi atement | t may not be r nically in defined on participants, | required if the B order) replacement of | ank receives the | | | |
| | amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order). In case of | | | | | | | | |

joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter.

The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director

- 3. Charter (reviewed).(this document may not be required if the Bank receives the given information electronically in defined order)
- 4. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2 is required).
- 5. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 6. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 7. Tax code (copy); TIN
- 8. Licenses (if any), (copy),
- 9. Passport (copy),
- 10. Bank account statement (if necessary).
- 11. Statement of accounts receivable and payable (with breakdown if necessary)

Documents to be presented by sole entrepreneurs

- 1. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 2. Tax code (copy); TIN
- 3. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 4. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 5. Licenses (if any), (copy),
- 6. Passport (copy),
- 7. Bank account statement (if necessary).
- 8. Statement of accounts receivable and payable (with breakdown if necessary)

Attention!

In case of loans provided in foreign currency by the pledge of foreign currency, the average exchange rate of the given foreign currency issued by the Central Bank of the Republic of Armenia as of the date of granting the loan shall be taken into account.

Attention!

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro (1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

| <u>COMMERCIA</u> | L LOAN | I/ CR | EDIT LINE I | PROVIDEL | D BY ACC | OUNT TU | RNOVEI | ? | |
|---------------------------------|--|--------------|--|---|---|-----------------------------|---------------|---------------|------------|
| Loan purpose | Lo | oans p | rovided for e | conomic, co | mmercial, s | ervice ren | dering, bu | siness expa | nsion and |
| | de | evelop | ment purpose | es. | | | | | |
| Loan type | C | Commercial | | | | | | | |
| Loan currency | A | MD a | nd foreign cui | rrency (Excl | nange rate f | luctuations | may have | an impact | on the |
| | re | demp | tions of loans | denominate | ed in foreigr | currency, | the risk o | f which sh | nall be |
| | bo | orne b | y you) | | | | | | |
| Loan amount | A | MD 1 | 00.000-3.000. | 000 or equiv | alent curre | ncy, morec | ver the m | aximum aı | nount of |
| | th | e loar | may amount | to maximu | m 30% of th | ne custome | r's bank ac | count turr | nover |
| | in | ıplem | ented in the l | ast year (if t | he account | opening da | te is less tl | han a year, | then the |
| | | | ion is made fo | _ | - | | | _ | |
| | | | r of the accou | | • | - | | | debts |
| | cr | edited | to the custor | mer's accour | nt will not b | e taken int | o account. | | |
| Annual interest rate | | 1 | | | | | | | |
| | | | | | Loan | | | Credit line | 9 |
| | | | Term | 6-12 | 13-18 | 19-24 | 6-12 | 13-18 | 19-24 |
| | | | | months | months | months | months | months | months |
| | | sst | AMD | 15% | 16% | 17% | 16% | 17% | 18% |
| | | Interest | USD | 13% | 14% | 15% | 14% | 15% | 16% |
| | | In | EUR | 11% | 12% | 13% | 12% | 13% | 14% |
| | | | | | I. | I. | | | I. |
| Actual interest rate | Loan | | | | | | | | |
| | | | 8.31-22.42% | | | | | | |
| | | | cy- 13.71-20.0 |)1% | | | | | |
| | | redit l | * | | | | | | |
| | A | MD-1 | 9.48-23.65% | | | | | | |
| | C | urreno | cy- 14.84-21.2 | 21% | | | | | |
| Loan term | 6- | 24 m | onths | | | | | | |
| Commission fee | Fl | at fee | - 1% of the l | oan amount | | | | | |
| Withdrawal fee | A | MD- | 0.3%, minim | um AMD 10 | 000 | | | | |
| | J | JSD- 2 | 2%, minimum | AMD 1000 | | | | | |
| | EUR- 1%, minimum AMD 1000 | | | | | | | | |
| The interest of the unused part | A | nnual | 1% is calcula | ted against t | he unused p | oart of the | loan | | |
| Loan redemption frequency and | | | y- equally (an | | | | | | |
| procedure | | | , 1 , . | , | 1 | | • | | |
| Security | C | ash fac | cilities availab | ole on the cu | stomer's ac | count and | guaranty (| of at least 2 |) |
| • | Cash facilities available on the customer's account and guaranty of at least 2 individuals | | | | | | | | |
| Grant way | C | ashles | s (the money | is transferre | d to the cur | rent accou | nt and can | be withdi | rawn) |
| Loan arrangement is realized | A | RMEC | CONOMBAN | K OJSC Hea | d office and | branches | | | • |
| Decision period | | | working days | | | | | | |
| Borrowers' requirements | Resident sole entrepreneurs | | | | | | | | |
| DOLLO WELD LEGISLELLED | Resident legal entity | | | | | | | | |
| zorrowers requirements | | TT 1 1 1 D 1 | | | | | | | |
| zonowero requiremento | | • | 0 | * | ie Bank | | | | |
| | | • | 0 | ccount at th | | | | | |
| | | | Has a bank a | ccount at th | f available); | | | | |
| Positive decision grounds | | • | Has a bank a Positive cred | account at the lit history (in mitted documents | f available); ments; | | ition analy | rsis | |
| | | • | Has a bank a Positive cred Reliable sub | lit history (in mitted documents) | f available); ments; e client's fir | nancial pos | | | |
| Positive decision grounds | | • | Has a bank a Positive cred Reliable sub Positive eval Availability | diccount at the distance of the distance of the distance of the of collateral | f available); ments; e client's fir and / or col | nancial pos | | | |
| | | • | Has a bank a Positive cred Reliable sub Positive eval | lict history (in mitted document of the of collateral negative creaters) | f available); ments; e client's fir and / or col dit history. | nancial pos llateral acc | eptable to | the Bank. | er the loa |

| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding |
|---|---|
| | amount (credit, interest, other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| _ | 1- 3 months -AMD 1.500 |
| | 3- 12 months - AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Documents to be presented by legal entities | Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), State Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank |
| | receives the given information electronically in defined order). In case of joint stock companies, statement on shareholders from Central Depository of Armenia OJSC and State Register statement on replacement of the director, and amendments to charter. |
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| | where the decision on borrowing may be made by the director |
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| | the given information electronically in defined order) |
| | 4. Authority's decision on borrowing, and pledging property (necessary if the |
| | information listed in paragraph 2 is required). |
| | 5. Set of financial reports for the latest accounting period. If necessary, |
| | approved (sealed or stamped) by applicable tax authority (copy). |
| | 6. Statement of settlements with State budget or statement on liabilities to |
| | State budget from the tax authority of relevant location (mandatory for loans |
| | exceeding AMD 10 mln or foreign currency equivalent thereof) |
| | 7. Tax code (copy); TIN |
| | 8. Licenses (if any), (copy), |
| | 9. Passport (copy), |
| | 10. Bank account statement (if necessary) |
| D | 11. Statement of accounts receivable and payable (with breakdown if necessary) |
| Documents to be presented by sole | 1. Copy of State Register certificate, transcript on the executive authority is |
| entrepreneurs | mandatory.(the document may not be required if the Bank receives the |
| | given information electronically in defined order), |
| | Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, |
| | |
| | approved (sealed or stamped) by applicable tax authority (copy).4. Statement of settlements with State budget or statement on liabilities to |
| | State budget from the tax authority of relevant location (mandatory for loans |
| | exceeding AMD 10 mln or foreign currency equivalent thereof) |
| | 5. Licenses (if any), (copy), |
| | 6. Passport (copy), |
| | 7. Bank account statement (if necessary) |
| | 8. Statement of accounts receivable and payable (with breakdown if necessary) |

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

The USD (1USD = 483.63 AMD) and Euro (1 EUR = 529.57 AMD) exchange rates issued by the CBA as of 20.05.2020 are the basis for the calculation of the actual annual interest rate. The actual annual interest rate may change depending on the rate of exchange published on the CBA official website.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{1}{100} \frac{1}{100} \frac{1}{100$

| | | | <u>START</u> | <u> </u> | | | |
|-------------------------------|------|----------|-------------------|---------------------|-------------------|------------------|------------------|
| Loan purpose | Loa | ns p | rovided for esta | blishment, expa | nsion and deve | lopment of bu | siness start-ups |
| Loan type | Cor | nme | ercial | | | | |
| Loan currency | AM | ID a | nd foreign curre | ency (Exchange | rate fluctuation | s may have an | impact on the |
| • | rede | emp | tions of loans de | enominated in f | oreign currency | , the risk of w | hich shall be |
| | bor | ne b | y you) | | | | |
| Loan amount | AN | MD : | 1.000.000 or equ | ivalent currenc | у | | |
| | Ma | axim | num amount of t | he loan is condi | itioned by: | | |
| | | • | Purpose of the | loan | | | |
| | | • | Customer's cre | ditworthiness, | | | |
| | | • | Loan security of | offered by custo | mer, | | |
| | | • | Loan risk asses | sment, | | | |
| | | • | Regulatory req | uirements set b | y Central Bank | of RA and by | international |
| | | | agreements. | | | | |
| Annual interest rate | | | . | | | | |
| | | | | | Lo | an | |
| | | | Term (day) | 912-1095 | 1096-1825 | 1826-2555 | 2556-3650 |
| | | st | AMD | 13% | 14% | 15% | 16% |
| | | Interest | USD | 10% | 11% | 12% | 13% |
| | | In | EUR | 9% | 10% | 11% | 12% |
| Actual interest rate | AM | [D-1 | 4.74-17.89% | <u>'</u> | <u> </u> | II. | |
| | For | eign | currency- 11.3 | 7-14.41% | | | |
| Loan term | | | 50 days , moreov | | estate located is | n the rural are | a of RA to exte |
| | | | n with a maximu | | | | |
| Commission fee | | | – 0.5% of the lo | | • | | |
| Application study fee | Flat | fee | - AMD 5000 | | | | |
| Loan to pledge value ratio | RA | resi | dents 70%, rur | al areas 50% | | | |
| Interest rate of unsused part | | | unused part of t | | ın annual intere | est rate of 0% i | s imposed. |
| Loan redemption frequency and | | | y- equally (anni | | | | s imposed. |
| procedure | 1410 | 116111 | y equally (ullif | arturity, or more v | equally (differen | ,, | |
| Security | Rea | l est | ate | | | | |
| Grant way | | | s (the money is | transferred to th | ne current accor | unt and can be | withdrawn) |
| Withdrawal fee | 0.3 | | (| | | | / |
| Decision period | | | 0 working days | | | | |
| Borrowers' requirements | ЭР | • | Resident sole e | entrepreneurs | | | |
| | | • | Resident legal | | | | |
| | • T | | orrower must in | * | % of the funded | l project. | |
| | | | existence of a co | | | . , | of the Enterpr |
| | | | | | | | —P* |

| Reliable submitted documents; Availability of collateral and / or collateral acceptable to the Bank; Reasonable and realizable business plan. Penalties Customer's negative credit history. Insufficient financial flows; Other reasons which according to the Bank assessment will hamper the loan repayment. Penalties For each overduc day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is imposed. Up to lomoth transactions- free of charge 1-3 months - AMD 1.500 3-12 months - AMD 2.500 12 months and more - AMD 5.000 12 months and more - AMD 5.000 13 months - AMD 2.500 14 months and more - AMD 5.000 15 months and more - AMD 5.000 16 months and more - AMD 5.000 17 months - AMD 1.500 18 state Register certificate, transcript on the executive authority is mandatory (the document may not be required if the Bank receives the given information electronically in defined order), 18 state Register statement on participants, replacement of the director, and amendments to charter (the document may not be required if the Bank receives the given information electronically in defined order) of Armenia (OSC) and State Register statement on replacement of the director, and amendments to charter. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director 14. Charter (reviewed) (Athis document may not be required if the Bank receives the given information lectronically in defined order) 15. Authority's decision on borrowing, and pledging property (necessary if the information listed in paragraph 2.1 are not required for corporate entities in case where the decision on borrowing may be made by the director. 16. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (or). 17. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority (copy). 18. Tax code (copy); TIN 19. | Positive decision grounds | Positive credit history (if available); |
|--|------------------------------------|--|
| Availability of collateral and / or collateral acceptable to the Bank; Reasonable and realizable business plan; Clustomer's negative credit history. Insufficient financial flows, Other reasons which according to the Bank assessment will hamper the loan repayment. For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is imposed. Statement provision | 1 obitive decision grounds | |
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| For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest, other payments) is imposed. Up to I month transactions- Free of charge | | |
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| 18. Tax code (copy); TIN 19. Licenses (if any), (copy), 20. Passport (copy), 21. Bank account statement (if necessary) 22. Statement of accounts receivable and payable (with breakdown if necessary) Pocuments to be presented by sole entrepreneurs 9. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | State budget from the tax authority of relevant location (mandatory for loans |
| 19. Licenses (if any), (copy), 20. Passport (copy), 21. Bank account statement (if necessary) 22. Statement of accounts receivable and payable (with breakdown if necessary) 9. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | exceeding AMD 10 mln or foreign currency equivalent thereof) |
| 20. Passport (copy), 21. Bank account statement (if necessary) 22. Statement of accounts receivable and payable (with breakdown if necessary) 9. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | |
| 21. Bank account statement (if necessary) 22. Statement of accounts receivable and payable (with breakdown if necessary) 9. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | |
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| mandatory.(the document may not be required if the Bank receives the given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | Doguments to be museumted by sele | |
| given information electronically in defined order), 10. Tax code (copy); TIN 11. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | _ * | 1, |
| Tax code (copy); TIN Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary) | entrepreneurs | |
| Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) Licenses (if any), (copy), Passport (copy), Bank account statement (if necessary) | | - · |
| approved (sealed or stamped) by applicable tax authority (copy). 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | |
| 12. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | |
| State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | |
| exceeding AMD 10 mln or foreign currency equivalent thereof) 13. Licenses (if any), (copy), 14. Passport (copy), 15. Bank account statement (if necessary) | | _ |
| 13. Licenses (if any), (copy),14. Passport (copy),15. Bank account statement (if necessary) | | |
| 14. Passport (copy), 15. Bank account statement (if necessary) | | |
| • | | |
| 16. Statement of accounts receivable and payable (with breakdown if necessary) | | |
| | | 16. Statement of accounts receivable and payable (with breakdown if necessary) |

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$

| | | <u>COMMERCI</u> | AL CAR LO | <u>AN</u> | | | | |
|---------------------------------|---|---|--------------------|-------------------|---------------|--|--|--|
| Loan purpose | Com | mercial loan for the purc | chase of cars from | "FORMA" and "MEGA | a" companies. | | | |
| Loan type | 4 | Commercial, the loan is provided within the framework of the following lending programs: | | | | | | |
| Loan currency | AMI | AMD | | | | | | |
| Loan amount | Max | Minimum AMD 5.000.001 Maximum amount is due to Customer's creditworthiness, Loan security offered by customer, Loan risk assessment, Regulatory requirements set by Central Bank of RA and by international agreements. | | | | | | |
| Annual interest rate | | Deposit (from the aquuired value) | minimum 10% | minimum 20% | | | | |
| | | Term | 12-24 months | 25-48 months |] | | | |
| | | Annual interest rate | 8% | 9% | 1 | | | |
| Loan term | 12-48 | 3 months | | | | | | |
| Minimum prepayment | 10% | | | | | | | |
| Loan redemption frequency | Mon | hly | | | | | | |
| Loan redemption procedure | Mon | thly- equally (annuitant) |), or non-equally | (differential), | | | | |
| Security | Purc | nased car | | | | | | |
| Loan to pledge value ratio | Maxi | mum 90% of the cost of | the purchased | | | | | |
| Grant way | Cash | less | | | | | | |
| Withdrawal fee | 0.3% | , minimum AMD 1000 | | | | | | |
| Commission fee | Not d | lefined | | | | | | |
| Security | Car insurance is carried out at the customer's expense by an insurance company licensed by the Central Bank of Armenia at the tariff set by the latter. Tariffs range from 2.5-3% of the loan amount. | | | | | | | |
| Collateral arrangement expenses | • | By the licensing organization cooperating with the Bank, which has a license provided by the legislation of the RA, at the latter's tariff - 15,000-20,000 AMD, The evaluation of the value of the car is based on the application submitted by the partner companies selling cars in the primary market, which can be up to 30 days old on the day of the loan. | | | | | | |

| Collateral registration expenses | All the expenses related to the collateral formation (notarization, registration of the real |
|----------------------------------|---|
| | estate in subdivisions of Cadastral territory) are covered by the borrower: |
| | • pledged vehicle notary fee - AMD 12.000, |
| | RA Police Fee (barrage and for pledge of real estate) - AMD 5.000. |
| Loan arrangement is realized | ARMECONOMBANK OJSC Head office and branches |
| Decision period | For large loans up to 25 working days |
| _ | For medium, small and micro loans up to 20 working days (in case of collateral the loan is |
| | provided within 2 working days following the receipt of registration right over the pledge). |
| Borrowers' requirements | Resident sole entrepreneurs |
| _ | Resident legal entity |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount |
| | (credit, interest, other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| _ | 1- 3 months -AMD 1.500 |
| | 3- 12 months - AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Positive decision grounds | Positive credit history (if available); |
| _ | Reliability of the submitted documents; |
| | Positive evaluation of the client's financial position analysis |
| | Availability of a collateral and / or guarantee acceptable to the Bank. |
| Negative decision periods | Negative assessment of the customer's financial condition. |
| | • Insufficient profitability of the presented project, insufficient argumentation of the |
| | loan purpose |
| | Non-credibility of the presented documents. |
| | Insufficient liquidity of loan security. |
| | Not presenting the required documents within the predefined timeframe |
| | Pollution or damage to the environment caused by customer's activity. |
| | Customer's negative credit history |
| | Other reasons which according to the Bank assessment will hamper the loan |
| | repayment. |
| Documents to be presented by | 17. Copy of State Register certificate, transcript on the executive authority is |
| legal entities | mandatory or a statement given by Unified State Register (the latter may not be |
| 8 | required if the Bank receives the given information electronically in defined |
| | order). |
| | 18. State Register statement on participants, replacement of the director, and |
| | amendments to charter (the information may not be required if the Bank |
| | |
| | receives the given information electronically in defined order). In case of joint |
| | stock companies, statement on shareholders from Central Depository of |
| | Armenia OJSC and State Register statement on replacement of the director, and |
| | amendments to charter (the information may not be required if the Bank |
| | receives the given information electronically in defined order). |
| | The information listed in paragraph 2.1 is not required for corporate entities in case |
| | where the decision on borrowing may be made by the director; |
| | 19. Charter (reviewed) (the document may not be required if the Bank receives the |
| | given information electronically in defined order) |
| | 20. Authority's decision on borrowing, and pledging property (necessary if the |
| | information listed in paragraph 2 is required). |
| | 21. Set of financial reports for the latest accounting period. If necessary, approved |
| | (sealed or stamped) by applicable tax authority (copy). |
| | 22. Statement of settlements with State budget or statement on liabilities to State |
| | |
| | 21. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy). |

- exceeding AMD 10 mln or foreign currency equivalent thereof). 23. List of fixed assets (if necessary). 24. Tax code (copy); TIN., 25. Licenses (copy), if any. 26. Passport (copy), 27. Documents supporting the ownership right to the property offered as loan 28. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse). 29. Bank account statement (if necessary). 30. Statement of accounts receivable and payable (with breakdown if necessary) 31. Agreement (copy) with supplier and invoice for import of goods. 32. Statement on ban from Real Estate Cadastre Department (after lending decision). 13. Copy of State Register certificate, transcript on the executive authority is Documents to be presented by mandatory.(the document may not be required if the Bank receives the given sole entrepreneurs
 - information electronically in defined order)
 - 14. Tax code (copy); TIN.
 - 15. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
 - 16. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof).
 - 17. Licenses(if any) (copy),
 - 18. Passport (copy),
 - 19. Documents supporting the ownership right to the property offered as loan
 - 20. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
 - 21. Bank account statement (if necessary).
 - 22. Statement of accounts receivable and payable (with breakdown if necessary)
 - 23. Agreement (copy) with supplier and invoice for import of goods.
 - 24. Statement on ban from Real Estate Cadastre Department (after lending decision).

If an early repayment is made in the amount exceeding 20% of the Principle balance of the loan without the Bank's written consent, a penalty in the amount of 5% of the early repaid amount exceeding 20% of the balance of the Principle is applied.

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons.

Attention!

Interest is calculated on the loan balance.

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - https://aeb.am/media/2020/04/3717.pdf

Loans provided within the framework of the first measure to neutralize the economic

| <u>effects</u> | s of the | coronavi | rus approv | red by the de | ecision e | of the Go | vernment of t | the Re | public | c of |
|-----------------|-------------|---|---|---|-----------------------------------|---|---------------------|-----------|--------|----------------------------------|
| | | | | Arm | nenia | | | · | | |
| Loan purpose | | PayPuPu | yments of taxes rchase or impo rchase or impo | borrower's staff c s, duties and mar ort of raw materia ort of new devices ments, import of | ndatory pay als s or machir | ments to the | e state or communit | y budge | t | |
| inancing type | | • Co • Re: | f the following -financing, financing, osidy | g forms of financ | ing is appli | cable to each | Borrower: | | | |
| oan type | | commercial | | | | | | | | |
| Loan currency | , | AMD, in ca | se of co-financ | cing tool also USI | O or EUR | | | | | |
| oan amount | | AMD 5.000 | .001-500.000.0 | 000 or equivalent | foreign cu | rrency | | | | |
| Annual interest | rate and to | erm | | | | | | | | |
| | Currency | / Redempt | Amount* | Ma | ximum anr | nual interest | rate** according t | to the pu | ırpose | |
| | | ion period (months) | (AMD or equivalent foreign currency) | Salary payment | Tax payment | Purchase or import of raw material | Equipments fee | Utilit | y fee | Import of food and medcine |
| | AMD | 6-24 | 5.000.001- 250.000.000 | 11.38% | 11.38% | 11.38% | 11.38% | 11.3 | 8% | 11.38% |
| | USD | 6-24 | 5.000.001- 125.000.000 | 8.6% | 8.6% | 8.6% | 8.6% | 8.6 | 5% | 8.6% |
| Subsidy | EUR | 6-24 | 5.000.001- 125.000.000 | 8.6% | 8.6% | 8.6% | 8.6% | 8.6 | 5% | 8.6% |
| | | | | Sub | sidy amour | nt and term | | | | |
| | | AMD | 24 mont | ths completely | com | pletely | 7% | 6% | 10% | 8% |
| | _ | | | | _ | | | E0/ | 00/ | |

| | | period (months) | equivalent foreign currency) | Salary payment | payment | or import of raw material | Equipments rec | Ottility | y icc | food and medcine |
|-----------------|-------------------|--------------------|------------------------------------|----------------|------------|---------------------------------|----------------|----------|-------|---------------------|
| | AMD | 6-24 | 5.000.001- 250.000.000 | 11.38% | 11.38% | 11.38% | 11.38% | 11.3 | 8% | 11.38% |
| | USD | 6-24 | 5.000.001- 125.000.000 | 8.6% | 8.6% | 8.6% | 8.6% | 8.6 | 5% | 8.6% |
| Subsidy | EUR | 6-24 | 5.000.001- 125.000.000 | 8.6% | 8.6% | 8.6% | 8.6% | 8.6 | 5% | 8.6% |
| | | | | Su | bsidy amou | nt and term | | | | |
| | | AMD | 24 mont | ths complete | ely com | pletely | 7% | 6% | 10% | 8% |
| | Fore | eign currency | 6 montl | hs complete | ely com | pletely | 6% | 5% | 8% | 6% |
| Refinancing | AME |) 6-2 | 5.000.0 500.000. | Δ% | | 4% | 5.83% | 5.83% | 5.83% | 5.83% |
| Co-financing*** | AMD USD EUF | 0/ 6-2 | 5.000.00 | 1 5.83 | % | 5.83% | - | - | - | - |
| 7 . | | 0 11 /1 | 1 (C) | | | | | | | 1 |

| Grant way | Cashless (bank transfers) |
|-----------------------|---|
| Redemption | In case of using the subsidy tool |
| frequency and | ✓ Provided equal repayment of the principal amount, |
| procedure | In case of using co-financing or refinancing tools |
| | ✓ Monthly equal (annuity), |
| | ✓ Unequal (differentiated). |
| Security | Chattel or real estate, other collateral acceptable to the Bank |
| Loan to pledge value | Maximum 80% |
| ratio | |
| Commission fee | Not defined |
| Loan providing fee | Not defined |
| Penalty for the early | Not defined |
| loan redemption | |
| Withdrawal fee | Cash withdrawal is restricted |

| real estate | |
|-----------------------|---|
| Real estate appraisal | Is realized by any assessment organization licensed by RA legislation and cooperating with the Bank, according |
| | to the tariff determined by the latter, which may vary from: |
| | • In case of car - AMD 15.000-20.000 |
| | • In case of real estate - AMD 20.000-200.000 |
| Collateral | All the expenses related to the collateral formation (notarization, registration of the real estate in subdivision |
| arrangeme | of Cadastral territory) are covered by the borrower: |
| nt expenses | • pledged vehicle notary fee - AMD 12.000 |
| | RA Police Fee (barrage and for pledge of real estate) - AMD 5.000 |
| | • pledged real estate notary fee - AMD 15.000 |
| | Joint reference (on restrictions against real estate) - AMD 10.000 |
| | Certificate on the registration of right to real estate- AMD 27.000 |
| The loan arrangements | ARMECONOMBANK OJSC Head office and branches |
| are realized | |
| Decision period | For large loans up to 25 working days |
| | For medium, small and micro loans up to 20 working days (in case of collateral the loan is provided within |
| | working days following the receipt of registration right over the pledge). |
| Borrowers' | A resident PE or legal entity registered in the territory of the RA, which has been engaged in commercial |
| requirements | activity in the territory of the RA for at least the last year, has a good credit and tax history. |
| Penalties | For each overdue day a penalty in the amount of 0.13% (daily) of the outstanding amount (credit, interest |
| | other payments) is imposed. |
| Statement provision | Up to 1month transactions- free of charge |
| | 1- 3 months -AMD 1.500 |
| | 3- 12 months - AMD 2.500 |
| | 12 months and more -AMD 5.000 |
| Positive decision | • Positive credit history: must not have overdue loan liabilities of 30 days or more in the previous 1 |
| grounds | months at the time of loan application, |
| | • During the 365 days prior to the filing date of the loan application, there should be no case of |
| | initiating administrative proceedings on the collection of unfulfilled tax liabilities, |
| | Reliability of the submitted documents, Positive evaluation of the client's financial position analysis |
| | Availability of collateral and / or collateral acceptable to the Bank. |
| Negative decision | Negative assessment of the customer's financial condition. |
| grounds | Negative assessment of the customer's mancial condition. Insufficient profitability of the presented project, insufficient argumentation of the loan purpose |
| Promins | Non-credibility of the presented documents. |
| | Insufficient liquidity of loan security. |
| | Not presenting the required documents within the predefined timeframe |
| | Pollution or damage to the environment caused by customer's activit |
| | Customer's negative credit history |
| | Other reasons which according to the Bank assessment will hamper the loan repayment. |
| Documents to be | 1. Copy of State Register certificate, transcript on the executive authority is mandatory. (the document man |
| presented by legal | not be required if the Bank receives the given information electronically in defined order) |
| entities | 2. State Register statement on participants, replacement of the director, and amendments to charter (the |
| | document may not be required if the Bank receives the given information electronically in define |
| | order). In case of joint stock companies, statement on shareholders from Central Depository of Armen |
| | OJSC and State Register statement on replacement of the director, and amendments to charter. |
| | 3. The documents listed in paragraph 2.1 are not required for corporate entities in case where the decisio |
| | on borrowing may be made by the director |
| | 4. Charter (reviewed). (this document may not be required if the Bank receives the given information |
| | |
| | electronically in defined order) 5. Authority's decision on borrowing, and pledging property (necessary if the information listed i |

- paragraph 2 is required).
- 6. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy).
- 7. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 8. List of fixed assets (if necessary).
- 9. Tax code (copy); TIN
- 10. Licenses (if any), (copy),
- 11. Passport (copy),
- 12. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse).
- 13. Bank account statement (if necessary).
- 14. Export invoice
- 15. Statement of accounts receivable and payable (with breakdown if necessary)
- 16. Insurance certificate given by Export insurance agency of Armenia ICJSC

Documents to be presented by legal entities

- 12. Copy of State Register certificate, transcript on the executive authority is mandatory.(the document may not be required if the Bank receives the given information electronically in defined order)
- 13. Tax code (copy); TIN
- 14. Set of financial reports for the latest accounting period. If necessary, approved (sealed or stamped) by applicable tax authority (copy)
- 15. Statement of settlements with State budget or statement on liabilities to State budget from the tax authority of relevant location (mandatory for loans exceeding AMD 10 mln or foreign currency equivalent thereof)
- 16. Licenses (if any), (copy),
- 17. Passport (copy),
- 18. In case of collateral owned by individual, certificate of marriage (divorce, death of spouse)
- 19. Bank account statement (if necessary).
- 20. Export invoice
- 21. Statement of accounts receivable and payable (with breakdown if necessary)
- 22. Insurance certificate given by Export insurance agency of Armenia ICJSC
- * f the interest rate is not defined in this table, the lending is not carried out using the tool intended for the given purpose:

Attention

Early loan repayment is allowed for which no fines and penalties are charged

Attention!

As an additional loan security means, the Bank may also require the guaranty of one or more persons

Attention!

Interest is calculated on the loan balance.

Attention!

When applying for a loan, the Bank provides you with an individual leaflet on the essential terms of the consumer loan, which defines the individual terms of the loan to be provided to you (up to AMD 5,000,000 inclusive or equivalent in foreign currency loans)

Attention!

To get acquainted with the tariffs of other services rendered within the framework of loan operations please visit the following link - $\frac{\text{https://aeb.am/media/2020/04/3717.pdf}}{\text{https://aeb.am/media/2020/04/3717.pdf}}$

GENERAL INFORMATION

Collateral appraisal is realized by any assessment organization having a license according to the tariffs determined by the latter.

The assessment organizations are as follows:

| Name | Address | Telephone |
|------|---------|-----------|
|------|---------|-----------|

| "ANT REALTY" LLC | Tigran Mets avenue, Bld. 49, Kentron | (096) 52 25 40 (077) 52 25 46 |
|---------------------------|---|-------------------------------|
| | adm. dis., Yerevan, RA | |
| «ESTATE» LLC | 49 Tigran Mets av., Yerevan, RA | 041-77-41-00 |
| RA CCI "ARMEXPERTIZA" LLC | Garegin Nzhdeh St, 26 Bld., Yerevan, | 010-44-34-36, 010-44-28-48 |
| | RA | |
| "VLM-RP" LLC | Vardanants St. Blind Alley, 8 Building, | 010-58-87-97, 099-58-87-97 |
| | Yerevan, RA | |
| "AMINTAS GROUP" LLC | Artsakhi Ave., 23/6 Building, Yerevan, | 010-43-22-76, 096-43-22-76 |
| | RA | |
| RVM consult LLC | Nalbandyan St., 48/1 Building, 2nd | 010-54-64-90,098-94-44-49 |
| | Floor, Yerevan, RA | |
| "OLIVER GROUP" LLC | 215-216, Tumanyan 8, Yerevan, RA | 010 54 27 40, 010 54 27 50, |
| | | 010 54 27 60, |
| | | 077/091/055 54 27 50 |

The insurance is realized by any insurance company licensed by RA CB, according to the tariff determined by the latter.

The insurance companies are as follows:

| Name | Address | Telephone |
|-----------------------|---|---------------------------------------|
| "SIL INSURANCE" CJSC | 3 and 5 Aram str, Yerevan, RA | (060) 54-00-00, (060) 50-55-44, (010) |
| | | 58-00-00 |
| "Ingo Armenia" CJSC | 51, 53 Hanrapetutyan str., area 47, 48, | (010) 59 21 21 |
| | 50, Yerevan, RA | |
| "RESO" Insurance CJSC | Komitas avenue, 62 bld., Yerevan, RA | (060) 27 57 57, (098) 56 07 97 |

The amounts to be paid by the consumer, irrespective of the fact that payments for goods, services or works are made by credit or without a credit, are not included in the calculation of the actual interest rate.

Attention! On the purpose of due diligence of the customer envisaged by RA law on "On combating money laundering and terrorism financing", the Bank may request additional documents or other information from the consumer based on <<Know your customer>> principle, as well as ask the consumer additional questions during oral communication.

- 1. YOU ARE ELIGIBLE TO COMMUNICATE WITH FINANCIAL INSTITUTION BY THE MEANS OF COMMUNICATION YOU PREFER THROUGH POSTAL SERVICES OR ELECTRONICALLY. THE RECEIPT OF INFORMATION ELECTRONICALLY IS THE MOST CONVENIENT. IT IS AVAILABLE ROUND-THE-CLOCK (24/7), FREE OF THE RISK OF LOSS OF PAPER INFORMATION AND ENSURES THE CONFIDENTIALITY.
- 2. THE POSSIBLE NEGATIVE CONSEQUENCES, PENALTIES/FINES FOR THE CUSTOMER IN CASE OF NON-FULFILLMENT OF OBLIGATIONS
- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
- 0,13% OF THE UNPAID AMOUNT FOR EACH OVERDUE DAY
 - 3. IF YOU HAVE OUTSTANDING LIABILITIES AGAINST THE CREDITOR, WHILE FULFILLING YOUR OBLIGATION THE LOAN REPAYMENT ARRANGEMENTS ARE MADE IN THE FOLLOWING SEQUENCE:

COURT COSTS (IF ANY);

- COLLATERAL SALE COSTS (IF ANY);
- ACCRUED PENALTY;
- ACCRUED INTEREST:
- INSURANCE COSTS (IF ANY);
- · LOAN PRINCIPAL
 - 4. PROPERTY (HOUSE, CAR, ETC.) PLEDGED BY YOU MAY BE CONFISCATED BY LAW IF YOU FAIL TO FULFILL YOUR LOAN OBLIGATIONS ON TIME.
 - 5. IN CASE OF NOT PERFORMING THE LOAN LIABILITIES AND REPAYING THE LIABILITIES IN THE ACCOUNT OF THE COLLATERAL, IN CASE OF THE COLLATERAL BEING NOT ENOUGH TO REPAY THE BORROWER'S LOAN LIABILITIES, IT IS POSSIBLE TO MAKE LIABILITIES REPAYMENT ON THE ACCOUNT OF ANOTHER PROPERTY OF THE BORROWER AND/OR GUARANTOR(S).
 - 6. **ATTENTION!** IN CASE OF NON-FULFILLMENT OR IMPROPER FULFILLMENT OF YOUR OBLIGATIONS THE LENDER WITHIN 3 BUSINESS DAYS SENDS YOUR DATA TO THE CREDIT BUREAU WHERE YOUR CREDIT HISTORY IS BEING FORMED. YOU ARE ENTITLED WITH THE RIGHT TO GET YOUR CREDIT HISTORY FROM THE CREDIT BUREAU FREE OF CHARGE ONCE A YEAR.

NOTE: BAD CREDIT HISTORY MAY PREVENT THE BORROWER FROM RECEIVING OTHER LOANS IN THE FUTURE.

7. ATTENTION!

"INTERESTS ARE CALCULATED ON THE LOAN BALANCE. LOAN INTERESTS ARE CALCULATED BASED ON THE NOMINAL INTEREST RATE. THE ACTUAL INTEREST RATE SHOWS HOW MUCH THE LOAN INTERESTS AND OTHER PAYMENTS WILL COST IN CASE OF PERFORMANCE IN DEFINED TERMS AND SIZES. THE ACTUAL ANNUAL INTEREST RATE CALCULATION PROCEDURE CAN BE FOUND ON THE BANK'S WEBSITE - www.aeb.am."

8. LOAN INTERESTS ARE CALCULATED ON LOAN BALANCE.

For example if the customer is granted by a loan in the amount of AMD 1.200.000 with 24% annual interests rate and 12 months tenor (while calculating monthly accrued interests 30 days period was taken into account as a number of days).

| Months | Loan balance | Repayment from loan | Repayment from interest |
|--------|--------------|---------------------|-------------------------|
| 1 | 1.200.000 | 100.000 | 23.671 |
| 2 | 1.100.000 | 100.000 | 21.699 |
| 3 | 1.000.000 | 100.000 | 19.726 |
| 4 | 900.000 | 100.000 | 17.753 |
| 5 | 800.000 | 100.000 | 15.781 |
| 6 | 700.000 | 100.000 | 13.808 |
| 7 | 600.000 | 100.000 | 11.836 |
| 8 | 500.000 | 100.000 | 9.863 |
| 9 | 400.000 | 100.000 | 7.890 |
| 10 | 300.000 | 100.000 | 5.918 |
| 11 | 200.000 | 100.000 | 3.945 |
| 12 | 100.000 | 100.000 | 1.973 |

9. ATTENTION!

THE NOMINAL INTERESTS RATE MAY BE CHANGED BY THE BANK. THE INFORMATION ON THE CHANGES OF THE NOMINAL INTEREST RATE MAY BE FOUND ON www.aeb.am ADDRESS.

- 10. WE SHOULD MENTION THAT CHANGES IN CURRENCY EXCHANGE RATES MAY HAVE AN IMPACT ON LOAN REPAYMENTS.
- 11. The Bank applies no limits to loan amount; it will be conditioned by and related to:
- Purpose of loan;
- Customer's creditworthiness;
- Collateral offered by the customer;
- Loan risk assessment;,
- Requirements of prudential standards provided by the Central Bank of Armenia.
 - *12.* ARMECONOMBANK OJSC can offer the customer services under terms which may differ from those set forth in the Bank's overall policy due to any of the following conditions:
- Customer account balance;
- Customer account turnover;
- Strategic importance of the customer for the Bank;
- Number of employees in customer organization;
- Total number of cards issued for customer organization;
- Income gained from customer;
- Volume of transfers;
- Size of deposits with the Bank;
- Significant borrower,
- Social considerations (medical organizations, educational institutions, etc.);
- Being the head of such organization;
- Other objective conditions.
 - 13. The borrower pays interest to the bank for using the loan amount. The interest is calculated on the loan balance for the calendar days of actual use of the loan based on a 365-day year. For loans under specific projects the interest calculation may be based on a 360-day year.
- Loans are repaid within the dates indicated in Loan Agreement.
- The periodicity of interest payments is determined in accordance with the loan agreement or repayment schedule.
- If the repayment date for principal or interest falls on day off, the payment is made on the following working day without calculation of penalty for the days off.
 - The calculated interest are paid exclusively in AMD irrespective to loan currency.
 - 14. Repayment of Loans
- Loans are repaid within the dates indicated in Loan Agreement.
- Loans are repaid in the currency in which they were given.
- In case of loans in foreign currency, exchange rate fluctuations may affect loan payments,
- In case of exchange rate fluctuations, the exchange rate risk related to loans will be borne by the borrower.
 - 15. The Bank may terminate the Loan Agreement and request repayment of the loan amount, if
- The borrower has failed to make any payment required under Loan Agreement.
- The borrower has breached any commitment made by the borrower and fails to correct such breach within 30 days following the occurrence thereof.
- Any presentation, warranty, document, or information is materially incomplete.
- By reasonable opinion of the Bank, an essential adverse change has occurred in the borrower's financial condition, including court orders, outflow of assets, deterioration or termination of business, company re-organization.
- The borrower undergoes dissolution, or is subject to ongoing or pending bankruptcy proceedings.
- The borrower interferes with monitoring.

- For other objective reasons.
 - 16. The Bank may accept as collateral:
- Real estate: land, houses, buildings, apartments;
- Fixed assets;
- Circulating assets;
- Motor vehicles;
- Precious metals;
- Treasury bills, foreign currency, stocks;
- Property to be purchased and ownership right;
- Cash
 - 17. The appraisal value of pledged personal and real estate is based on market value indicated in appraisal statement.
 - 18. The loan or a part thereof, as well as the accrued interest is deemed overdue if not repaid within periods specified in the Agreement.
- In case of non-repayment of the amounts (the loan, interests other payments) within the term(s) set by the Agreement, Borrower shall pay a penalty in the amount of 0.13% (zero point thirteen percent) of the overdue amount for each day of default. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
- In case of non-repayment of the loan or a part thereof within the term(s) set by the Agreement, the Borrower is obliged to pay interests to the Bank in the amount of double of the settlement rates set by the Central Bank of Armenia. The total amount of the unpaid interests calculated in accordance with this paragraph shall not exceed the current debt balance.
- Starting from the 91st day of overdue days, 24% annual interest rate is applied to the balance of non-overdue loan (term loan). After the full repayment of outstanding amounts, penalties and interests accrued, the interest rate set by the Loan Agreement is recovered.
 - 19. The Bank shall not accept the following items as a collateral
- Non-circulating assets;
- Separate parts of indivisible property
- Leasing right;,
- Property owned by urban, rural, and local communities;
 - 20. To settle the claim of CREDITOR-PLEDGEE, the pledged property may be confiscated in extrajudicial manner pursuant to paragraphs 2-4 of these Rules in case of non-fulfillment or improper fulfillment of the obligations by PLEDGER under Collateral Agreement and by BORROWER under Loan Agreement.

 2. The property confiscated in extrajudicial manner may be sold if under Pledge Agreement PLEDGER has authorized CREDITOR-PLEDGEE to sell the pledged property upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules without seeking court intervention and so fully recover the claim covered by the collateral and has also agreed to transfer without seeking court intervention the ownership of the pledged property against the respective part of main liability to CREDITOR-PLEDGEE or any person designated by the latter in the manner provided by RA legislation.
 - 3. Upon emergence of the grounds for confiscation as stipulated in paragraph 1 of these Rules, CREDITOR-PLEDGEE shall duly notify PLEDGER in writing of confiscation of the pledged property (confiscation notice). In two months following the date of delivery of confiscation notice to PLEDGER, CREDITOR-PLEDGEE shall have the right, pursuant to Article 195 of RA Civil Code, to sell the pledged property directly or through public auction pursuant to RA Law on Public Bidding.

- 4. PLEDGER undertakes to transfer the pledged property to CREDITOR-PLEDGEE within two months following the date of delivery of confiscation notice to PLEDGER.

 5. The duration of process of sale of pledged property may not become a ground for cessation of growth of BORROWER's liabilities to CREDITOR-PLEDGEE. Moreover, the proceeds from sale of collateral shall be utilized to fully cover CREDITOR-PLEDGEE's claims to BORROWER existing as of the date of sale of collateral and, should the claim not be covered on the account of the collateral, the outstanding amounts may be confiscated from other property of BORROWER.
- 6. Confiscation of the property pledged to cover CREDITOR-PLEDGEE's claims by court order may be executed in the manner provided by RA legislation.

THE BANK IS CONTROLLED BY THE CENTRAL BANK OF ARMENIA